

File No.: 04-1000-20-2018-352

November 26, 2018

s.22(1)

Dear s.22(1)

Re: **Request for Access to Records under the Freedom of Information and Protection of Privacy Act (the "Act")**

I am responding to your request of June 26, 2018 for:

Copies of correspondence between City of Vancouver and Airbnb with regards to negotiation of the Memorandum of Understanding between Airbnb and the City of Vancouver announced on April 11, 2018.

Date Range: November 1, 2017 to April 11, 2018.

All responsive records are attached. Some information in the records has been severed, (blacked out), under s.15(1)(l) and s.21(1) of the Act. You can read or download these sections here: http://www.bclaws.ca/EPLibraries/bclaws_new/document/ID/freeside/96165_00

Under section 52 of the Act you may ask the Information & Privacy Commissioner to review any matter related to the City's response to your request. The Act allows you 30 business days from the date you receive this notice to request a review by writing to: Office of the Information & Privacy Commissioner, info@oipc.bc.ca or by phoning 250-387-5629.

If you request a review, please provide the Commissioner's office with: 1) the request number assigned to your request (#04-1000-20-2018-352); 2) a copy of this letter; 3) a copy of your original request for information sent to the City of Vancouver; and 4) detailed reasons or grounds on which you are seeking the review.

Please do not hesitate to contact the Freedom of Information Office at foi@vancouver.ca if you have any questions.

Yours truly,



Barbara J. Van Fraassen, BA
Director, Access to Information & Privacy

Barbara.vanfraassen@vancouver.ca
453 W. 12th Avenue Vancouver BC V5Y 1V4

*If you have any questions, please email us at foi@vancouver.ca and we will respond to you as soon as possible. Or you can call the FOI Case Manager at 604.871.6584.

Encl.

:kt

From: ["Alex Dagg" <alex.dagg@airbnb.com>](mailto:alex.dagg@airbnb.com)

To: ["Holm, Kathryn" <Kathryn.Holm@vancouver.ca>](mailto:Kathryn.Holm@vancouver.ca)

Date: 2/2/2018 5:33:18 PM

Subject: Appendix A

Attachments: Appendix A to Vancouver MOU.docx

Hi Kathryn,

Please see our proposed Appendix A as discussed. Looking forward to hearing back from you on our proposed MOU and this Appendix.



Alex Dagg
Public Policy
Canada

[\(416\) 573-8193](tel:(416)573-8193)

[#WeAccept](#)

s.21(1)



From: ["Alex Dagg" <alex.dagg@airbnb.com>](mailto:alex.dagg@airbnb.com)
To: ["Holm, Kathryn" <Kathryn.Holm@vancouver.ca>](mailto:Kathryn.Holm@vancouver.ca)
Date: 1/15/2018 4:36:38 PM
Subject: Draft MOU

Hi Kathryn

I wanted to apologize for the delay in us sending you our draft MOU. We are still working on it but are hopeful to be able to get it to you soon. And looking forward to talking on Thursday afternoon.

Thanks.



--

Alex Dagg
Public Policy
Canada

[\(416\) 573-8193](tel:(416)573-8193)

[#WeAccept](#)

From: "Alex Dagg" <alex.dagg@airbnb.com>
To: "Evans, Edward" <Edward.Evans@vancouver.ca>
Date: 2/27/2018 6:08:37 PM
Subject: Fwd: Follow up on MOU

Adding Edward to this email.

----- Forwarded message -----

From: Alex Dagg <alex.dagg@airbnb.com>
Date: Tue, Feb 27, 2018 at 7:36 PM
Subject: Follow up on MOU
To: "Holm, Kathryn" <Kathryn.Holm@vancouver.ca>
Cc: Maeve Gallagher <maeve.gallagher@airbnb.com>


Hi Kathryn,

Thank you for meeting with us last week. It was great to sit down and hear about the next steps for implementation. We also enjoyed meeting more team members and look forward to collaborating with them in the coming weeks.

I wanted to follow up on a few things that were mentioned in our meeting. First, Ed had a question about data sharing and getting permission from hosts. We checked with our product team and to confirm: a host can *only* proceed to putting a license number into their Airbnb listing if they have explicitly opted in and understand their data will be shared. This action of opt-in will be an obvious and first step on the host end if they wish to continue hosting on our platform. Please let me know if this is in any way unclear or you wish to discuss further.

Secondly, I mentioned our [new partnership with Polaris](#), a leading anti-human trafficking organization. We take the safety of our community very seriously and this is another step to ensure our platform maintains this commitment. Along with Polaris, we will be establishing more protocols, training and further data analysis to flag exploitation while respecting community privacy and, of course, aiming to prevent it before it happens. This is spearheaded by our head of Trust and Risk Management, Nick Shapiro, formerly the CIA's Deputy Chief of Staff and Senior Advisor to CIA Director John Brennan. If it is of interest to you, we could potentially arrange to have Nick come to Vancouver to present to you, your staff and even the VPD to discuss our entire trust and safety scope in further detail.

In terms of next steps, perhaps we could connect our product team with your IT team to discuss in more detail our process for rolling out our product and your team's timeline for rolling out the online registration. As mentioned, ideally we could go live when the by-law is implemented but we do need that runway of time (about a month) in order to be ready.

 **airbnb** been in touch regarding the communications plan, which we look forward to collaborating on. As you know, moving forward with these steps is difficult without a signed MOU so we can be on the same page regarding timelines and deliverables. Hopefully the outcome of the steering committee was positive. Happy to arrange some time for your lawyer and Nancy to connect if this is needed.

Looking forward to hearing from you and hope you had a nice weekend in the snow!

Regards,



Public Policy
Canada

[\(416\) 573-8193](tel:(416)573-8193)

[#WeAccept](#)

--

Alex Dagg
Public Policy
Canada

[\(416\) 573-8193](tel:(416)573-8193)

[#WeAccept](#)

From: ["Alex Dagg" <alex.dagg@airbnb.com>](mailto:alex.dagg@airbnb.com)

To: ["Holm, Kathryn" <Kathryn.Holm@vancouver.ca>](mailto:Kathryn.Holm@vancouver.ca)
["Nancy Allred" <nancy.allred@airbnb.com>](mailto:nancy.allred@airbnb.com)

Date: 11/28/2017 9:25:52 AM

Subject: Next steps

Hi Kathryn,

Thanks for our meeting last week and spending the time with us. We'd like to move forward with next steps. s.21(1)

Can we set up a time for this call?

Thank you



--

Alex Dagg
Public Policy
Canada

[\(416\) 573-8193](tel:(416)573-8193)

[#WeAccept](#)

From: ["Holm, Kathryn" <Kathryn.Holm@vancouver.ca>](mailto:Kathryn.Holm@vancouver.ca)

To: ["Alex Dagg" <alex.dagg@airbnb.com>](mailto:alex.dagg@airbnb.com)

Date: 2/5/2018 7:05:40 PM

Subject: RE: Phone call with our STR Comms team

Thanks.

We can meet on Feb 21 but please note that we will not be in a position to discuss the draft Agreement at that time. We will be available to discuss communication strategies with your hosts, based on your learnings from other cities.

I will follow up to see when the online registration will be available to view though probably not until we go live in April 2018.

Kathryn

From: Alex Dagg [mailto:alex.dagg@airbnb.com]

Sent: Monday, February 5, 2018 10:33 AM

To: Holm, Kathryn

Cc: Thompson, Bethany; Maeve Gallagher

Subject: Re: Phone call with our STR Comms team

Hi Kathryn,

Thanks for the follow up on this, we'd like to connect soon on communications strategies.

Also, as you know we forwarded you the draft Appendix A on Friday. When might you be in a position to respond to the draft MOU and appendix?

And lastly, our product team is working on our system for Vancouver and they are requesting the URL to your online registration flow. It was in beta when we saw it in November, can you let us know when this will be live?

Thanks,

On Fri, Feb 2, 2018 at 5:46 PM, Holm, Kathryn <Kathryn.Holm@vancouver.ca> wrote:

Hi Alex, in follow up to our call earlier this week, I've let our Comms specialist and PM know that you are available to connect by phone to discuss communication strategies with your hosts, building off of your past

 es.

I will follow up with some options as to when we are available for a 30 min call in the next few weeks.

Thanks and have a good weekend.

Kathryn

--

Alex Dagg
Public Policy
Canada

[\(416\) 573-8193](tel:(416)573-8193)

[#WeAccept](#)

From: ["Dixon, Iain" <iain.dixon@vancouver.ca>](mailto:iain.dixon@vancouver.ca)
To: ["Nancy Allred" <nancy.allred@airbnb.com>](mailto:nancy.allred@airbnb.com)
Date: 4/10/2018 7:48:09 AM
Subject: Re: Signed MOU

Thanks Nancy,

That works for me.

Iain

On Apr 10, 2018, at 7:46 AM, Nancy Allred <nancy.allred@airbnb.com> wrote:

Hi Iain,

Let's consider it signed in counterparts.

Nancy

On Tue, Apr 10, 2018 at 7:29 AM Dixon, Iain <iain.dixon@vancouver.ca> wrote:

Nancy,

We received this from Alex this morning. Your client's signature is on this version but not ours. Are you sending me a version with both signatures on it or are we considering this to be executed in counterparts?

Iain

Begin forwarded message:

From: "Krishna, Kaye" <Kaye.Krishna@vancouver.ca>
Date: April 10, 2018 at 7:25:38 AM PDT
To: "Holm, Kathryn" <Kathryn.Holm@vancouver.ca>
Cc: "Dixon, Iain" <iain.dixon@vancouver.ca>
Subject: Re: Signed MOU

I though Francie signed this already, but this doesn't have her signature. We need this to completely executed THIS MORNING.

KAYE KRISHNA | General Manager
Development, Buildings, & Licensing
(O) [604.873.7160](tel:604.873.7160) | (S.15(1)(l))

Sent from my iPhone, please forgive any typos

On Apr 10, 2018, at 7:18 AM, Holm, Kathryn <Kathryn.Holm@vancouver.ca> wrote:

Hi Iain, please see attached. Do we need anything further, or assuming this is the last step?

Sent from my iPhone

Begin forwarded message:

From: Alex Dagg <alex.dagg@airbnb.com>
Date: April 10, 2018 at 6:06:57 AM PDT
To: Kaye Krishna <kaye.krishna@vancouver.ca>, "Holm, Kathryn" <Kathryn.Holm@vancouver.ca>
Subject: Signed MOU

 Signed MOU from us.

--

Alex Dagg
Public Policy
Canada

[\(416\) 573-8193](tel:(416)573-8193)

[Meet Canada's women hosts](#)

58% of hosts in Canada are women: [Twitter](#) & [Facebook](#)

 International
Women'S
Day GIF

<Airbnb Ireland - City of Vancouver BC - Canada - MOU on PTR (1).pdf>

From: ["Alex Dagg" <alex.dagg@airbnb.com>](mailto:alex.dagg@airbnb.com)

To: ["Krishna, Kaye" <Kaye.Krishna@vancouver.ca>](mailto:Kaye.Krishna@vancouver.ca)
["Holm, Kathryn" <Kathryn.Holm@vancouver.ca>](mailto:Kathryn.Holm@vancouver.ca)

Date: 4/10/2018 6:06:57 AM

Subject: Signed MOU

Attachments: Airbnb Ireland - City of Vancouver BC - Canada - MOU on PTR (1).pdf

see signed MOU from us.



Alex Dagg
Public Policy
Canada

[\(416\) 573-8193](tel:(416)573-8193)

[Meet Canada's women hosts](#)

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 International
Women'S
Day GIF

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MOU") is entered into by and between Airbnb Ireland, Unlimited Company ("Airbnb") and the City of Vancouver, British Columbia ("City") as of the date signed by both parties (the "Effective Date").

For the purposes of this MOU, the term "Process" means the collection, use, modification, retrieval, disclosure, storage, anonymization, deletion, and/or management of Personal Information. The term "Personal Information" means information of an identifiable individual (including personal identity information as defined under British Columbia's *Freedom of Information and Protection of Privacy Act*), disclosed by Airbnb or its permitted agents, to the City under this MOU, and any information derived or otherwise created by the City in connection therewith.

NOW, THEREFORE, the parties hereto agree as follows:

1. HOST REGISTRATION

Joint obligations:

- 1.1 Promptly after the Effective Date of this MOU, Airbnb and the City shall work together to develop a system that will allow Airbnb, with the consent of the Short Term Rental Accommodation Operator (as defined in License By-Law No. 4450, (the "Host"), to direct Hosts to the City's business licence for short term rental accommodation ("STRA Licence") application website.

Airbnb obligations:

- 1.2 Starting on April 18, 2018, Airbnb will include mandatory fields in its platform, which will prompt Hosts, as a prerequisite to listing a new Short Term Rental Accommodation ("STRA"), to (1) input an existing STRA Licence number and (2) consent to the disclosure of the Disclosed Data (as defined below) of the Host.
- 1.3 For Hosts that have listed or list an STRA with Airbnb prior to April 18, 2018, Airbnb will give such Hosts until August 31, 2018 to input a STRA Licence Number. Thereafter, Airbnb will deactivate the listings of such Hosts from its platform until such time that a Host inputs a STRA Licence Number.
- 1.4 Airbnb confirms that it is subject to Regulation 679/2016 (the General Data Protection Regulation) and Irish privacy and data protection law and that it will comply with such laws when disclosing the Disclosed Data to the City.
- 1.5 Subject always to its obligations under Regulation 679/2016 (the General Data Protection Regulation) and Irish and other applicable privacy and data protection law, Airbnb will, commencing on August 1, 2018, provide an API that is available at any time to the City to allow the City to receive data that has been provided by Hosts with listings in the City. Airbnb will queue new submissions to this API on August 1, 2018, September 15, 2018, November 1, 2018, and on a quarterly basis thereafter. This data

("Disclosed Data") will consist of a list of Hosts within the City of Vancouver as of the date of the report, with the Hosts' Personal Information, comprising of (1) Name, (2) STRA Licence Number, (3) Email Address, and (4) the STRA address.

- 1.6 Airbnb will disclose the Disclosed Data to the City using one or more application programming interface(s), data feed(s), data upload(s), file upload(s) and/or data integration(s) (collectively, the "API") and the City will develop and implement an API Client ("the API Client") to receive the Data.
- 1.7 Airbnb shall not be held responsible under any provision of the City's License By-law No. 4450 for information provided by the Host, which may be incomplete or inaccurate. Airbnb shall not be held responsible for any infraction, violation or non-compliance by Hosts under any provision of the City's Zoning By-law No. 3575.

City obligations:

- 1.8 Upon issuance of an STRA Licence, the City will provide both the Host and Airbnb with the Licence number and expiration date of the STRA Licence.
- 1.9 The City will treat the Disclosed Data provided to the City as strictly confidential and will comply with all applicable laws (including applicable privacy laws) with respect to the Disclosed Data. The City agrees that the Disclosed Data is Personal Information, a trade secret and commercial information supplied in confidence by Airbnb. In the event the City receives an access to information request for the Disclosed Data, FIPPA currently legally obligates the City to provide Airbnb with a third party notice and Airbnb now acknowledges that the time provided in FIPPA (21 days) will provide adequate notice and opportunity for Airbnb to seek appropriate legal counsel before the City determines that it will redact and/or release the information to the requesting party. Airbnb acknowledges that FIPPA provides for an appeal by Airbnb of any decision by the City concerning its reply to the third party notice and that the ultimate decision is made by the Privacy and Information Commissioner's Office and/or the courts if an appeal is sought by the applicant, City or Airbnb from there.
- 1.10 The City will only use the Disclosed Data for the purposes of administering, enforcing, and refining City By-Laws No. 3575 and 4450 and will not Process the Disclosed Data for other purposes, including using or disclosing the Disclosed Data for any purpose other than as set out in this MOU.
- 1.11 The City is responsible for verifying the correctness and validity of STRA Licence numbers and exemptions posted by Hosts, and seeking enforcement against Hosts under its by-laws, Airbnb will not be responsible for removing from its platform any listings that have incorrect registration numbers or are otherwise invalid. Similarly, the City may pursue enforcement action against Hosts that have otherwise violated provisions of any City bylaws. Airbnb shall not be responsible for removing listings from its platform that belong to such Hosts that have violated provisions of City bylaws.
- 1.12 For Hosts listing an STRA with Airbnb, the City will not require such Hosts to submit proof of any other licence other than the STRA licence prior to listing an STRA on a platform.

2 PENDING LICENCES AND RENEWALS

2.1 For any Hosts that have listed an STRA with Airbnb prior to the Effective Date, Airbnb will not be required by the City to remove such listing from its platform, but the City reserves all legal rights and authority to enforce all of its by-laws against such Host independently of this MOU.

2.2 Airbnb will work with the City to develop a system to ensure an efficient licence renewal process for Hosts.

3 MISCELLANEOUS

3.1 Merger and Integration: This MOU contains the entire agreement of the Parties with respect to the subject matter of this MOU, and supersedes all prior negotiations, agreements and understandings with respect thereto, with the exception of a Voluntary Collection Agreement which the parties may enter into before or during the term of this MOU.

3.2 Counterparts: This MOU may be executed in any number of counterparts, each of which will be deemed an original, and all of which, when taken together, will constitute one and the same instrument. The MOU will become effective when a counterpart has been signed by each Party and delivered to the other Party, in its original form or by electronic mail, facsimile or other electronic means. The Parties hereby consent to the use of electronic signatures in connection with the execution of this agreement, and further agree that electronic signatures to this agreement will be legally binding with the same force and effect as manually executed signatures.

3.3 Governing Law/Disputes: This MOU is a legally binding contract and is governed by the laws of British Columbia. The parties now irrevocably agree to resolve any and all disputes under this MOU using courts of competent jurisdiction within British Columbia.

4 TERM

4.1 This MOU shall commence on the Effective Date and remain in effect until terminated by either party or if there are material changes to City of Vancouver License By-Law No. 4450, Zoning and Development By-law No. 3575, or any other municipal code provision relating to short-term rentals or Hosts. Either party may terminate this MOU upon 30 days' prior written notice to the other party. This MOU may be modified or amended at the mutual discretion of the parties by written amendment signed by both parties.

5 CONTACT AND NOTICE INFORMATION

- 5.1 All notices and other communications related to the administration of this MOU will be in writing and delivered to the parties using the following email addresses and/or physical addresses:

Airbnb:

Airbnb Ireland, UC.
Watermarque Building,
South Lotts Road, Ringsend,
Dublin 4, Ireland
Email: legal@airbnb.com
Attention: General Counsel

City:

City of Vancouver
453 West 12th Avenue
Vancouver, BC V5Y 1V4
Attention: Chief Licence Inspector, and
Email: kathryn.holm@vancouver.ca

With a copy to:

City of Vancouver
Director of Legal Services
453 West 12th Avenue
Vancouver, BC V5Y 1V4

Attention: Director of Legal Services

Fax: (604) 873-7445, and
Email: francie.connell@vancouver.ca

[Signature Page Follows]

IN WITNESS WHEREOF, the parties have caused this Memorandum of Understanding to be executed by their duly authorized officers as of the dates set forth below.

AIRBNB:

Airbnb Ireland, UC

By: _____

Name: Alan Maher

Title: Alternate Director,
Acting for and on behalf of
Eoin Hession, Director
Airbnb Ireland, UC

Date: 4/10/2018

City:

City of Vancouver

By: _____

Name: _____

Title: _____

Date: _____

Hards, Ildi

From: Dixon, Iain
Sent: Tuesday, April 10, 2018 7:48 AM
To: Nancy Allred
Cc: Krishna, Kaye; Holm, Kathryn
Subject: Re: Signed MOU

Thanks Nancy,

That works for me.

Iain

On Apr 10, 2018, at 7:46 AM, Nancy Allred <nancy.allred@airbnb.com> wrote:

Hi Iain,

Let's consider it signed in counterparts.

Nancy

On Tue, Apr 10, 2018 at 7:29 AM Dixon, Iain <iain.dixon@vancouver.ca> wrote:

Nancy,

We received this from Alex this morning. Your client's signature is on this version but not ours. Are you sending me a version with both signatures on it or are we considering this to be executed in counterparts?

Iain

Begin forwarded message:

From: "Krishna, Kaye" <Kaye.Krishna@vancouver.ca>
Date: April 10, 2018 at 7:25:38 AM PDT
To: "Holm, Kathryn" <Kathryn.Holm@vancouver.ca>
Cc: "Dixon, Iain" <iain.dixon@vancouver.ca>
Subject: Re: Signed MOU

I though Francie signed this already, but this doesn't have her signature. We need this to completely executed THIS MORNING.

KAYE KRISHNA | General Manager
Development, Buildings, & Licensing
(O) 604.873.7160 | (s.15(1)(l))

Sent from my iPhone, please forgive any typos

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Hi Iain, please see attached. Do we need anything further, or assuming this is the last step?

Sent from my iPhone

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From: Alex Dagg <alex.dagg@airbnb.com>
Date: April 10, 2018 at 6:06:57 AM PDT
To: Kaye Krishna <kaye.krishna@vancouver.ca>, "Holm, Kathryn" <Kathryn.Holm@vancouver.ca>
Subject: Signed MOU

see signed MOU from us.

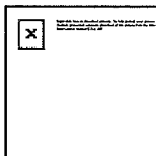
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Alex Dagg
Public Policy
Canada

(416) 573-8193

Meet Canada's women hosts
58% of hosts in Canada are women: Twitter & Facebook



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Holvor, Laura

From: Krishna, Kaye
Sent: Tuesday, April 10, 2018 6:59 AM
To: Alex Dagg
Subject: Re: Signed MOU

Great, thank you!

KAYE KRISHNA | General Manager
Development, Buildings, & Licensing
(O) 604.873.7160 | (M) s.15(1)(l)

Sent from my iPhone, please forgive any typos

On Apr 10, 2018, at 6:07 AM, Alex Dagg <alex.dagg@airbnb.com> wrote:

see signed MOU from us.

--



Alex Dagg
Public Policy
Canada

[\(416\) 573-8193](tel:(416)573-8193)

Meet Canada's women hosts
58% of hosts in Canada are women: [Twitter](#) & [Facebook](#)



<Airbnb Ireland - City of Vancouver BC - Canada - MOU on PTR (1).pdf>

Hards, Ildi

From: Alex Dagg <alex.dagg@airbnb.com>
Sent: Monday, April 09, 2018 6:13 PM
To: Krishna, Kaye
Subject: Re: Signatory for Airbnb Ireland

No problem. Just frustrating that it needs to happen like this. Sorry about that.

Sent from my iPhone

On Apr 9, 2018, at 9:12 PM, Krishna, Kaye <Kaye.Krishna@vancouver.ca> wrote:

Thanks, received. Look forward to receiving first thing tomorrow! Thanks for stick-handling.

KAYE KRISHNA | General Manager
Development, Buildings, & Licensing
(O) 604.873.7160 | (M) **s.15(1)(l)**



CONFIDENTIALITY NOTICE: This message and any accompanying documents contain confidential information intended for a specific individual and purpose. This message is private and protected by law. If you are not the intended recipient, you are hereby notified that any disclosure, copying or distribution, or the taking of any action based on the contents of this information, is strictly prohibited.

From: Alex Dagg [<mailto:alex.dagg@airbnb.com>]
Sent: Monday, April 9, 2018 6:11 PM
To: Krishna, Kaye
Subject: Fwd: Signatory for Airbnb Ireland

----- Forwarded message -----

From: Kyle Bradshaw <kyle.bradshaw@ext.airbnb.com>
Date: Mon, Apr 9, 2018 at 1:13 PM
Subject: Re: Signatory for Airbnb Ireland
To: Nancy Allred <nancy.allred@airbnb.com>
Cc: Shane Higgins <shane.higgins@airbnb.com>, Alex Dagg <alex.dagg@airbnb.com>

Hey Nancy

This has been sent to Alan for his signature, i'll keep you updated.

Thanks

Kyle

Kyle Bradshaw
Legal Department
Airbnb Ireland UC



On Mon, Apr 9, 2018 at 6:06 PM, Nancy Allred <nancy.allred@airbnb.com> wrote:
Looping in Alex Dagg, who is our Canada campaign manager, for her awareness. They have been planning a press announcement with the City for Wednesday, so a signature before then would be *very* much appreciated. Thank you so much!!



Nancy Chung Allred
Senior Counsel, Policy
nancy.allred@airbnb.com

On Mon, Apr 9, 2018 at 7:48 AM, Nancy Allred <nancy.allred@airbnb.com> wrote:
I can take care of it if Alan just signs it and then sends it to me. Thanks!

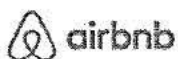
On Mon, Apr 9, 2018 at 2:42 AM Shane Higgins <shane.higgins@airbnb.com> wrote:

+Kyle

Hi Nancy, thanks for submitting - just fyi do you want Dublin legal to arrange the docusign envelope to Alan and Frances Connell in the City of Vancouver - if so can you provide France's email address. Otherwise we can just have Alan sign. Tks

Shane Higgins
Associate Legal Counsel, EMEA

Airbnb Ireland UC



Want to earn free travel credit by joining? Click [Here](#)

AIRBNB IRELAND UC is registered in Dublin, Ireland.
Registration Number: 511825.
Registered Address: 25/28 North Wall Quay, Dublin 1, D01 H104, Ireland.

If you received this communication by mistake, please do not forward it to anyone else (it may contain confidential or privileged information), please erase all copies of it, including all attachments, and please let the sender know it went to the wrong person. Thank you.

New!

EMEA Legal Department Web Forms

[Corporate - EMEA Corporate Board Approval Request Web Form 2018](#)

[Corporate - Blueprint Upload Request Form](#)

[Commercial - Airbnb Ireland UC - Director Signature Request Form](#)

[TNS - EMEA TNS Escalations and Notifications](#)

[T&L - EMEA CXT&L Escalation \(BLUF\)](#)

[T&L - EMEA CXT&L Notification \(FYI\)](#)

----- Forwarded message -----

From: **Nancy Allred** <nancy.allred@airbnb.com>

Date: Fri, Apr 6, 2018 at 9:13 PM

Subject: Re: Signatory for Airbnb Ireland

To: Shane Higgins <shane.higgins@airbnb.com>

Airbnb Ireland UC



Want to earn free travel credit by joining? Click [Here](#)

AIRBNB IRELAND UC is registered in Dublin, Ireland.

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New!

EMEA Legal Department Web Forms

[EMEA Corporate Board Approval Request Web Form 2018](#)

[EMEA TNS Escalations and Notifications](#)

[EMEA CXT&L Escalation \(BLUF\)](#)

[EMEA CXT&L Notification \(FYI\)](#)

Aisling Hassell
Director
Airbnb Ireland UC

Dermot Clarke
Director
Airbnb Ireland UC

Eoin Hession
Director
Airbnb Ireland UC

Alan Maher
Alternate Director, for and on behalf of Eoin Hession, Director
Airbnb Ireland UC

Shane Higgins
Associate Legal Counsel, EMEA

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Registration Number: 511825.

Registered Address: 25/28 North Wall Quay, Dublin 1, D01 H104, Ireland.

If you received this communication by mistake, please do not forward it to anyone else (it may contain confidential or privileged information), please erase all copies of it, including all attachments, and please let the sender know it went to the wrong person. Thank you.

New!

EMEA Legal Department Web Forms

EMEA Corporate Board Approval Request Web Form 2018

EMEA TNS Escalations and Notifications

EMEA CXT&L Escalation (BLUF)

EMEA CXT&L Notification (FYI)



Nancy Chung Allred
Senior Counsel, Policy
nancy.allred@airbnb.com

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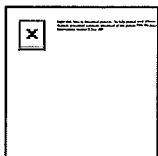


Alex Dagg
Public Policy
Canada

(416) 573-8193

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Hards, Ildi

From: Alex Dagg <alex.dagg@airbnb.com>
Sent: Thursday, January 25, 2018 11:03 AM
To: Holm, Kathryn
Cc: Nancy Allred; Thompson, Bethany; Krishna, Kaye; Maeve Gallagher
Subject: Re: Draft MOU with Airbnb ✓

Hi Kathryn,

Sorry about the delay for you to receive our draft MOU.

At this point we don't have a call scheduled, since our call last week was cancelled. We would very much like to talk about the enforcement issues that Airbnb hosts are in particular experiencing, and a follow up to our proposed MOU for implementation.

If you can please let us know when we could get these scheduled, that would be great.

Thanks,

Alex

On Wed, Jan 24, 2018 at 2:21 PM, Holm, Kathryn <Kathryn.Holm@vancouver.ca> wrote:

Hi, and thanks for sending. I didn't receive until Monday as you have noted.

We will review in advance of our upcoming call. Without a review we won't be in a position to have a meaningful conversation.

In the meantime, please let me know if you have any immediate questions. I am always available by email.

Thanks,

Kathryn

From: Nancy Allred [<mailto:nancy.allred@airbnb.com>]
Sent: Monday, January 22, 2018 9:53 AM
To: Holm, Kathryn
Subject: Fwd: Draft MOU with Airbnb

Kathryn - I inadvertently typed vancouver.com instead of .ca when copying you on this email. My apologies.

Nancy

----- Forwarded message -----

From: Nancy Allred <nancy.allred@airbnb.com>

Date: Fri, Jan 19, 2018 at 9:52 AM

Subject: Draft MOU with Airbnb

To: <iain.dixon@vancouver.ca>, <matthew.yong@vancouver.ca>

Cc: Alex Dagg <alex.dagg@airbnb.com>, <kathryn.holm@vancouver.com>

Hi Iain,

Happy New Year! Attached is a first cut at an MOU to memorialize our discussion about registration and data sharing. Please take a look and let's set up a time to discuss.

Thanks,

Nancy



Nancy Chung Allred

Senior Counsel, Policy

nancy.allred@airbnb.com

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Alex Dagg
Public Policy
Canada

[\(416\) 573-8193](tel:(416)573-8193)