A Rental Appraisal

of the Land

Located At

Millbank, Market Hill, Leg in Boot Square (VR588) Vancouver, British Columbia

For

The City of Vancouver

as at

May 1, 2006

by

Larry Dybvig, AACI, P.App. MAI

Grover, Elliott & Co. Ltd.

Real Estate Appraisers and Counsellors

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City of Vancouver 300-525 West 10th Avenue Vancouver, BC V5Z 4A8 June 8, 2006 Our File: 2006-114-V

Attention: Mr. Bruce Maitland

Dear Sir,

Re: Millbank, Market Hill,

Leg in Boot Square (VR588) Vancouver, British Columbia

In accordance with your instructions, we have appraised the fee simple interest of the land component of this real property, based on the existing use and development density. Our estimate of the annual net market rental value of the property as at May 1, 2006 is:

FOUR HUNDRED, THREE THOUSAND, SEVEN HUNDRED SEVENTY DOLLARS (\$403,770)

The accompanying appraisal report contains research, data and analyses which support our estimate of the market value. Our opinions are subject to the Assumptions and Limiting Conditions contained within this report and in Appendix 1.

We prepared this report exclusively for the City of Vancouver for rent setting purposes. We are unaware of any third parties that are likely to see or rely on the report, and expressly deny liability in this respect or for any other use.

Thank you for allowing us to be of assistance with this matter. If you have any questions or comments, please contact our office.

Respectfully submitted,

GROVER, ELLIOTT & CO. LTD.

per:

Larry Dybvig, AACI, P.App. MAI

/bp Encl.

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SUMMARY

Location

The site is located on the south side of Millbank with frontages along Leg-in-Boot Square,

Market Hill and Moberly Road along False Creek South in the Fairview neighbourhood of

Vancouver, British Columbia.

The Site

The property involves an air parcel. For the purpose of this analysis, we have assumed that the

land area is that of the underlying lot 7, 45,738± square feet or 1.05 acres.

The Improvements

A low-rise townhouse structure. The net building area is reportedly 43,888 square feet and

comprises 30 units ranging in size from 946 to 2,276 square feet. Our appraisal excludes the

improvements.

Land Use Controls

The site is zoned FCCDD- False Creek Comprehensive Development District.

Highest and Best Use

Multifamily development, pursuant to the applicable land use controls, and as market conditions

permit

Date of Value Estimate

May 1, 2006; the date of property inspection was April 21, 2006

Valuation

\$403,770 net per annum, land only, based on the existing use and development density.

THE ASSIGNMENT

Intended Use of the Appraisal

We have prepared this report in accordance with instructions obtained from Bruce Maitland, exclusively for the City of Vancouver, for rent setting purposes. We are unaware of any third parties that are likely to see or rely on this report and expressly deny liability for unauthorized reliance.

Purpose of the Appraisal

The purpose of this report is to provide our estimate of the current market rent of the fee simple interest in the subject property as at the May 1, 2006 effective date of this appraisal.

This appraisal discusses market value and market rent. An accepted Canadian definition of market value is "the most probable price which a property should bring in a competitive and open market as of the specified date under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus."

An accepted appraisal definition² of market rent follows:

The most probable rent that a property should bring in a competitive and open market reflecting all conditions and restrictions of the specified lease agreement including term, rental adjustment and revaluation, permitted uses, use restrictions, and expense obligations; the lessee and lessor each acting prudently and knowledgeably, and assuming consummation of a lease contract as of a specified date and the passing of the leasehold from lessor to lessee under conditions whereby:

- 1. Lessee and lessor are typically motivated.
- 2. Both parties are well informed or well advised, and acting in what they consider their best interests.
- 3. A reasonable time is allowed for exposure in the open market.
- 4. The rent payment is made in terms of cash in Canadian dollars, and is expressed as an amount per time period consistent with the payment schedule of the lease contract.

Canadian Uniform Standards of Professional Appraisal Practice : Appraisal Institute of Canada, 2005, Ottawa, Ont.), line 6143

^{2.} Dictionary of Real Estate Appraisal, Fourth Edition, Appraisal Institute, Chicago, 2003

5. The rental amount represents the normal consideration for the property leased unaffected by special fees or concessions granted by anyone associated with the transaction.

The fee simple estate is absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the government powers of taxation, eminent domain (expropriation), police power and escheat (the right of the government that gives the state titular ownership of a property when its owner dies without a will or any determinable heirs).³ This is the most comprehensive form of ownership. It gives a "bundle of rights" that allows the owner the right to use the property, to sell it, to lease it, to enter it, or to give it away. It also includes the right to refuse to take any of these actions. A fee simple interest excludes existing financing and leases.

Scope of Assignment

The scope of this assignment included:

- An inspection of the exterior of the property on April 21, 2006. We took the photographs herein at that time.
- A review of land use control information obtained through the City of Vancouver's website and zoning bylaw.
- Investigations into market activity from sources including the local real estate board, Land Titles office transactions, real estate agents, vendors and purchasers active in the market, and our corporate real estate database.
- Appraisal and market analyses as described later herein.

³ Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 4th ed. s.v. "fee simple estate." (Chicago: Appraisal Institute, 2002). CD-ROM.

Technical Investigations

We did not complete technical investigations such as:

- a technical review of the utility servicing;
- a site survey;
- investigations into the bearing, percolation or other qualities of the soils;
- an environmental review;
- an archaeological survey; or
- a hydrological study.

The analysis set out in this report relied on written and verbal information obtained from a variety of sources we considered reliable. Unless otherwise stated herein, we did not verify client-supplied information, which we assumed to be correct. Any party wishing to rely on this report should confirm the source of any important information herein as well as the assumptions that underlie any significant conclusion.

Hypothetical Condition

This is an airspace parcel. For appraisal purposes, we have made two assumptions.

- The total area of the strata units is 44,464 square feet, however this excludes common areas such as hallways that form part of an apartment building. This land value analysis requires an estimate of gross building area, according to the City of Vancouver's policies for determining floor space ratios. In the marketplace, the ratio of net to gross area (called the "efficiency" factor) is typically 85 to 90%. Our review of the strata plans shows little in the way of non-suite area that appears to be common area. We have conservatively applied a 100% efficiency factor, producing a gross building area estimate of 44,464 square feet, identical to the aggregate strata lot area. Verifying the gross building area of the structure in place will require the advice of an architect.
- Analysis of land sales requires an assumption of site area, for the purposes of considering relative density (land values can vary with density). We have estimated the "footprint" of this airspace parcel as being equal to that of the underlying lot 7.

Our appraisal of the land only assumes that the property is vacant and available for development. In fact, the property is improved.

We have valued the property based on the existing use and density, pursuant to our instructions, which are consistent with our understanding of the lease. In fact, current development proposals in the area contemplate development densities in the order of 3.5FSR.

We have assumed that the soil and groundwater are free from contamination, adverse substances and adverse conditions. We do not know if these might be contaminated, however, the City of Vancouver has indemnified the owners of the property for any contamination effects.

Extraordinary Limiting Condition

We did not review the title or any charges registered against the property. For the purpose of this appraisal, we have assumed that the property is free and clear of any charges against it.

Type of Analysis

This narrative appraisal report complies with the Canadian Uniform Standards of Professional Practice of the Appraisal Institute of Canada. We have competence in this type of appraisal analysis and have valued this class of real property before.

PROPERTY INFORMATION

Civic Address

Millbank, Market Hill, Leg in Boot Square, Vancouver, British Columbia

Legal Description

Air Parcel 1 of Lot 7, False Creek, Group 1, New Westminster District According to Airspace

Plan 6.

Title Information and Encumbrances

We understand the City of Vancouver is the registered owner. We did not investigate any

charges on the title and are assuming the property is free and clear any charges registered against

it.

Subject to the limitations of this assignment and based on our interviews, client-supplied

information and our review of the title search print, we believe that title encumbrances do not

materially affect the value of the property except as discussed specifically herein. However, we

did not obtain a legal opinion of the state of title or any of the encumbrances, we lack

qualifications in this area and we have not read the documents registered against title. Our

appraisal therefore assumes that title is good and marketable and that encumbrances do not affect

the value of the appraised interest.

ASSESSMENTS AND TAXES

The property is the subject of strata subdivision. It is neither assessed nor taxes separately, but rather pursuant to the subdivision. Actual value assessments for this strata subdivision, as provided by British Columbia Assessment for 2006 are as follows:

Strata Lot	Improvements	Land	Total	Gross Taxes
Strata Lot	mprovements	Land	Total	2005
1	153,000	686,000	839,000	3,875.02
2	153,000	570,000	723,000	3,351.36
3	205,000	516,000	721,000	3,759.23
4	145,000	576,000	721,000	3,339.97
5	178,000	545,000	723,000	3,559.53
6	153,000	606,000	759,000	3,511.68
7	186,000	591,000	777,000	3,747.25
8	150,000	624,000	774,000	3,573.57
9	206,000	815,000	1,021,000	4,837.09
10	129,000	453,000	582,000	2,635.26
11	151,000	445,000	596,000	2,759.03
12	145,000	426,000	571,000	2,651.22
13	148,000	425,000	573,000	2,723.26
14	140,000	385,000	525,000	2,449.59
15	123,000	321,000	444,000	2,269.92
16	138,000	264,000	402,000	1,982.43
17	123,000	279,000	402,000	1,908.23
18	123,000	279,000	402,000	1,880.61
19	123,000	279,000	402,000	1,880.61
20	123,000	279,000	402,000	1,880.61
21	123,000	279,000	402,000	1,880.61
22	123,000	279,000	402,000	1,880.61
23	122,000	279,000	401,000	1,874.63
24	85,100	201,000	286,100	1,332.79
25	88,700	218,000	306,700	1,426.23
26	88,700	224,000	312,700	1,454.19
27	89,900	207,000	296,900	1,383.52
28	105,000	257,000	362,000	1,684.97
29	106,000	265,000	371,000	1,724.89
30	148,000	371,000	519,000	2,453.30
Total	4,074,400	11,944,000	16,018,400	75,671.21

Actual value reflects the opinion of British Columbia Assessment of the market value of the property as at July 1, 2005 based on the physical condition of the property as of October 31, 2005. Assessors disregard encumbrances such as leases and financing, and can base their assessments on mass appraisal techniques such as multiple regression analysis and on dated inspection information. Consequently, actual values can be a less precise estimate of market value than provided by a full appraisal

HISTORY AND USE

Leasing History

Between 1976 and 1982, the City of Vancouver issued head leases on the South False Creek subject development lands to developers, which constructed multiple family housing on the land, registered strata subdivisions and sold the individual units on the marketplace. This led to 30 strata lots, and presumably 30 residences under Strata Plan VR588 registered October 1976. Almost all of the units have since resold at least once. The land leases called for ongoing rental payments, which the owners of individual units paid on a monthly basis. The amount of the rental payments varied from unit to unit, and would reflect the unit entitlements and the total rent for the overall parcel. The City entered into similar agreements with several developers of strata projects on other False Creek sites.

The leases provided for a fixed annual rental amount for the overall property, which adjust at specified dates during the life of the lease. Rent is to reflect the use set out in the lease, being self-contained residential accommodation, according to Section 5.01 of the ground lease reviewed. For the subject projects, the first of the 10-year rent renewal periods where rents are to be set at market levels occurs in September 2006.

According to Schedule C of VR588 the lessee had several options for rental payments:

- 1) Pay the basic rent as a set amount for the first three years of the lease, then go to annual adjustments based on 75% of the percentage increase in personal disposable income less 3%;
- 2) Have the rent set for the first five years, then increase for the last 25 years;
- 3) Fixed rents for 30 years;
- 4) Payment of the rent in advance for the remaining term of the lease, i.e. for 60 years from September 1977 to September 2036, at what appears to the present value for the 30-year fixed rents, projected for 60 years, at a discount rate of 8.47%.

The annual rent payment for VR588 based on the 30-year fixed rents is approximately \$56,494 with rents ranging between \$1,041 and \$2,563 per unit.

In the early 1990's, the City decided to offer tenants the right to prepay the remainder of their lease payments, and commissioned real estate appraisers to calculate the prepayment amounts. The amount of the prepayment varied from unit to unit and for some units was later revised and adjusted. Tenants were under no obligation to accept the prepayment; we understand that about 11 of the tenants in this project elected to prepay their remaining rent. The option to prepay the lease was not available after 2001.

Present and Historic Use

A low-rise townhouse structure, with strata title tenure, subject to a ground lease. It sits atop a commercial structure that is not part of the subsequent air space parcel To our knowledge, the original developers sold all of the units, which now are widely held, with little or no multiple unit ownership.

The property is located in the Fairview Slopes neighbourhood, adjacent to False Creek. From the early 1920s to the early 1960s, Fairview Slopes⁴ was zoned for three-storey apartments and throughout the 1950s, the area south of Broadway developed as an apartment district. Broadway, as well as Granville and Cambie Streets, became important neighbourhood commercial strips. At the same time, the Slopes were rezoned to industrial use, and some houses were replaced with small industries.

The 1970s were a time of dramatic change for both False Creek and Fairview Slopes. Based on the recommendations by citizens, two advisory review panels and City staff, City Council in 1973 adopted policies that laid out guidelines for redeveloping False Creek. The new City policy required a range of housing to provide a social mix that reflected the City's income and social composition. The City also decided to keep ownership of most of South False Creek, the area containing the subject properties.

Concurrent with the planning for South False Creek, plans to redevelop Granville Island were also being considered. In 1972, the Federal Government transferred administration for the 15-hectare (37 acres) island from the National Harbours Board to Canada Mortgage and Housing

⁴ excerpted from City records - see http://www.city.vancouver.bc.ca/community_profiles/fairview/history.htm

Corporation and a movement to rejuvenate the site started to gain momentum. Early in 1976 the Granville Island Trust was formed to advise on the Island's future. The first phase of the Island's redevelopment, the Public Market, opened in 1979, soon followed by the Maritime Market, Emily Carr College of Art, theatres, artist's studios, craft galleries and restaurants.

As the City's plans for False Creek took shape, pressure arose to redevelop the Slopes for high-density uses. The area was rezoned in 1972 from industrial to residential/commercial. Fairview Heights, a small fifteen-block area extending north of Vancouver Hospital and Health Sciences Centre (formerly Vancouver General Hospital), was rezoned in 1984 from a duplex to a low-rise apartment zone. Since then the area has been extensively redeveloped providing additional housing opportunities for those employed in the downtown core and with Vancouver Hospital.

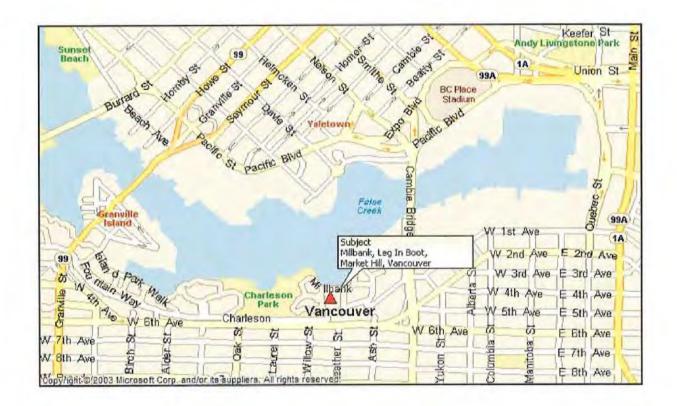
Construction of the projects occurred in the late 1970's and early 1980's, and this is reflected in their design and materials of construction. Building codes and construction practises were changing during this time, and some projects of this vintage "leaked."

THE SITE

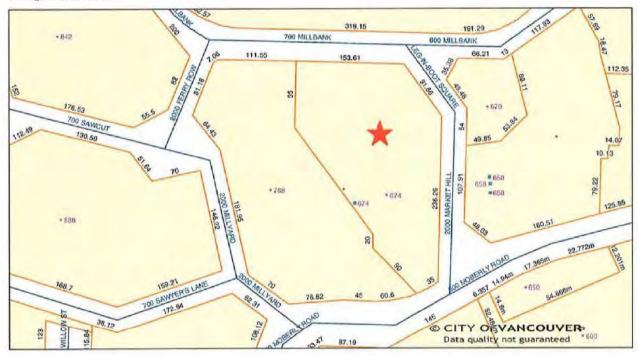
Location

The site is located on the south side of Millbank with frontages along Leg-in-Boot Square, Market Hill and Moberly Road along False Creek South in the Fairview neighbourhood of Vancouver, British Columbia.



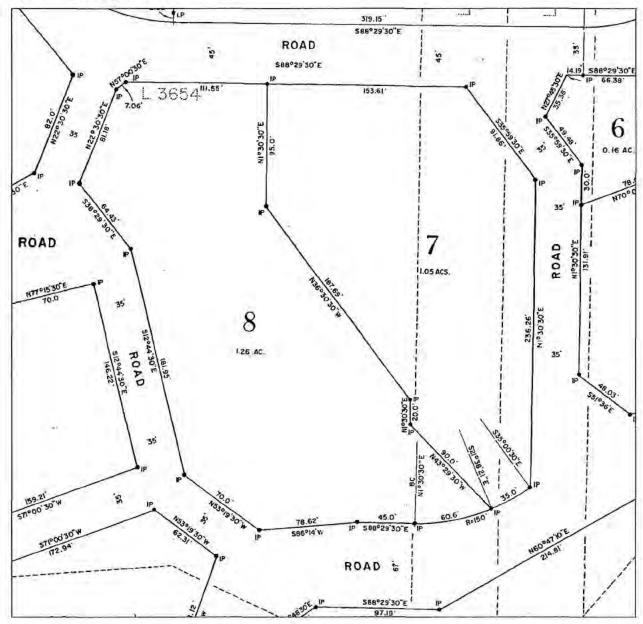


Shape and Size

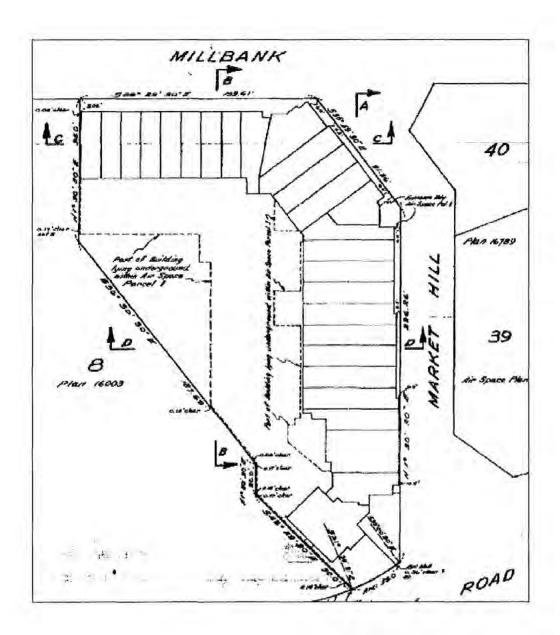


The property is an air space parcel. The underlying Lot 7 is irregular with a frontage or north boundary along Millbank of 153.61± feet or 46.85± metres, a northeast boundary or frontage along Leg-In-Boot Square of 91.86± feet or 28.00± metres, an east boundary or frontage along

Market Hill of 236.25± feet or 72.01± metres a south boundary or frontage along Moberly Road of 35.00± feet or 10.67± metres. The gross site area is 45,738± square feet or 1.05± acres, according to registered plan 16003.



The footprint of the airspace parcel lies along the street frontages, according to the strata plan.



Topography

The site is level and at grade with the adjacent road and surrounding development.

Soil Conditions

We have not been provided with a soil survey for the subject site and we have not commissioned one. For the objective of this report, we have assumed that the bearing, percolation and other characteristics of the land are adequate to permit development under the present land use controls, without undue and costly site preparation or engineering.

We did not observe any contaminants or hazardous materials at the property and do not have the knowledge or qualifications to detect the existence of such materials on or in the property. Our

value estimate assumes that there are no contaminants or hazardous materials on, in or near the

property that would cause a loss in value. We recommend retaining an expert in these matters if

doubt exists regarding the quality of the soils or groundwater.

Access

Pedestrians can access the property along Millbank Lane, Leg-In-Boot Square and Market Hill.

Primary vehicle entry to and egress from the site is available via Moberley Road.

The major east-west arterial route through the Fairview area is south of the subject along West

6th Avenue, connecting with West 2nd Avenue to the east and West 4th Avenue to the west.

Major north-south arterial routes include Cambie Street to the east providing direct access to

Downtown Vancouver via the Cambie Street Bridge, Oak Street to the west and Granville Street

farther west, also providing access downtown.

Street Improvements

Millbank has a dedicated width of 35 feet along the subject property and is part of the seawall along

False Creek South. Market Hill has a dedicated width of 35 feet, is asphalt paved and allows for

pedestrian access only.

Moberly Road is asphalt paved curb to curb, two lanes in width with concrete sidewalks and

ornamental street lighting. Visitor parking is accessed via Moberly Road and is southeast of the

subject. Traffic signals control the intersection of Moberly Road and Sixth Avenue.



View east along Millbank



View west along Millbank



View west along Moberly Road



View east along Moberly Road

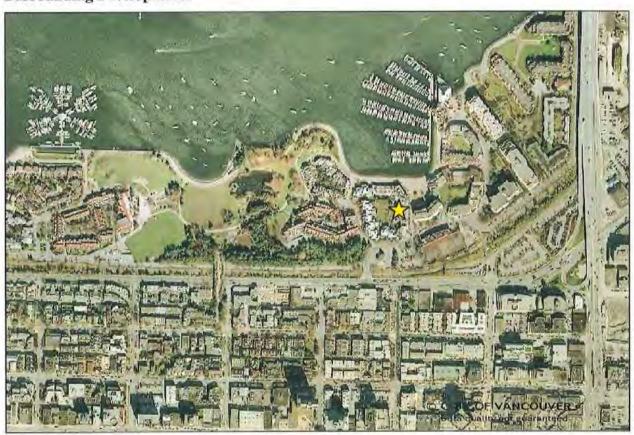


Leg-In-Boot Square

Utilities

Utility services typical of an urban community are available in the area, including municipal water and domestic sewer, storm water drainage, electricity, natural gas, telephone and television cable.

Surrounding Developments



The subject property is situated on the south shore of the False Creek basin. The immediate surrounding area is predominantly multifamily, low-rise, wood-frame or mid-rise concrete developments with some commercial at grade. Commercial developments are concentrated on Granville Island to the west and 6th Avenue to the south. 6th Avenue and up in the Fairview area is primarily medium-rise residential, often with commercial use at street level.

Directly east and west of the property are multi-family apartment buildings with commercial at grade in the development to the east. Heather Civic Marina is situated to the northeast. West of the property is Destination Park, separating the Heather and Spruce neighbourhoods.

False Creek Elementary is on the west side of Destination Park, within a five minute walking distance. Two blocks southeast of the property is a bus loop providing public transit.



Multifamily development to the west



Heather Marina to the northeast

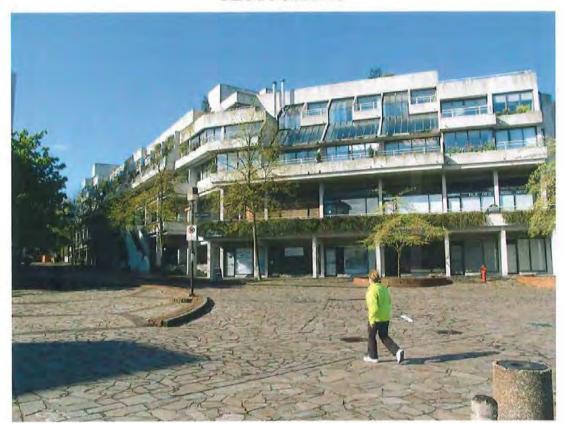


Multifamily development to the east



Destination Park to the west

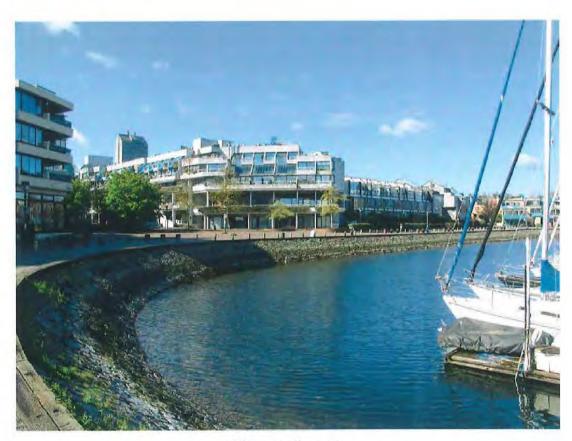
PHOTOGRAPHS



View southwest of subject



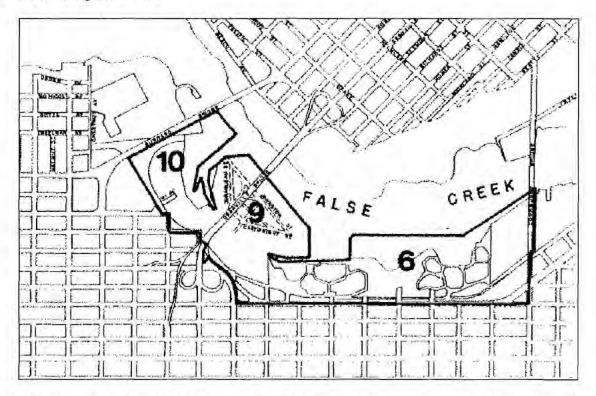
View northwest of the subject



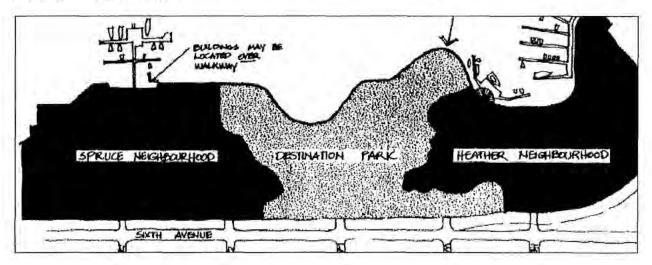
View south west

LAND USE CONTROLS

The subject property is zoned FCCDD, False Creek Comprehensive Development District. The intent of the zone is to regulate development in a portion of that part of the City of Vancouver for which the zoning district is described as "False Creek Comprehensive Development District (FCCDD)" adopted in 1974.



The subject property is within Sub-Area 6, which comprises two major neighbourhoods, on the west the Heather Neighbourhood and on the east the Spruce Neighbourhood with Destination Park separating the two.



The Phase 1 policy calls for residential development at densities of 45 to 65 units per acre, which requires a blend of apartment and townhouse densities, along with related uses such as school and park facilities. The policy calls for building heights of 65 to 120 feet. Based on policy documents downloaded from the City's website, no significant changes appear to have occurred to these policies. Given the pattern of recent development in False Creek, it is likely that the City would adopt higher development densities if it revisited the land use controls.

The Heather Neighbourhood

The Heather Neighbourhood is planned as a mixed life-style residential area. Non-residential uses include a marina, community facilities and some commercial facilities. The neighbourhood area encompasses 19.318 acres with the development area being 10.96 acres. The number of residential units is not to exceed 650 units or an average net density of 60 units per acre. The Site coverage in development areas is not to exceed 65%.

Significant Area Future Development

The Canada Line

The transportation corridor connecting downtown Vancouver with Richmond is one of the busiest in Greater Vancouver and home to one-third of the region's jobs and 20 percent of its population. The proposed Canada Line will include 16 stations, and provision for three future stations located to serve the dense and growing neighbourhoods along the corridor. The projected completion date is last half of 2009, roughly four years away.

The proposed Canada Line will provide a north-south link needed to help enhance the regional network, creating a safe, fast and reliable rapid transit system. The line will connect with the existing Expo and Millennium rapid transit lines, WestCoast Express and SeaBus at Waterfront Station. The Canada Line provides for a future connection with a Millennium Line extension to Broadway and Cambie Street. The project also includes a park-and-ride facility and a bus exchange at the Bridgeport Station; a second bus exchange will be provided at the Richmond Terminus Station.

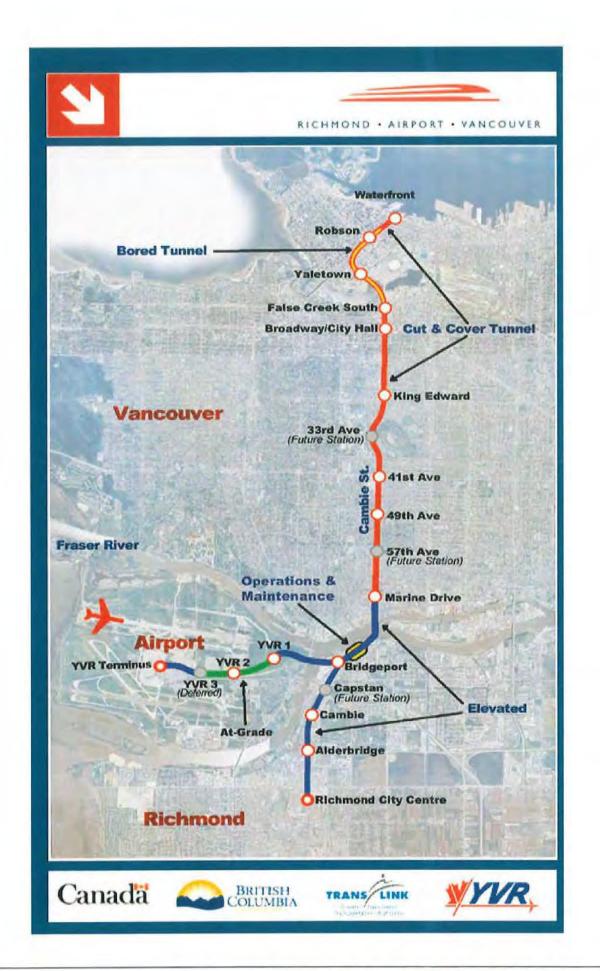
The Canada Line consists of a fully grade-separated alignment that will run from downtown Vancouver to Richmond Centre and the Vancouver International Airport.

Starting at Waterfront Station, the Canada Line will run beneath Granville Street, False Creek and Cambie Street and will remain underground until 63rd Avenue. Between 63rd and 64th Avenues, the Line will transition from an underground to an elevated guideway, extending south across the North Arm of the Fraser River to Bridgeport Station. From this station, two separate lines will provide service along elevated guideways, one to central Richmond and one to the Airport.

A park-and-ride facility and a bus exchange will be at the Bridgeport Station; a second bus exchange will be provided at the Richmond Terminus Station. The Line will include 17 stations: four in Richmond, 4 on Sea Island and 9 in Vancouver.

Annual boarding (one-way rides) is projected to range from 28 to 38 million in 2010 with modest annual growth over the following years of 1% to 1.5%. This translates into 2010 trips at 75,000 to 100,000 boardings per day.

Plans indicate that the False Creek Station location will be near the Cambie and 2nd Avenue interchange, a few minutes walk to the subject property. Moberly Road will become a primary access point from the station to the Seawall area.



Because of Skytrain, the Cambie Corridor should experience sustained long-term growth superior to areas not gaining rapid transit service. In addition, the future Olympic village will be located in the Second Avenue/Main Street area, and will provide long-term market, affordable and social housing as well as a modest commercial component. Further development in the Southeast False Creek area will surround Athlete's Village. In summary, population and access should increase and the Seawall will remain a strong attraction for leisure traffic, thereby positively influencing future values.

Olympic Village and Southeast False Creek Development Plan

The following is a descriptive excerpt from the City of Vancouver.

"Southeast False Creek is a new community planned for the last remaining undeveloped waterfront in the False Creek basin, adjacent to Downtown Vancouver. The objective of the development is to create a new community based on principles of sustainability. Planning has been underway for several years and has now reached the Official Development Plan stage of planning approval process.

The overall intent is to create a diverse community within a low- to mid-rise scale of development. Approximately 2.2 million square feet of space will be developed on the publicly owned lands. A full slate of roads, pedestrian routes and public parks will be created. The overall park space target is 26.4 acres with an allowance of up to a 10% reduction agreed to by Council resolution. A broad mixture of uses will be encouraged in the plan with flexible space at ground floor allowing for changes in use over time. Community facilities on the site will include an elementary school; a community centre and boating centre; an inter-spiritual centre; up to five childcare facilities; and, outdoor uses like playfields, an amphitheatre and community garden plots.

The character of the proposed development will build on the unique industrial history of the site. Both open spaces and built form will respond to the legacy of the working history of the place. The waterfront will remain in its diverse, almost rough character, with a diversity of edge conditions from naturalized areas to wood-piled structures. Buildings will reflect the simple bold forms found on industrial sites and will include the use of brick, large window and door openings and industrial finishes. This attitude will extend into developments on the private lands surrounding the site, south to Second Avenue and east to Main Street."

Southeast False Creek Development Area



Newspaper reports indicate the 2.2 million square feet of space will be 2 million residential and 200,000 commercial/ other. This represents a significant population increase for the general area, which historically has had an industrial, non-residential character. Soil remediation work has begun, and the City has selected a developer for the Athlete's Village project, with construction to start within the next 12 months.

The Southeast False Creek Official Development Plan By-law and two accompanying Council Reports (Financial Strategy and Sustainability Targets and Indicators) were approved by Vancouver City Council at Public Hearing on March 1, 2005 and enacted on July 19, 2005.

Planned Athlete's Village

Athletes' Village



Where: Southeast False Creek

Features:

- 600,000 square feet
- 600 units
- 2,800 athletes, coaches and officials
- To be converted into mixed-use, model sustainable community following the Games

Construction: This site is being developed by the City of Vancouver. Planning work is underway, and construction is expected to begin in late 2006 or early 2007, with completion in 2009.

Website: wancouver.ca/sefc

Based on the information available to us, the subject development appears to conform to the land use controls.

Most provincial municipalities have also adopted official community plans, area plans and other planning devices that supplement their zoning bylaws. The process for developing an Official Community Plan ("OCP") typically involves considerable social, economic and demographic research and an extensive public consultation process. OCPs serve to express municipal aspirations for future land uses within its borders, guide capital budgeting and direct the handling of rezoning applications. In British Columbia, municipalities generally do not rezone properties for a use or development scale that is contrary to the OCP; rezonings of this nature first require an amendment to the OCP.

Unlike most provincial municipalities, the City of Vancouver does not have an OCP. As a result, the F.C.C.D.D. zoning by-law is the main document governing the site. Municipal councils can change only some aspects of the land use controls that apply to certain properties. Provincial, regional and federal controls that also affect development include:

- environmental and fisheries regulations;
- heritage policies;
- public health, building and fire codes; and,
- highways and transit plans.

The mandate for this appraisal did not require research into all of the land use regulations that possibly apply. Further, existing land use controls do not always bind regulators, who can develop new policy and rescind or modify existing land use policies. Municipal planning officials and independent planning consultants can assist with specific questions on land use matters.

MARKET OVERVIEW VANCOUVER

Geography

Vancouver is the largest city in the province of British Columbia and is surrounded by water on three sides. Vancouver is bordered on the north by Burrard Inlet, on the west by English Bay, on the south by the Fraser River and to the east by the municipality of Burnaby. The city encompasses an area of 28,700 acres and is a major Pacific Ocean seaport and an international and national distribution centre, served by Vancouver International Airport, the Port of Vancouver and VIA Rail Canada.



Source: Microsoft Streets and Trips

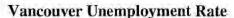
Population

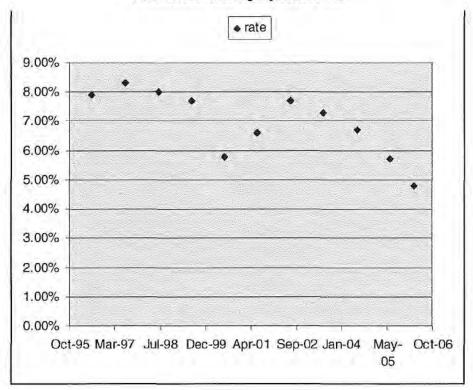
Year	Vancouver	%	GVRD	%	BC	%
		Change		Change		Change
1991	485,646	_	1,602,502	_	3,373,464	_
1996	536,511	10.47%	1,906,492	18.97%	3,874,276	14.85%
1997	545,373	1.65%	1,954,523	2.52%	3,948,544	1.92%
1998	550,433	0.93%	1,984,743	1.55%	3,983,077	0.87%
1999	556,863	1.17%	2,013,201	1.43%	4,011,342	0.71%
2000	563,114	1.12%	2,041,339	1.40%	4,039,198	0.69%
2001	569,473	1.13%	2,073,662	1.58%	4,078,447	0.97%
2002	572,113	0.46%	2,095,113	1.03%	4,115,413	0.91%
2003	576,226	0.72%	2,114,061	0.90%	4,154,591	0.95%
2004	579,716	0.61%	2,131,340	0.82%	4,201,867	1.14%
2005	583,267	0.61%	2,155,880	1.15%	4,254,522	1.25%
	Source	RC Stats				

The population of Vancouver has been increasing steadily over the past ten years with a median increase of 1.03% per year. A total increase of 8.7% has occurred since 1996, compared to a 13.08% increase for the Greater Vancouver Regional District (GVRD) and 9.81% increase for British Columbia. The constraint on population growth for Vancouver is a shortage of incremental development rights, for the City is almost fully built out. Current city planners envision accommodating through higher densities on redevelopments in and near the downtown. The GVRD population is growing more rapidly than that of British Columbia; however Vancouver's growth is slower than British Columbia indicating it is the cities outside of Vancouver that are the main contributors to the GRVD's growth. This is due to the greater availability of developable land and increased density opportunities in the suburbs.

Vancouver Unemployment Rate

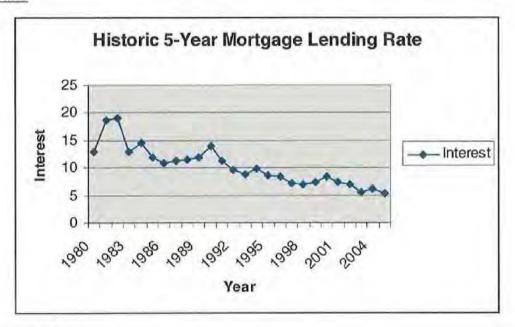
	Unemployment	
Year	Rate	% Change
1996	7.90%	
1997	8.30%	5.06%
1998	8.00%	-3.61%
1999	7.70%	-3.75%
2000	5.80%	-24.68%
2001	6.60%	13.79%
2002	7.70%	16.67%
2003	7.30%	-5.19%
2004	6.70%	-8.22%
2005	5.70%	-14.93%
Mar-06	4.8%	-15.79%
Average	7.17%	





The unemployment rate for Vancouver as at March 2006 was at 4.8%, the lowest rate in the past 10 years. Statistics Canada reports that British Columbia has seen the fastest job-growth rate of all provinces in the past year with the largest job gains occurring in retail and wholesale trade due in part to the rising incomes and population growth in B.C. TD Bank forecasts this rate to continue to decrease for British Columbia leading up to the 2010 Olympics.

Interest rates



Source: Bank of Canada

A lower interest rate allows buyers to spend more on their home as the interest component of their mortgage payment is less; when interest rates increase, buyers will have less to spend on their homes as the payment will rise due to higher interest expense. Due to the effect on affordability, as interest rates rise, sale volumes decline relative to supply, placing downward pressure on home prices will decrease; as rates fall, prices usually increase. The 5-year mortgage interest rate as at April 2006 was 6.75% below the average over the past 25 years of 10.29%. Mortgage rates had risen, by as much as 1% since summer of 2005

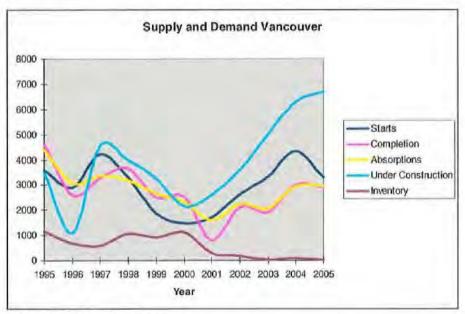
House Price Index



Source: Greater Vancouver Real Estate Board

The Greater Vancouver Real Estate Board produces a House Price Index (HPI) each month for detached homes, attached homes and apartments. The HPI is achieved by dividing the median price of homes for the month by the median price of homes in June 1991, when the index began, and then multiplying by 100. The HPI relates to the change in price relative to June 1991. The HPI in January 2006 for Vancouver was approaching 200, signifying that prices have nearly doubled since 1991.

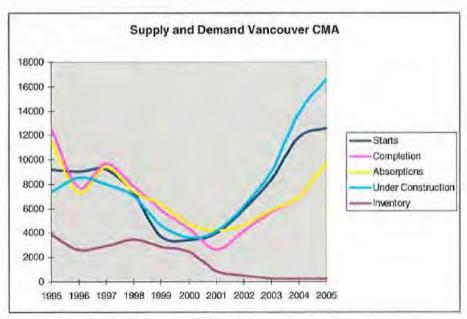
Demand and Supply



Source: CMHC Housing Reports

The chart above illustrates the supply and demand for condominiums and townhomes in Vancouver. Units-under-construction have been rising since the market nadir in 2000; the inventory of complete and unoccupied units has been falling since 2000 indicating a strong demand for condominiums. The fact that the inventory has been decreasing as the supply increases is one indicator that demand is outpacing supply. This condition creates upward pressure on price levels.

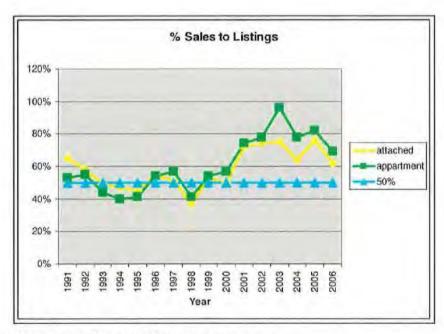
Vancouver apartment and townhouse starts have begun declining. From 2004 to 2005, starts fell from 4,329 to 3,308, or a decrease of 23.6%. Canada Mortgage and Housing senior market analyst Cameron Muir states, "Ongoing supply-side constraints will moderate homebuilding activity over the next two years. Competition for skilled labour and rapidly rising construction costs will continue to be significant impediments for homebuilding."



Source: Canada Mortgage and Housing

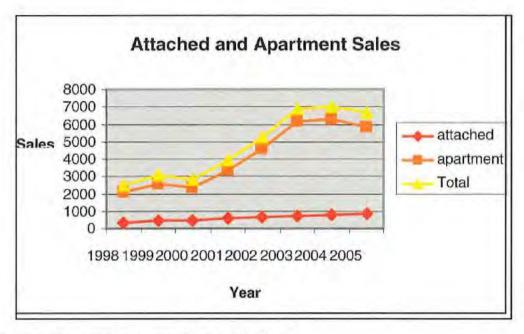
The Vancouver region has been showing a pattern similar to the City of Vancouver with the main difference being that housing starts and completions are still rising in the Vancouver CMA where in Vancouver they have begun declining. This is due in part to the decreasing supply of land and increasing land values in the City of Vancouver. Because of the higher land values, many families are moving to more affordable housing in Vancouver's suburbs, leading to an overall increase in the region's starts, completions and absorptions.

The sales-to-new listings ratio is another indicator of the relative balance between demand and supply in the existing home market. In markets where sales are high relative to new listings, potential buyers have less choice and typically have less bargaining power. Canada Mortgage and Housing has stated that a sales-to-new listings ratio above 50% is associated with rising prices, a "sellers' market." As at February 2006, the Real Estate Board of Greater Vancouver reported the percentage of sales to listings at 69% for apartments on Vancouver's westside.



Source: Real Estate Board of Greater Vancouver

Another measure of the strength of Vancouver's housing market is the number of sales transactions occurring. The greater Vancouver Real Estate Board publishes monthly statistics on the number of sales for detached, attached and apartment units. Results are as follows for the number of attached and apartment sales in Vancouver's westside between 1998-2005:



Source: Greater Vancouver Real Estate Board

The number of attached and apartment sales transactions began increasing steadily in 2000. By 2003, the number of sales in Vancouver's westside had more than doubled to 6,891 sales compared to only 2,794 in 2000. As at December 2005, the Greater Vancouver Real Estate Board had recorded 6,693 sales for the year.

HIGHEST AND BEST USE

An accepted definition of highest and best use is "[t]hat reasonably probable and legal use of

vacant land or an improved property which is physically possible, appropriately supported,

financially feasible, and that results in the highest value."5

The highest and best use of a property is an economic concept that measures the interaction of

four criteria: legal permissibility, physical possibility, financial feasibility and maximum

profitability. Estimating the highest and best use of a property is a critical appraisal component

that provides the valuation context within which market participants and appraisers select and

analyze comparable market information.

An appraiser considers highest and best use of the property "as if vacant" separately from the

highest and best use of the property "as improved." This is because the highest and best use of

the site, as if vacant and available for development determines the value of the land, even if the

property's existing improvements may not represent the highest and best use of the site.

An accepted definition of the highest and best use of a land or site is "the use among all

reasonable alternative uses that yields the highest present land value, after payment for labour,

capital and co-ordination. The conclusion assumes that the parcel of land is vacant or can be

made vacant by demolishing any improvements." 6

Zoning policies in place contemplate use of the property as FCCDD, False Creek Comprehensive

Development District.

Changing the land use controls requires approval by municipal council of a rezoning. Given the

nature of development in the area and the pattern of municipal land use policy, we consider the

prospect of achieving a rezoning to another use as unlikely. Current city policy favours higher

densities in the areas near the downtown core. Were the subject precinct to be redeveloped

today, the Southeast False Creek policies suggest that the housing form would likely be mostly

apartment in a low to mid-rise format, and density would be higher, in the order of 3.5 FSR. For

5 Canadian Uniform Standards, line 6640.

6 IBID, line 6658

the purposes of this analysis, we have assumed that the existing use and density reflects the

legally permissible level.

For the purposes of our analysis, we have assumed that the non-financial title limitations do not

restrict use of the site beyond the restraints of the land use controls.

Market values and rents for residential properties in the neighbourhood are sufficient to retire the

cost of construction, adequately compensate the developer and to provide a positive return to the

underlying land.

The site size, utility servicing, exposure and topography generally suit the requirements of

development. Based on the surrounding development pattern we have assumed that soil

conditions could support development as contemplated under the land use controls without

undue or costly site preparation.

Consequently, we conclude that highest and best use of the site, as if vacant and available, entails

development pursuant to the applicable land use controls, and as market conditions permit. (For

the purpose of this analysis, we have assumed that the existing use and development density is

the maximum permitted on the property.)

The highest and best use of a property as improved is "multiple-family residential", the use that

should be made of an improved property in light of the existing improvements and the ideal

improvement described at the conclusion of the analysis of highest and best use as though

vacant."7

7 Larry Dybvig, et al., *The Appraisal of Real Estate Second Canadian Edition* (A joint publication of the Appraisal Institute of Canada and the US Appraisal Institute: UBC Real Estate Division, 2002) 5.12-5.13

VALUATION

Introduction

Our mandate is to estimate the market rent of the subject site, for the purpose of setting rent for the next term in this long-term leasehold arrangement. We have assumed that the existing use and density are the maximum permitted on the site.

Market rent is interpreted to mean the most probable fixed annual minimum rent for the land determined in accordance with generally accepted appraisal principles and methods and having regard to the privileges and obligations contained in the lease. Lease agreements on multifamily residential lands such as the subject typically involve long lease terms, in the order of 50 to 99 years; periodic rent reviews and renewal options at market rent. Leases are most often written on a triple net or absolute net basis, with the lessee being responsible for all operating, maintenance and repair expenses as well as property taxes and insurance. Long-term land rent generally has a relationship to the underlying land value.

An appraiser may value land⁸ that is vacant and available for development in various ways:

- 1) Direct comparison,
- 2) Extraction,
- 3) Allocation Income capitalization, divided into two direct capitalization techniques:
- 4) Land residual
- 5) Ground rent capitalization, and One yield capitalization technique:
- 6) Discounted cash flow analysis (subdivision development analysis)

Direct comparison relates current market activity to the site being valued. Extraction, a variety of abstraction, deducts the depreciated value of the buildings from a sale price to show vacant land value. Allocation, employed when comparable sales evidence is scarce, relies upon a typical land-value-to-property-value ratio. The direct capitalization techniques entail the capitalization of income from a single year of property operation. Land residual allocates net revenue from an improved property into its component parts of first, the building, with the

Appraisal of Real Estate, 2nd Canadian Edition, Appraisal Institute of Canada, Ottawa, 2002, chapter 13

residual to the land. Ground rent capitalization converts net lease payments into capital value.

The yield capitalization technique explicitly recognizes time-value-of-money considerations.

Subdivision development applies to undeveloped acreage where a potential urban development

represents the highest and best use of the land. The analyst considers cash flows over the

construction and the marketing stages.

There is an established market for freehold land in the residential neighbourhoods surrounding

False Creek. The City of Vancouver has a number of leasehold properties throughout the City,

typically leased for multifamily development purposes. In the instance of the subject and a

number of other local projects, these lands are held under arrangements whereby the rents are

paid annually and periodically reviewed. Most projects, though, entail prepaid leases.

Two appraisal methodologies are commonly considered when examining annual land rent: the

Direct Comparison method, in which rents on similar sites are analyzed and compared to the

subject, and the Rate Times Value method, in which a rate of return is applied to the estimated

land value.

Because property values are location specific and there is scant information on comparable non-

prepaid multifamily land leases, we concluded that direct comparison would not provide a value

indication that is meaningful and reliable. Our analysis therefore involves the Rate times Value

method.

Rate times Value

In general, the reliability of this method depends on the availability of appropriate information on land values and ground rental conversion rates.

Land Value

We surveyed the Vancouver area for evidence of recent sales, listings or offers to purchase on properties that provide useful benchmarks of value for the subject property, emphasizing transactions that are recent sales. Important criteria include:

- Recent sales
- Settings near False Creek
- Similar parcel size
- Similar development potential (density and housing form)
- Similar density, measured in terms of FSR (the basis on which multifamily land trades in Vancouver)
- Similar relationship to the water and to water views.

Examples of land sales meeting one or more of these criteria follow:

INDEX NO. 1 (Land)

Property Identification

Address 600 - 636 West 6th Avenue (now 2201 Ash Street), Vancouver

Neighbourhood Fairviev

Legal Description Lot 7, Except the south 10 feet and north 7 feet now highways, Lot 8,

9 and 10, Except the south 10 feet, Block 299, District Lot 526, Plan

590.

PID 015-194-981 et al

Reference 1410

Land Data

Lot Size 22,000 square feet, or 0.505 acres

Zoning FM-1, Multiple Dwelling (Fairview S

Planned/Allowable Buildable Area 35,752 Planned/Allowable Units 35

Frontage 200ft (rounded) Along West 6th Avenue

Depth 110 ft.
Shape Rectangular

Topography Slight slope - south to north

Utilities Full

Sale Data

Sale Date April 1, 2003 (Offer to Purchase)

Sale Price \$3,060,000

Vendor 517627 B.C. Ltd, Nicolas Santorelli, ASO

Purchaser 6A Holdings Ltd.
Property Rights Fee Simple

Conditions of Sale Sold through commercial broker

Remarks

Southwest corner of the 600 Block of West 6th Avenue and Ash Street, the site contains two old commercial buildings with little contributory value. The floor space ratio is based on a 24,000 square foot site, which is inclusive of 2,000 square feet of road dedications required by the City of Vancouver. Site benefits from city and mountain views over the south end of False Creek. Development plans have since been submitted to construct a 35-unit townhouse style development underground parking. Net building area is provided at 35,752 square feet. (FSR 1.49); including enclosed patio areas, saleable area is 36,815 square feet.

Indicators

Sale Price/Gross Acre \$6,058,806 Sale Price/Gross SF \$139.09 Sale Price/Unit \$87,429

INDEX NO. 2 (Land)

Property Identification

Address 2386 Cornwall Street, Vancouver

Neighbourhood Kitsilano

Legal Description Lot 2 Except West 5 Feet, Block 192, District Lot 526, Plan 848

PID 015-098-478

Reference 3196

Land Data

Lot Size 5,400 square feet, or 0.124 acres
Zoning RM-4, Multiple Dwelling District

Planned/Allowable Buildable Area 7,760 Planned/Allowable Units 4

Frontage 45ft (rounded) along Cornwall Street

Depth 120 ft.
Shape Rectangular

Sale Data

Sale Date July 1, 2003 (closed)

Sale Price \$975,000 Instrument Number BV298506

Vendor Juanita Vivian Harris & Oliver Anthony Kuys, ASOs

Purchaser 668398 B.C. Ltd. - Ken Wai, ASO

Property Rights Fee simple

Financing Demand debenture - MCAP Financial Corporation - \$2,813,713 at

prime plus 1.0%

Remarks

A redevelopment site located on the south side of Cornwall Avenue, east of Balsam Street. The site was improved with an old revenue conversion, which was demolished to allow for a four-storey project with four full floor units and eight basement parking stalls. Proposed gross floor area of 7,760 square feet (1.44 FSR), and net saleable area of 6,795 square feet. Prime location across from park with unobstructed water views.

Sale Price/SF Buildable - \$125.64 Sale Price/Saleable SF - \$143.48

Indicators

Sale Price/Gross Acre\$7,864,806Sale Price/Gross SF\$180.56Sale Price/Unit\$243,750

INDEX NO. 3 (Land)

Property Identification

Address 854 - 864 West 6th Avenue, Vancouver

Neighbourhood Fairviev

Legal Description Lot A (Explanatory Plan 10422), Except the South 10 Feet now lane,

Block 297, District Lot 526, Plan 590

PID 009-281-916

Reference 753

Land Data

Lot Size 21,981 square feet, or 0.505 acres

Zoning FM-1, Fairview Multiple Family Residential

OCP Designation Maximum 1.5 FSR

Planned/Allowable Buildable Area 35,970 Planned/Allowable Units 52

Frontage 200ft (rounded) along West 6th Avenue

Depth 110 ft.
Shape Rectangular

Topography Slopes down toward West 6th Avenue

Utilities At lot line Fencing Wire

Sale Data

Sale Date September 2, 2003 (closed)

Sale Price \$2,600,000 Instrument Number BV352650

Vendor Carefree Coin-Op Leasing Ltd., McIver's Appliance Sales & Service

Ltd. - Leslie and John McIver, ASO

Purchaser Larc Developments Ltd. - Richard Bordewick and Ralph Carle, ASOs

Property Rights Fee Simple
Conditions of Sale Marketed on MLS
Financing Three mortgages

Marketing Time since 09/02

Remarks

A midblock development site located on the south side of West 6th Avenue, west of Willow Street, an old 14,200 square foot commercial building on site. A development permit was in place for a 52-unit, multiple-family residential building, including 3,822 square feet of commercial space; four stories, one and half floors of parking. Buildable potential to 35,970 calculated using the maximum 1.5 floor space ratio applied to the 23,980 square foot site area prior to a lane dedication. Listed since November 2002.

New Financing - MCAP Financial Corporation - \$6,660,000 with interest at Prime plus 1.50% Secondary Financing - Realtech Capital Group Inc. - \$1,600,000 with interest at 10.0% balance due and owing March 2005.

Addition Financing - Demand Debenture - Realtech Capital Group Inc. - \$480,000

Indicators

Sale Price/Gross Acre \$5,152,494 Sale Price/Gross SF \$118.28 Sale Price/Unit \$50,000

INDEX NO. 4 (Land)

Property Identification

Address 325 West 59th Avenue, Vancouver

Neighbourhood Oakridge

Legal Description Lot B, Block 1006, District Lot 526, Plan 9413

PID 009-658-408 Reference 2194

Land Data

Lot Size 61,350 square feet, or 1.408 acres Zoning CD-1, Comprehensive Development

OCP Designation Maximum 1.0 FSR

Planned/Allowable Buildable Area 61,350 Planned/Allowable Units 43

Frontage 237ft (rounded) West 59th Street

Depth 258 ft.

Utilities Full urban utilities

Sale Data

Sale Date April 1, 2004 (closed)

Sale Price \$5,500,000 Instrument Number BW144686

Vendor Southpines Homes Ltd.; Dan McDonald, ASO

Purchaser Brenmore Development Corp. (Langara Development Corp.); Greg

Morfitt, ASO

Property Rights Fee simple

Financing Construction financing, \$14,500,000, MCAP Sale History Listed in February 2003 for \$5,750,000

Remarks

Improved at the time of sale with an older vacant private hospital. Bounded by three streets - 58th Avenue to the north, 59th Avenue to the south and Columbia Street to the east; two blocks east of Cambie Street, south of Langara Golf Course in Vancouver. CD zoning allowed Special Needs Residential Family - containing a maximum of 80 beds. Amendment application (DE408258) filed in March 2004; Bylaw 8865 amended CD bylaw to allow a maximum 43 multiple dwelling units, 1.0 FSR, based on site area of 5,700 square meters or 61,350 square feet, maximum height of 12.8 meters or 42 feet. Price per buildable square foot: \$86.95 (at the maximum 1.0 FSR)

Indicators

Sale Price/Gross Acre \$3,905,141 Sale Price/Gross SF \$89.65 Sale Price/Unit \$127,907

INDEX NO. 6 (Land)

Property Identification

Address 2280 Cornwall Avenue, Vancouver

Neighbourhood Kitsilano

Legal Description Lot E (P11512), Block 193, District Lot 526, Plan 848

PID 003-410-307

Reference 3348

Land Data

Lot Size 12,000 square feet, or 0.275 acres Zoning RM-4, Multiple Dwelling District

Planned/Allowable Buildable Area 17,400

Frontage 100ft (rounded)

Depth 120 ft.
Shape Rectangular

Topography Level to gently sloping Utilities Full urban utilities

Sale Data

Sale Date January 1, 2005 (closed April 2005)

Sale Price \$4,650,000 Instrument Number BX431659

Vendor Heung Wing Yeung

Purchaser 0719804 B.C. Ltd. - Les Sallay, ASO

Property Rights Fee simple

Conditions of Sale Sold through commercial broker

Remarks

A 32-year-old, three-storey, 24-unit apartment building with basement located on the south side of Cornwall Avenue, between Vine Street and Yew Street, across from Kitsilano Beach Park. The property sold at a 4.2% overall rate; value is primarily in the land.

Sale Price/SF Buildable - \$267.24

Indicators

Sale Price/Gross Acre \$16,879,628 Sale Price/Gross SF \$387.50

INDEX NO. 7 (Land)

Property Identification

Address 1436-1466 West 14th Avenue (now 1468 West 14th Avenue),

Vancouver

Neighbourhood Fairview Legal Description See below

PID 014-666-278, 014-666-294, 014-666-502, 014-666-472 and 009-770-

455

Reference 4129

Land Data

Lot Size 28,125 square feet, or 0.646 acres Zoning RM-3, Multiple Dwelling District

Planned/Allowable Buildable Area 40,781 Planned/Allowable Units 46

Frontage 225ft (rounded) along West 14th Avenue

Depth 125 ft.
Shape Rectangular
Utilities Full urban utilities

Sale Data

Sale Date January 1, 2005 to April 2005

Sale Price \$7,690,000
Instrument Number BX432874
Vendor Various

Purchaser Polygon Group - Ralf Schmidtke and Robert Bruno, ASOs

Property Rights Fee simple

Remarks

A three-lot assembly on the south side of West 14th Avenue, east of Granville Street. The properties were improved with three wood-frame apartment buildings. An application was submitted in March and June 2005 to allow for a 12-storey apartment development with 46 units.

Sale Price/SF Buildable - \$188.57

Lots 21, 22 and 23, Except Part in Explanatory Plan 3498, Block 451, District 526, Plan 1276

Lot A (Explanatory Plan 3498), Block 451, District Lot 526, Plan 1276

Amended Lot 25, Block 451, District Lot 526, Plan 1276

Indicators

Sale Price/Gross Acre\$11,910,293Sale Price/Gross SF\$273.42Sale Price/Unit\$167,174

INDEX NO. 8 (Land)

Property Identification

Address 3837-3851 West 4th Avenue, Vancouver

Neighbourhood Point Grey

Legal Description Lots 39 to 41, Block C, District Lot 538, Plan 7743

004-532-686, 004-532-694 and 010-543-813

Reference 4080

Land Data

PID

Lot Size 17,815 square feet, or 0.409 acres Zoning RM-3A, Multiple Dwelling District

Planned/Allowable Buildable Area 25,832

Frontage 153ft (rounded) along West 4th Avenue

Depth 116 ft.
Shape Rectangular

Sale Data

Sale Date May 1, 2005 (closed June & July 2005)

Sale Price \$5,775,000 Instrument Number BX552938/39

Vendor 602561 B.C. Ltd.; Chi Ying Ching & Lee Lai Yung Purchaser Toyu Point Grey Developments Ltd.; Fu Tian, ASO

Property Rights Fee simple

Remarks

A three-lot redevelopment assembly located on the north side of West 4th Avenue, west of Highbury Street and east of Wallace Street. The properties were improved with three apartment buildings with a total of 32 units. The purchaser was planning to demolish the building and redevelop the site in the short to medium term. Maximum build out of 25,832 square feet at 1.45 FSR.

Sale Price/SF Buildable - \$223.56

Indicators

Sale Price/Gross Acre \$14,120,495 Sale Price/Gross SF \$324.17

INDEX NO. 9 (Land)

Property Identification

Address 1315, 1337 and 1345 West 11th Avenue, Vancouver

Neighbourhood Fairview

PID 006-493-467, 015-018-512, 012-237-841, 015-018-539, 012-237-833,

015-018-58

Reference 4251

Land Data

Lot Size 37,496 square feet, or 0.861 acres
Zoning RM-3, Multiple Dwelling District

Planned/Allowable Buildable Area 54,369

Frontage 300ft (rounded) along West 11th Avenue

Depth 125 ft.
Shape Rectangular
Topography Level
Utilities Full urban

Sale Data

Sale Date August 1, 2005 (closed)

Sale Price \$12,000,000
Instrument Number BX185964/69
Vendor Various

Purchaser Polygon Development 179 Ltd.; John G.R. Third, Lawyer

Property Rights Fee Simple

Remarks

An assembly on the northwest corner of West 11th Avenue and Birch Street, in Fairview. A high-rise development (see DE409253, BU432459), 12 stories, one and a half levels of underground parking will benefit from excellent views towards downtown Vancouver.

Prices as follows:

1337 West 11th Avenue (4,163 square feet) - \$791,162 or \$190 per square foot 1315 West 11th Avenue (20,833 square feet) - \$6,963,652 or \$334 per square foot 1345 West 11th Avenue (12,500 square feet) - \$4,245,188 or \$340 per square foot

Price per buildable square foot: \$220.71 (at the maximum 1.45 FSR Lot 11, Block 372, District Lot 526, Plan 991 Lot A of 13 and 14, Block 372, District Lot 526, Plan 3739 Lot 16 West Half, Lot 15, Block 372, District Lot 526, Plan 991

006-493-467, 015-018-512, 012-237-841, 015-018-539, 012-237-833, 015-018-580, 015-018-555 and 015-018-610

Indicators

Sale Price/Gross Acre \$13,940,682 Sale Price/Unit \$320,03

INDEX NO. 10 (Land)

Property Identification

Address 2166 West 8th Avenue, Vancouver

Neighbourhood Kitsilano

Legal Description Lots 3 to 5, Block 324, District Lot 526, Plan 590

PID 015-196-208, 015-196-224 and 015-196-232

Reference 4253

Land Data

Lot Size 17,250 square feet, or 0.396 acres Zoning RM-4, Multiple Dwelling District

Planned/Allowable Buildable Area 26,100 Planned/Allowable Units 18

Frontage 150ft (rounded) West 8th Avenue

Depth 125 ft.
Shape Rectangular
Utilities Full urban

Sale Data

Offer Date December 1, 2005 (offer)

Offer Price \$5,700,000

Vendor Ming Wah Developments Inc.

Property Rights Fee Simple

Sale History Sold - June 1995 (closed) for \$3,140,000

Remarks

A multiple-family residential development site on the south side of West 8th Avenue, between Yew Street and Arbutus Street. At the time of the sale, the property was improved with a three-storey, wood frame apartment development constructed in 1966. The purchaser is proposing to demolish the existing improvements and construct 18 townhouses with a saleable area of 26,100 square feet and secured underground parking garage measuring 11,000 square feet. This proposed development reflects a floor space ratio of 1.51, based on the net site area of 17,250 square feet; gross site area prior to required dedications is 18,750 square feet. Price per buildable square foot \$218.39 (based on the saleable area)

Indicators

Sale Price/Gross Acre \$14,393,576 Sale Price/Gross SF \$330.43 Sale Price/Unit \$316,667

INDEX NO. 11 (Land)

Property Identification

Address 415, 425 and 445 West 2nd Avenue; 340 West 1st Avenue,

Vancouver

Neighbourhood Fairview Legal Description See below

PID 010-957-553, 009-484-809, 003-998-487, 003-998-525, 003-998-657

& 003-998-6

Reference 3982

Land Data

Lot Size 67,812 square feet, or 1.557 acres Zoning C-3A, Commercial District

Planned/Allowable Buildable Area 240,054

Frontage 334ft (rounded) along West 2nd Avenue

Depth 264 ft.
Shape Irregular
Topography Level

Utilities Full urban utilities

Sale Data

Offer Date December 1, 2005 (to Close June 2006))

Offer Price \$23,680,000

Vendor Maynard's Industries Limited; City of Vancouver, PCI

Purchaser Aquilini Investments Group

Property Rights Fee simple

Sale History Sold between May 1985 and June 1989 for \$2,675,000

Remarks

An eight-parcel assembly located on the northwest corner of Wylie Street and West 2nd Avenue. It involves three vendors - Maynard's sold the six lots along Wylie Street and Second Avenue, PCI Developments sold a single parcel in the northwest corner of the site, and the City of Vancouver sold an intervening lane way. 415 West 2nd is improved with a 31,510 square foot, three-storey building and a 10,210 square foot, 37-stall, paved parking lot. 425 West 2nd includes a 3,762 square foot, single storey commercial retail structure and 445 West 2nd is improved with a 15,836 square foot, masonry constructed, two-story building. The balance of the land is essentially unimproved. The C3A schedule allows a maximum of 3.0 FSR but the South East False Creek development area guidelines entail a density of 3.54 FSR, which has formed the basis of negotiations with the City of Vancouver. This site is exempt from the South special East False Creek development levies - anticipated to be between \$12 and \$26 per buildable square foot, presently proposed at \$14.50/BSF for area-specific development cost levies and \$11.50 for community amenity charges.

Lot A, Block 2, District Lot 302, Plan 6163 Lot B, Block 2, Plan 12940 Lots 7 to 9, Block 2, District Lot 302, Plan 5832 Lots C & D, Block 2, District Lot 302, Plan 13533, Except Plan 17673x, 18232 (and intervening laneway)

Indicators

Sale Price/Gross Acre \$15,211,079 Sale Price/Unit \$349.20

INDEX NO. 12 (Land)

Property Identification

Address 102-130 West 1st Avenue and 1703 Manitoba Street, Vancouver

Neighbourhood Southeast False Creek

Legal Description Amended Lot 8 (Explanatory Plan 4077), Block 10, District Lot 200A,

Plan 197 and Lots 9 to 12, Block 10, District Lot 200A, Plan 197

PID 008-462-038, 003-132-978, 003-132-994, 003-133-001 and 003-133-

036

Reference 4310

Land Data

Lot Size 30,274 square feet, or 0.695 acres

Zoning M-2, Industrial Planned/Allowable Buildable Area 105,959

Frontage 248ft (rounded) along West 1st Avenue

Sale Data

Sale Date December 1, 2005 (closed)

Sale Price \$9,750,000 Instrument Number BX029719/23

Vendor Winkler Holdings Ltd. - Joe and Hildegard Winkler, ASOs

Purchaser 0734570 BC Ltd. - Bruno Wall, Director

Property Rights Fee simple

Remarks

A redevelopment site located at the southwest corner of West 1st Avenue and Manitoba Street, in South East False Creek. The site is improved with a storage and warehouse building of mixed construction with grade load doors and no yard area.

Sale Price/SF Buildable - \$92.02 (based on a floor space ratio of 3.5)

Indicators

Sale Price/Gross Acre \$14,028,777 Sale Price/Gross SF \$322.06

INDEX NO. 13 (Land)

Property Identification

Address 6650 Arbutus Street, Vancouver

Neighbourhood Kerrisdale

Legal Description Lot A, Block 2 South, District Lot 526, Plan BCP20220

PID 026-448-513

Reference 4438

Land Data

Lot Size 55,800 square feet, or 1.281 acres

Zoning CD-1, Comprehensive Dev. (Downtown)

OCP Designation Maximum 0.83 FSR

Planned/Allowable Buildable Area 46,314 Planned/Allowable Units 28

Frontage 439ft (rounded) Arbutus

Shape Triangular Topography Slopes

Utilities Full urban utilities

Sale Data

Sale Date December 12, 2005 (closed)

Sale Price \$6,755,000 Instrument Number BX299780

Vendor PROVIDENCE HEALTH CARE SOCIETY; Carl Roy & Ray

Barnard, ASOs

Purchaser POLYGON BANNISTER MEWS HOMES LTD; Ralf Schmidtke &

Robert Bruno, ASOs

Property Rights Fee simple

Financing Interest free VTB see BX299781, Reg'd 12/12/2005

Remarks

Southeast corner of Arbutus and West 49th Avenue in Kerrisdale, backing onto a presently unused CPR rail corridor. The site was occupied by a nursing home, since demolished. The CD-1 (447) zoning (effective November 23, 2005) allows a maximum of 28 multiple dwellings (21.9 UPA) and 0.83 FSR; 35 feet height limit. 2.5 storey townhouses to be built, project called "Bannister Mews." Two to eight units per building, size ranging from 1,448 to 1,917 square feet.

Price per buildable square foot \$145.85 (at the maximum 0.83 FSR).

Indicators

Sale Price/Gross Acre \$5,273,224 Sale Price/Gross SF \$121.06 Sale Price/Unit \$241,250

INDEX NO. 14 (Land)

Property Identification

Address Southeast False Creek Sub Area 2A, Vancouver

Neighbourhood Southeast False Creek

Legal Description 310, except portion on Plan BCP 20732, False Creek, Plan BCP

207731

PID 026-500-447

Reference 4421

Land Data

Lot Size 300,128 square feet, or 6.890 acres

Zoning CD Planned/Allowable Buildable Area 808,047

Frontage 940ft (rounded) False Creek Waterfront

Topography Leve

Utilities Full urban utilities near

Sale Data

Sale Date April 1, 2006 Council resolution

 Sale Price
 \$193,000,000

 Upward Adjustment
 \$17,100,000

 Downward Adjustment
 \$65,500,000

 Adjusted Price
 \$144,600,000

 Vendor
 City of Vancouver

Purchaser Millennium Properties Ltd.

Property Rights Fee simple

Conditions of Sale Sold in a public tender process
Sale History n/a, former City Public Works Yard

Remarks

A development site located in the central north area of Southeast False Creek and known as 'Sub-Area 2A.' Total area net of roadways is 488,748 square feet, or 11.22 acres. Total area for private development: 300,256 square feet or 6.89 acres, assuming an estimate of 28,428 square feet for community centre, childcare facility land, an estimated 90,940 square feet for City-owned affordable housing and 68,818 square feet of City-lands within sub-area 2A.

Millennium will design and construct all of the buildings in the first phase of the project (Sub-area 2A of the SEFC site) to meet or exceed the social, economic, and environmental sustainability standards set out in the City's SEFC Official Development Plan (ODP). The Millennium proposal also provides training, employment and business opportunities to inner city and aboriginal communities.

Gross floor area for all the site components and per the RFP is 1,191,511 square feet, however, this sum is inflated by a 10% increment to allow flexibility in architectural design for the various components; Maximum development is 1,083,192 square feet, of which 860,702 square feet is residential, 117,669 square feet is "choice of use", 77,073 is commercial and 34748 square feet is amenity space. 246,161 square feet of the residential component is to be "affordable housing," i.e., nonmarket. Deducting the amenity space and the nonmarket housing produces a net yield of 802,283 square feet; Millennium's proposal entailed 808,047 square feet.

LAND SALE NO. 14 (Cont.)

Remarks (Cont.)

Title to all developable parcels will remain with the City until the end of the exclusive use period, after which the city will transfer the developer's parcels to Millennium. A ground lease will allow the parties to conduct their responsibilities up until the transfer. The development agreement will contain the provisions granting the developer the right and obligation to purchase the developer's parcels following the Exclusive Use Period.

The developer will also design and manage construction of 250 units of affordable housing, a childcare facility, community centre, non-motorized boating facility and related underground parking facilities. The City will pay construction costs for these facilities plus a fee estimated to be \$5 million. Millennium has also proposed a plan to create modest market housing for middle-income earners in the development, and will work with the City over the coming months to finalize its plans.

Land related costs beyond the purchase price include a \$6 DCL per square foot buildable. The cost of the \$6/BSF development cost levy over 808,047 square feet is \$4.85 million and is not included as part of the land value estimated herein.

The City has asked for fees as community amenity charges as high as \$43/BSF on neighbouring sites, with the present proposal at \$26/BSF; for the subject 808,047 square feet, the levy savings will be \$21 million. The final amount is yet to be determined. 50% of the amenities are to be in place for 2010. The balance will roll out over the 10 years beyond that.

City officials confirm that the sale price includes these additional development charges for community amenities that neighbouring developers will have to pay. Effectively the City will pay for these costs through in kind development contributions to the site. Therefore, the price paid by Millennium in effect includes all such supplemental development levies.

The terms of the RFP are that the affordable housing and community amenities are not at the developer's risk. The developer may build these and charge a fee to the City. Alternatively, the City may build these on its own. As such, this analysis excludes these buildings and lands.

In addition, City officials have indicated in the RFP its preference that the affordable housing be located on a distinct and separate piece of land. Discussions with City officials indicate that the affordable housing will be built on a lot bordering 1st Avenue. We have assumed this in our analysis of the sale.

City officials confirmed they would pay any incremental costs associated with soil contamination. Other developer costs at risk include extra site preparation and construction costs related to non-native land fill known to require additional foundation work such as piling and underground parking tanking.

Incremental foundation work is expected to entail piling and related costs. Assuming 20% of the site requires piling, we estimate this would cost approximately \$6.5 million. 50% of the parking stalls will likely require "tanking" at an additional cost of \$5,000 per stall. Based on an allowance of 1,200 square feet per unit and 1.3 stalls per unit, an estimated 438 stalls would need to be tanked at cost of \$2.2 million.

In addition, City Officials reported that due to contamination and unstable landfill, the entire site between First Street and Front Street would have to be excavated down to native soil. Immediately next to First Street, depth would be 3-4 meters but then would go to 8 meters deep for the rest of the site. Between the water and Front Street, further analysis has to be done but development would likely be piled due to depth and other factors. The site would then have to be refilled with load bearing material. Developer's portion of site incremental excavation and fill costs and contingencies have not been included in this estimate.

Benefits to the developer include property tax holiday during the development period through an interim ground lease arrangement. This benefit is estimated to be approximately \$4.1 million, present value based on a \$470 /SF of site and applying 2005 mill rates for residential and commercial.

Other benefits to the developer include the likely waving of permit fees during the development period which City officials estimate would run between \$1 and \$2 million. We have used a figure of \$1.5 million.

City officials confirm that the purchaser has waived the right for the City to pay the holding costs during the Exclusive Use Period, which they estimate to worth between \$10 and \$12 million. We have used a figure of \$11 million discounted at 7%; the present value is \$8.4 million

Payment of 85% of the purchase delayed until after project completion. At a 7% discount rate, the present value of the transaction is \$154 million, a \$39 million reduction.

Present value of land and related costs total \$144.6 million or \$178.94 per buildable market square foot.

The allowable development area of 808,047 saleable square feet assumes RFP (December 7, 2005) and ODP guidelines. This figure is net of any affordable housing construction, which is at the cost and risk of the City.

Sale Price/Acre Sale Price/Gross SF \$28,011,611 \$643.06

INDEX NO. 15 (Land)

Property Identification

Address 368 West 1st Avenue, Vancouver

Neighbourhood Southeast False Creek

Legal Description Lots 1, 2 and 3, Block 3, District Lot 302, Plan 5832.

PID 003-896-196, 003-896-854 and 003-896-218

Reference 4413

Land Data

Lot Size 18,117 square feet, or 0.416 acres

Zoning M-2, Industrial

OCP Designation Proposed CD, Comprehensive Development

Planned/Allowable Buildable Area 69,084 Planned/Allowable Units 54

Frontage 149ft (rounded) West 1st Avenue

Depth 122 ft.
Shape Rectangle
Topography Level

Utilities Full urban utilities

Sale Data

Sale Date April 1, 2006 (to close June 2006)

Sale Price \$9,375,000

Vendor Cecilia and Ulf Von Dehn Purchaser PCI Developments Corp.

Property Rights Fee simple

Remarks

Southeast corner of the intersection of West 1st Avenue and Wylie Street, east of Cambie Street and north of West 2nd Avenue, in the South East False Creek area. Improved with a four-storey timber and brick building on the west portion of the site plus a one storey, non-basement concrete block building adjacent on the east. Historic use for storage and office purposes, aggregate building area is approximately 42,052 square feet. The four-storey-plus-basement heritage building is to be retained, with the one storey, non-basement concrete block structure to be demolished. A five-storey building is to be erected on the east portion of the site and combined gross floor area for the two structures is to be 69,084± square feet. The floor space ratio for the overall development will be 3.81. 40 parking stalls for this project will be under a nearby site at 420 West 1st Avenue, which was purchased as part of the subject acquisition and immediately sold to the purchaser of the former Maynard's site, with the requirement to accommodate (but not pay for) the parking forming part of the transaction.

To compensate the owner for the cost of retaining the heritage building, the City of Vancouver will provide 93,073 square feet of transferable density. Valued at \$50 PBSF, this incentive was intended to offset the incremental cost of retention relative to new construction,

Forms part of the South East False Creek Official Development Plan, adopted July 2005; sub-area 1B, allowing a total floor area of 81,655 square metres or 878,956± square feet, all of which can be multiple family residential. Specific land uses and regulations as per the Official Development Plan point to a floor space ratio of 3.50 for the subject enclave, including mandatory retail, service and office uses. Development will occur primarily under the CD-1, Comprehensive Development District zoning. Maximum building height in Area 1B is 38 metres or 125 feet.

Indicators

Sale Price/Gross Acre \$22,540,934 Sale Price/Gross SF \$517.47 Sale Price/Unit \$173,611

Summary

Index	Location	Zoned	Site SF	BSF	FSR	Units	BSF /unit	UPA	Date	\$
1	2201 Ash Street	FM-1	22,000	35,752	1.63	35	1,021	69	Apr-03	3,060,000
2	2386 Cornwall Street	RM-4	5,400	7,760	1.44	4	1,940	32	Jul-03	975,000
3	854 - 864 West 6th Avenue	FM-1	21,981	35,970	1.64	52	692	103	Sep-03	2,600,000
4	325 West 59th Avenue	CD-1	61,350	61,350	1.00	43	1,427	31	Apr-04	5,500,000
5	1803 Macdonald Street	RT-8	15,569	11,663	0.75				Oct-04	2,403,000
6	2280 Cornwall Avenue	RM-4	12,000	17,400	1.45				Jan-05	4,650,000
7	1468 West 14th Avenue	RM-3	28,125	40,781	1.45	46	887	71	Jan-05	7,690,000
8	3837-3851 West 4th Avenue	RM-3A	17,815	25,832	1.45				May-05	5,775,000
9	1315 - 45 West 11th Avenue	RM-3	37,496	54,369	1.45				Aug-05	12,000,000
10	2166 West 8th Avenue	RM-4	17,250	26,100	1.51	18	1,450	45	Dec-05	5,700,000
11	415 - 445 West 2nd Avenue; 340 West 1st Avenue	C-3A	67,812	203,436	3.00				Dec-05	23,680,000
12	102-130 West 1st Avenue; 1703 Manitoba Street	M-2	30,274	105,959	3.50				Dec-05	9,750,000
13	6650 Arbutus Street	CD-1	55,800	46,314	0.83	28	1,654	22	Dec-05	6,755,000
14	SE False Creek Sub Area 2A	CD	300,128	808,047	2.69				Apr-06	144,600,000
15	368 West 1st Avenue	M-2	18,117	69,084	3.81	54	1,279	130	Apr-06	9,375,000
	Subject		45,738	43,888	0.96	30	1,463	29		
	Minimum Median		5,400	7,760	0.75	4	692	22	Apr-03	975,000
			22,000	40,781	1.45	39	1,353	57	May-05	5,775,000
	Average		47,408	103,321	1.84	35	1,294	63	Feb-05	16,300,867
	Maximum		300,128	808,047	3.81	54	1,940	130	Apr-06	144,600,000

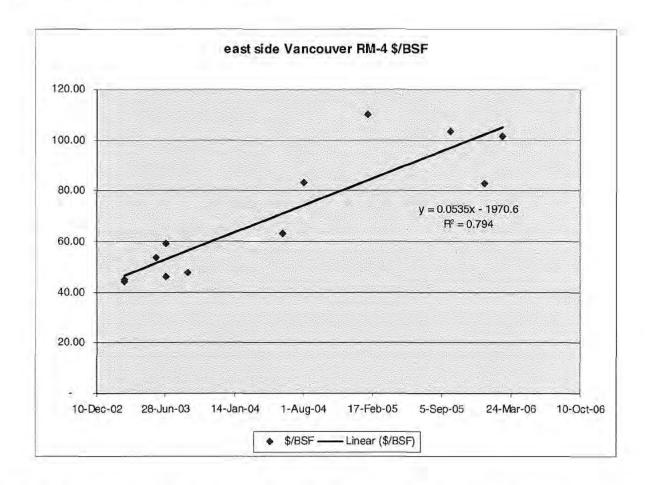
As a general comment, the subject has a density, measured in terms of FSR and unit per acre (UPA), toward the lower end of the market data range. With high demand and limited land supply, the City favours higher densities in contemporary land developments than it did thirty years ago when the subject development was approved.

To consider sales of land that in aggregate have the characteristics relevant to this analysis, it has been necessary to include land sales extending back to April of 2003. Because the Vancouver multifamily land market has been rising, a time adjustment is needed. The two common methods to evaluate changing market conditions involve the analysis of individual property resales, and the analysis of sales of similar properties. Because the development market has been strong, buyers of development sites have tended to develop rather than hold them; consequently, there is little in the way of recent resales to analyse. We therefore examined sales of similar properties.

Multifamily land sales in suburban areas of Vancouver tend to be zoned RM-3, RM-4, C3-A and C2. RM-4 is the most common in recent land sales, and being a pure residential use schedule, is free from the commercial influences of the C2 and C3-A schedules. We examined sales of RM-4 sales since early 2003, completing separate analyses for the east and west side markets of Vancouver.

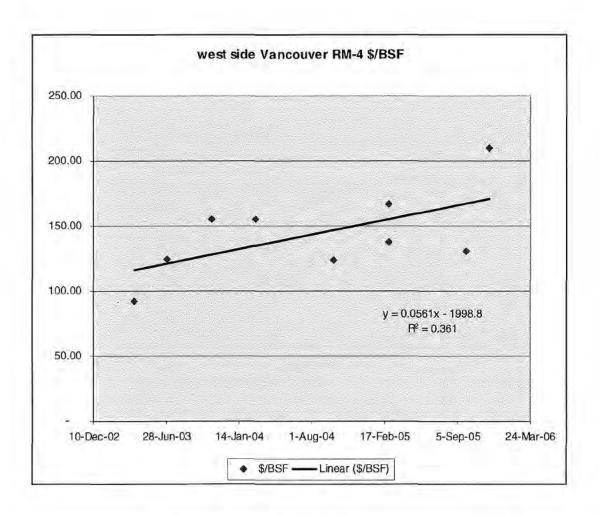
Location	E/W	Site SF	Date	Adjusted price	\$/SF	\$/PBSF
2234-2240 St. George Street;	e	12,078	1-Mar-03	\$788,000	65.24	44.99
& 519 East 7th Avenue						
549 East 7th Avenue	e	4,026	1-Mar-03	\$258,000	64.08	44.20
1628-1638 East Georgia Street	e	16,117	1-Jun-03	\$1,250,000	77.56	53.49
374 - 396 East 15th Avenue	e	12,222	1-Jul-03	\$1,050,000	85.91	59.25
1428 -1438 East 8th Avenue	e	8,052	1-Jul-03	\$540,000	67.06	46.25
245 East 13th Avenue	e	6,055	1-Sep-03	\$420,000	69.36	47.84
2234 & 2236 St. George Street; & 519 & 525 East 7th Avenue	e	16,096	1-Jun-04	\$1,469,998	91.33	62.98
2620 Quebec Street	e	13,068	1-Aug-04	\$1,577,500	120.71	83.25
2707 - 2771 Guelph Street	e	24,742	1-Feb-05	\$3,950,000	159.65	110.10
105 East 15th Avenue	e	6,534	1-Oct-05	\$979,000	149.83	103.33
1523-1543 East 8th Avenue	e	16,104	5-Jan-06	\$1,938,000	120.34	83.00
1622 Grant Street	e	4,008	27-Feb-06	\$590,000	147.22	101.53
926/30 West 16th Avenue	w	7,986	1-Apr-03	\$1,070,000	133.98	92.40
2386 Cornwall Street	w	5,400	1-Jul-03	\$975,000	180.56	124.52
1438-1460 Arbutus Street	w	9,950	1-Nov-03	\$2,245,000	225.63	155.61
1946-1956 West 5th Avenue	w	9,000	1-Mar-04	\$2,025,000	225.00	155.17
240-250 West 10th Avenue	w	11,446	1-Oct-04	\$2,055,000	179.54	123.82
2329-2339 West 1st Avenue	w	6,000	1-Mar-05	\$1,450,000	241.67	166.67
2022-2032 West 1st Avenue	w	6,000	1-Mar-05	\$1,195,000	199.17	137.36
1948 West 2nd Avenue	w	3,000	1-Oct-05	\$567,500	189.17	130.46
2166 West 8th Avenue	w	18,750	1-Dec-05	\$5,700,000	304.00	209.66

Plotting these sales illustrates rising values.



Applying the formula for the trend line of East side RM-4 sales shows a typical 2.24% monthly rate of increase over the period of interest.

east side	start	end		
month	1-Apr-03	1-May-06	37.00	months gone
rate PBSF	47.29	107.53	127%	% increase
			2.24%	per month



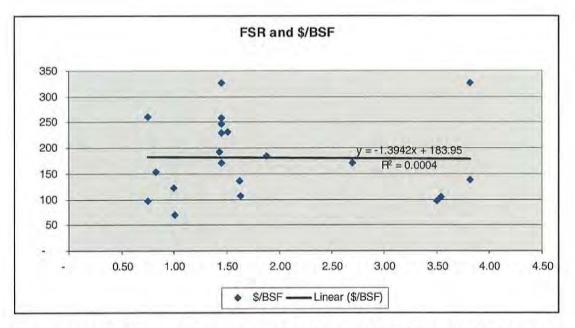
west side	start	end		
month	1-Apr-03	1-May-06	37.00	months gone
rate PBSF	116.84	180.01	54%	% increase
			1.17%	per month

The west side sales show a typical 1.17% monthly increase in values. The subject lies in the west side, however, the east side data is technically better: the west side data shows somewhat greater variability than that from the east side sales, and does not have any 2006 sales, while two 2006 trades exist in the east side data. Since the subject lies on the west side, we have given greatest weight to the west side data, recognizing the higher time adjustment shown by the east side data in our time adjustment of 1.25% per month.

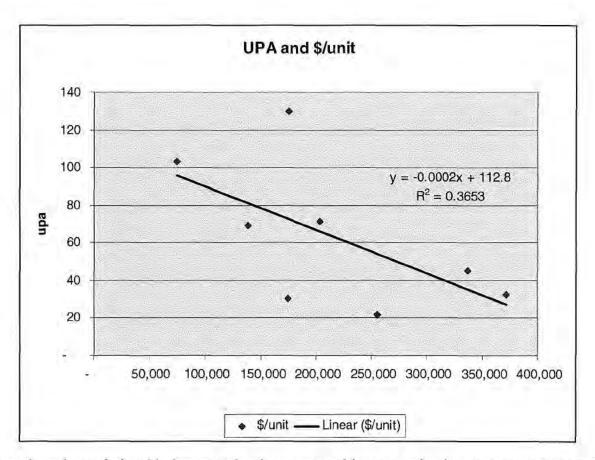
The following chart shows the results of this time adjustment.

Index	Location	Date	months elapsed	\$	time adjustment	adjusted \$	per LSF	per BSF	per unit
1	2201 Ash Street	Apr-03	37	3,060,000	58%	4,845,118	220	135.52	138,432
2	2386 Cornwall Street	Jul-03	34	975,000	53%	1,487,503	275	191.69	371,876
3	854 - 864 West 6th Avenue	Sep-03	32	2,600,000	49%	3,865,982	176	107.48	74,346
4	325 West 59th Avenue	Apr-04	25	5,500,000	36%	7,500,191	122	122.25	174,423
5	1803 Macdonald Street	Oct-04	19	2,403,000	27%	3,041,072	195	260.75	
6	2280 Cornwall Avenue	Jan-05	16	4,650,000	22%	5,667,858	472	325.74	
7	1468 West 14th Avenue	Jan-05	16	7,690,000	22%	9,373,296	333	229.84	203,767
8	3837-3851 West 4th Avenue	May-05	12	5,775,000	16%	6,702,673	376	259.47	
9	1315 - 1345 West 11th Ave	Aug-05	9	12,000,000	12%	13,414,372	358	246.73	
10	2166 West 8th Avenue	Dec-05	5	5,700,000	6%	6,062,329	351	232.27	336,796
11	415 - 445 West 2nd Avenue; 340 West 1st Avenue	Dec-05	5	23,680,000	6%	25,185,256	371	123.80	
12	102-130 West 1st Avenue; 1703 Manitoba Street	Dec-05	5	9,750,000	6%	10,369,774	343	97.87	
13	6650 Arbutus Street	Dec-05	5	6,755,000	6%	7,152,210	128	154.43	255,436
14	SE False Creek Sub Area 2A	Apr-06	1	144,600,000	1%	146,381,360	488	181.15	
15	368 West 1st Avenue	Apr-06	1	9,375,000	1%	9,490,493	524	137.38	175,750
		Apr-03							
	Minimum		1	975,000	1%	1,487,503	122	97.87	74,346
	Median	May-05	12	5,775,000	16%	7,152,210	343	181.15	189,759
	Average	Feb-05	15	16,300,867	21%	17,369,299	316	187.09	216,353
	Maximum	Apr-06	37	144,600,000	58%	146,381,360	524	325.74	371,876

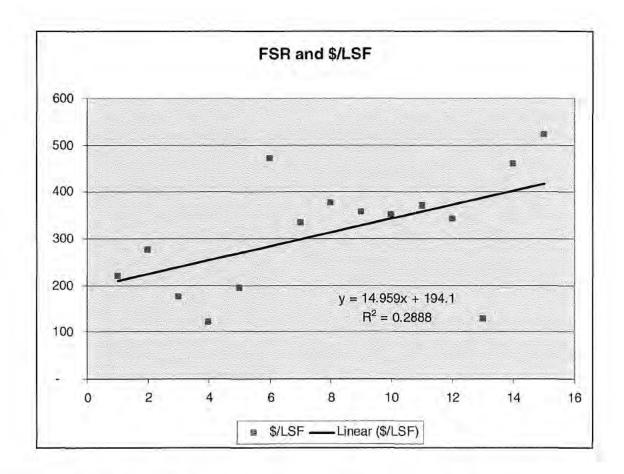
After adjustment for time, the price per buildable square foot ranges from \$98 to \$326, and the price per unit extends from \$74,346 to \$371,876, with a central tendency near \$200,000. Floor space ratios range from 0.75 to 3.81; at an assumed 0.98, the subject lies toward the bottom end of this range. We completed three graphical analyses to examine patterns within the data with respect to the relationship between value and density.



Graphical analysis shows no obvious relationship between the price per buildable square foot and the floor space ratio which is simply because the sales do not represent homogenous properties: development economics are such that the price per buildable square foot generally declines as density increases.



There is a clear relationship between density, measured in terms of units per acre, and the price per unit. There is also a clear relationship between the floor space ratio and the price per square foot of land.



With the foregoing as background, we turn now to analysis of the market data.

Land Sale No. 1 is a development site located on the southwest corner of West 6th Avenue and Ash Street in Fairview, near the subject. This 22,000 square foot site is exposed to considerable traffic, mostly from 6th Avenue. An offer to purchase was reported in April 2003 for \$3,060,000 or \$139.09 per square foot, representing a price of \$87,429 per unit and \$85.59 per square foot buildable. (Time adjusted rates are \$136/BSF and \$138,432 per unit.) At the time of offer, the site contained two old commercial buildings that contributed little to overall value. The purchaser was to build a 35-unit multiple-family residential development. This setting is clearly inferior to that of the subject and the FSR is higher; we regard both time-adjusted indicators as low for the subject.

Land Sale No. 2 is on the south side of Cornwall Avenue, east of Balsam Street and opposite Kits Beach, with excellent water views. We included this and another sale to help reflect the influence of a water amenity on value. The 5,401 square foot site is zoned RM-4, with a maximum 1,45 FSR. It now contains a four-storey, four-unit luxury multiple family residential

development. The property sold in July 2003 for \$975,000. Time adjusted rates are \$192 per buildable square foot and \$371,876 per unit. These are very large units, at 1,940 square feet, relative to the subject at 1,463 square feet; the unit rate is high for the subject. Density, in terms of FSR is higher; however, the subject orientation to the water is superior. Further, the site is very small, and very small sites are less economic to develop. Overall, we regard the \$192/BSF as low for the subject.

Land Sale No. 3 is a 21,981 square foot FM-1 zoned multiple family residential development site located on the south side of West 6th Avenue, west of Willow Street, in Fairview. West 6th Avenue in this location is a busy street. The former "McIver's Appliances" site sold in September 2003 with a development permit in place for a 52-unit low-rise multifamily development that included a small commercial component. The sale price of \$2,600,000 represented time adjusted rates of \$107 per buildable square foot and \$74,346 per unit. The units are very small, at an average of only 692 square feet, and the subject setting is clearly superior. These rates are low for the subject.

Land Sale No. 4 is a 1.4-acre comprehensive development site two blocks east of Cambie Street, south of Langara Golf Course in the Oakridge area of Vancouver. At the time of sale, the property was improved with a vacant, older private hospital structure. Vancouver has now amended the zoning to allow up to 43 multiple dwelling units (30.5 UPA) at 1.0 FSR. The April 2004 sale yielded \$5,500,000, with time-adjusted rates of \$122 per square foot buildable and \$174,423 per unit (for slightly smaller units than in the subject). At 1.0 FSR, this property is one of the few sales with an FSR near that of the subject. The subject setting is clearly superior, and the rates associated with this trade are thus low.

Land Sale No. 5 is a 15,569 square foot, RT-8 zoned development site on the west side of Macdonald Street, north of West 3rd Avenue in the Kitsilano. The property sold for \$2,403,000 in October 2004, showing a time-adjusted rate of \$261 per square foot buildable. This site has a low 0.75 FSR, and an attractive Kitsilano location. I regard this rate per buildable square foot as high for the subject.

Land Sale No. 6 refers to a 12,000 square foot potential development site located on the south side of Cornwall Avenue, between Vine Street and Yew Street, across from Kitsilano Beach

Park. The property was improved with a three-storey, 24-unit apartment building and sold in January 2005 for \$4,650,000 or \$387.50 per square foot of site. Value is primarily in the land, although the improvements contributed somewhat to value. Based on the 1.45 maximum floor space ratio the transaction showed a time-adjusted rate of \$325.74 per buildable square foot. The subject setting is superior, however, the contribution of the comparable improvements and the appeal of the Kitsilano location are more than offsetting – I regard this adjusted rate as materially high for the subject.

Land Sale No. 7 refers to a 28,125 square feet, RM-3 zoned property on the south side of West 14th Avenue, east of Granville Street. The three-lot assembly closed between January and April 2005. The purchase price was \$7,690,000, which after adjustment for time reflects rates of \$203,767 per unit and \$229.84 per buildable square foot, based on a 1.45 floor space ratio. The purchaser contemplates a high-rise development on the site, which will provide very good views to units on the upper floors. This phenomenon will offset, to a greater or lesser extent, the superior subject setting and the higher FSR. Average unit size is 887 square feet, much smaller than for the subject. I regard the \$229.84 per square foot rate as a useful indicator for the subject, with the adjusted unit price of \$203,767 materially low, due to the smaller average unit size.

Land Sale No. 8 is a three-lot redevelopment assembly located on the north side of West 4th Avenue, between Highbury Street and Wallace Street near Jericho Beach. The properties were improved with three wood frame apartment buildings containing 32 units. The purchaser was planning to redevelop the site in the short to medium term. The May 2005 trade at \$5,775,000 reflected a time-adjusted rate of \$259.47 per square foot buildable, at the maximum 1.45 FSR. This Point Grey location has high market values, and represents a superior location, which the subject water setting mostly offsets, and the improvements likely continue to contribute value; I regard this \$259 rate as high for the subject.

Land Sale No. 9 pertains to an assembly of three properties totalling 37,496 square feet on the northwest corner of West 11th Avenue and Birch Street in the Fairview neighbourhood of Vancouver. At the time of the sale, the overall property was improved with a rental conversion dwelling and two low-rise apartment buildings. Polygon is proposing a 12-storey high-rise development with a maximum floor area of 54,369 square feet. The properties were assembled

in August 2005 for \$11,973,002, which yields a time-adjusted rate of \$246.73 per square foot buildable at the maximum 1.45 FSR. The purchaser contemplates a high-rise development on the site, which will provide very good views to units on the upper floors. This phenomenon will offset, to a greater or lesser extent, the superior subject setting and the higher comparable FSR. I regard the \$246.73 per buildable square foot as a slightly high indicator for the subject.

Pending Land Sale No. 10 pertains to the December 2005 contract for a 17,250 net square feet property on the south side of West 8th Avenue, between Yew Street and Arbutus Street in the Kitsilano neighbourhood. At the time of the sale, the property was improved with a three-storey, wood frame apartment development constructed in 1966. The purchaser is proposing to demolish the existing improvements and construct 18 townhouses with a saleable area of 26,100 square feet and secured underground parking garage measuring 11,000 square feet. This proposed development reflects a floor space ratio of 1.51, based on the net site area of 17,250 square feet. The offer price was for \$5,700,000, showing adjusted rates of \$232.27 per square foot buildable and \$336,796 per proposed unit. After considering the settings of subject and comparable, we regard the \$232.27 rate per square foot buildable as a useful indicator for the subject; as the 1,450 square foot average unit size is almost identical to that of the subject, the \$336,796 per unit indicator requires little adjustment.

Pending Land Sale No. 11 refers to the Maynard's Auction site, a 67,812-square-foot development site on the northwest corner of Wylie Street and West 2nd Avenue in Fairview, east of the subject. The eight-lot assembly has an offer as of December 2005 for \$100 per square foot buildable or approximately \$23,680,000. The property is located on the edge of the Southeast False Creek neighbourhood, but out of the Olympic Village security zone and will not be subject to the additional development cost charges (budgeted at the time of sale between \$12 and \$26 per buildable square foot, plus the citywide \$6 levy.) At the present 3.0 FSR limit, the rate per buildable square foot is \$116.40, however at the 3.5 FSR provided on nearby Southeast False Creek South East sites, the rate per buildable square foot is \$99.77. After adjustment for time, the 3.0 FSR unit rate is \$123.80 per buildable square foot; at 3.5, the adjusted rate is \$106.11. The density is much higher, and the setting clearly inferior; the unit rates associated with this trade are low for the subject.

Land Sale No. 12 refers to a 30,274-square-foot site situated at the southwest corner of West 1st

Avenue and Manitoba Street, in the South East False Creek development area. The property sold in December 2005 for \$9,750,000 or \$322.06 per square foot of site. Based on a floor space ratio of 3.5, the transaction shows an adjusted rate of \$97.87 per buildable square foot. This site is obliged to pay the South East False Creek development levies, anticipated at the time of sale to lie between \$12 and \$26 per buildable square foot, but subsequently expected to lie in the order of \$26, in additional to the \$6 city wide charges. Again, due to setting views and FSR, the \$98 rate associated with this sale is materially low for the subject.

Land Sale No. 13 is the former St. Vincent's Hospital property at the southeast corner of Arbutus and West 49th Avenue in Kerrisdale. The site has a sloping terrain and backs onto a presently unused CPR rail corridor; it is near the commercial heart of Kerrisdale. The 1.281-acre triangular site is proposed for 28, 2.5-storey townhouses, "Bannister Mews." Closing in December 2005, the trade at \$6,755,000 yields an adjusted \$255,436 per unit and a price per buildable square foot of \$154.43 at the maximum 0.83 FSR; notwithstanding the Kerrisdale market demand, the site setting is much inferior to the subject – the price per buildable square foot is clearly low for the subject. While the 1,654 square feet average unit size is somewhat larger, because of the differences in setting, the \$255,436 unit rate is still low.

Land Sale No. 14 is the Athlete's Village property in False Creek. The net "market" lands are about 6.89 acres, and will accommodate about 808,047 square feet of saleable or rentable area. The project entails an additional +/- 300,000 square feet of non-market housing and community amenity space. This is a desirable waterfront residential site, and likely the last to be available for years. The developer is to construct the facility in time for the Olympics, receiving the project for sale or rental thereafter. The nominal value of the April 2006 transaction is \$193,000,000; after adjustment for a variety of factors, the net price is \$144,600,000, \$178.94 per buildable square foot. As a general comment, this rate should be less than appropriate for the subject, which is a much smaller site in a better False Creek, and has a materially lower density. However, reliance on this unit rate requires caution, due to the complexity of the transaction.

Land Sale No. 15 is the Best Building site at West 1st Avenue and Wylie Street, a block east of the Cambie Street Bridge, and forming the westerly boundary of the South East False Creek development area. Sites in this location are obliged to pay area development costs, presently expected to be in the order of \$26 per square foot, plus the \$6 per square foot citywide levy. The

four-storey-plus-basement heritage building is to be retained, with the one storey, non-basement concrete block structure to be demolished. A five-storey building is to be erected on the east portion of the site and combined gross floor area for the two structures is to be 69,084± square feet. The floor space ratio for the overall development will be 3.81. This April 2006 agreement at \$9,375,000 equates to \$135.70 per buildable square foot and \$175,750 per unit. There is a significant amount of transferable density associated with retention of the existing building; however, this incentive supposedly reflects the added costs of its retention. Again, while the price per buildable square foot and per unit are clearly low for the subject, the complexity of this transaction makes it difficult to rely on the data as more than a general indicator.

In terms of the adjusted price per buildable square foot, we regarded indices No. 5, 6, 8 and 9 as high limits, showing values of \$246 and beyond. Indices No. 1, 2, 3, 4, 11, 12, 13, 14 and 15 are low indicators, showing rates of \$192 and less. The remaining indicators, No 7 and 10 show rates of \$230 and \$232 that were considered useful indicators for the subject. In our view, value will lie between \$220 and \$240 per buildable square foot. At the \$230 midpoint, value is \$10,094,240

\$/BSF v	alue
220 9,6	55,360
230 10,0	094,240
240 10,5	533,120

The price per unit indicator was also considered, albeit for support only, because there are fewer indicators. Indices No. 1, 3, 4, 9, 15 and 17 are considered low indicators, showing rates up to \$203,767. One sale – Index No. 2 at \$371,876 per unit is clearly high, leaving Index No. 12 as a good indicator, at \$336,796. Our analysis points to value between \$325,000 and \$350,000 per unit, where value for the 30-unit subject property would lie between \$9,750,000 and \$10,500,000 – the midpoint is \$10,125,000

\$/unit valu	ıe
325,000 9,750,	000
337,500 10,125	,000
350,000 10,500	,000

Our <u>\$10,094,240</u> conclusion of value relies on the price per buildable square foot unit of comparison, with good support from the price per unit analysis.

Exposure time⁹ is the time a property remains on the market. In an appraisal, the term means the estimated length of time an owner would likely need to market the appraised property interest before the hypothetical consummation of a sale at market value on the effective date of the appraisal. An opinion of exposure time is a retrospective estimate that has its basis in an analysis of past events assuming a competitive and open market.

In our view, the subject property ought to trade within a time typical for its market. This exposure time was typically three months or less for properties such as the subject. This time estimate assumes no known or suspected defects, reasonable pricing and professionally marketing. It does not include the time for normal due diligence, nor the closing time after an agreement in principle.

Ground rental conversion rate

While the City has at various times adopted policies respecting ground rental conversion rates, it often relies on real estate appraisal advice. We routinely interview officials of property owners (usually government or quasigovernment in character) respecting their land use policies: The majority who monitor the marketplace rely on appraisal advice for properties of material value. Properties of nominal value are often rented using administratively simple policies, involving "zone" values or assessed land value.

The various municipalities and agencies surveyed suggest an overall range in yield rates of 6% to 12%, with the province charging as low as 4.5% for rural and remote locations. Industrial rates fall within a narrower range of 8% to 12%, with the preponderance of evidence suggesting 8%. In our experience, the public sector trails the private sector in setting their rates. We have given little weight to these leasing practises, other than to note that historically the rates tend to lie slightly beneath the prevailing overall rate for improved properties of a similar use and nature.

One can gain insight into ground rental conversion rates by examining the overall rates associated with sales of improved multifamily residential properties. These improved sales generally show higher rates than appropriate for long-term land leases, due to the need to

9 Canadian Uniform Standards, 2005, line 1428



Index	Location	Sale Date	adjusted price	Net Income	Overall Rate
1	5815 Yew Street	Dec-04	15,600,100	691,048	4.4%
2	2280 Cornwall Avenue	Jan-05	4,650,000	194,399	4.2%
3	1855 Barclay Street	Apr-05	5,600,000	270,024	4.8%
4	1419 Harwood Street	Apr-05	5,500,000	210,537	3.8%
5	1228 Nicola Street	Apr-05	12,500,000	647,497	5.2%
6	1461 Harwood Street	Jun-05	5,350,000	218,931	4.1%
7	5951 Balsam Street	Jun-05	12,883,250	653,916	5.1%
8	1298 West 10th Avenue	Jul-05	7,000,000	397,513	5.7%
9	2090 Comox Street	Aug-05	7,888,000	323,339	4.1%
10	1374 Grant Street	Nov-05	3,925,000	195,421	5.0%
11	2255 Cypress Street	Dec-05	7,825,000	351,598	4.5%
12	2166 West 8th Avenue	Jan-06	5,700,000	230,458	4.0%
13	1817 Yew Street	Jan-06	4,000,000	151,825	3.8%
14	612 7th Avenue East	Jan-06	4,250,000	211,063	5.0%
15	1010-1030 Howe Street,750-780 Nelson Street	Mar-06	30,030,000	1,012,507	3.4%
16	1020 West 12th Avenue	Apr-06	5,200,000	255,523	4.9%
17	1107 West 14th Avenue	Apr-06	5,900,000	246,114	4.2%
18	1364 West 11th Avenue	Apr-06	5,600,000	219,882	3,9%
minimum		Dec-04	3,925,000	151,825	3.4%
median		Sep-05	5,650,000	250,819	4.3%
average		Sep-05	8,300,075	360,089	4.4%
maximum		Apr-06	30,030,000	1,012,507	5.7%

Apartment Sale No. 1 refers to the December 2004 sale of an 83-unit, 14-storey, high-rise apartment building on the west side of Yew Street, north of 43rd Avenue in the Kerrisdale neighbourhood of Vancouver; the site measures 33,106 square feet and has RM-3 zoning. The building contained 15 studios, 55 one-bedroom units and 13 two-bedroom units and was reportedly in good condition at the time of the sale. The property traded for \$15,600,100 or \$187,953 per unit, while the overall rate was 4.4%; 27.4% expense ratio, with the rents including heat.

Apartment Sale No. 2 is a 24-unit apartment building located on a 12,000 square foot RM-4 zoned site on Cornwall Avenue in the Kitsilano area of Vancouver. A January 2005 offer for \$4,650,000 or \$193,750 per unit closed in April. The offer reflects an overall rate of 4.2%. Rents were regarded as below market at the time of the sale; low rents depress overall rates.

Apartment Sale No. 3 involves a 50-year-old five-storey concrete apartment building with one level of secured parking, reportedly in good condition. It has a very good west-of-Denman location on the northeast corner at Gilford Street, in the West End. Hollyburn Properties acquired the property from an estate. This 41-suite property has mostly bachelor units, and occupies a small 8,712 square foot RM-5B zoned site. Closing in April of 2005, this \$5,600,000 sale yielded a 4.8% overall rate.

Apartment Sale No. 4 pertains to a 42-unit, seven-storey concrete apartment building on an 8,646 square foot RM5-A zoned site, midblock on the north side of Harwood Street, west of Broughton, in the West End neighbourhood of Vancouver. The building was constructed in 1959 and was reportedly in good condition. The property traded in April 2005 for \$5,500,000 or \$130,952 per unit. The overall rate was 3.83%, expenses at \$2,987 per unit are reasonable, but the high operating expense ratio of 37% shows that rents are low.

Apartment Sale No. 5 is a 14-storey, concrete high-rise apartment building in the West End. The property was listed in July 2004 for \$12,875,000 or \$125,000 per unit, eventually selling in April of 2005 for \$12,500,000. The transaction reflected an overall rate of 5.2% with a 30.5% operating expense ratio.

Apartment Sale No. 6 is a ten-storey 38 suite apartment building on the corner of Nicola Street and Harwood Street, in Vancouver's West End. The RM-5 zoned site is small, at only 9,432 square feet, but it offers views from the upper levels. 18 of the 38 units are studios. Closing in December of 2005, the \$5,350,000 sale yielded an overall rate of 4.1%, with expenses at a high 37.7%, again suggesting rents were below market levels, thus depressing the overall rate.

Apartment Sale No. 7 is Bermuda Manor, a 67-unit three-storey wood frame apartment in Kerrisdale; The 49,500 gross square foot improvement represents a 1.33 FSR on the 36,920 square foot RM-3 zoned site - maximum density would be 1.45 FSR. Estimated at 35 to 40 years in age, the June 2005 sale at \$12,883,250 represents a 5.08% overall rate.

Apartment Sale No. 8 is an older four-storey mill and masonry apartment at the corner of West 10th Avenue and Birch Street, in Vancouver's Fairview neighbourhood. This 69-suite apartment sits on a 12,632 square foot RM-3 zoned site, and albeit clean, had significant deferred

maintenance at the time of sale. The July 1, 2005 sale at \$7,000,000 produced an overall rate of 5.7, based on the income profile "as is." The poor condition would lead to a price discount, and thus a higher overall rate than for a property in average condition.

Apartment Sale No. 9 is a six-storey masonry and concrete apartment project on the south side of Comox Street, west of Chilco, in Vancouver's West End. This 41-suite apartment project occupies an 11,921-square foot RM-5B zoned site. Closing in August of 2005, the \$7,888,000 trade yielded a 4.1% overall rate (expenses 31.7%, \$3,726 a unit)

Apartment Sale No. 10 is a four-storey, 39-unit apartment building located on the northwest corner of Grant Street and McLean Drive, in the Grandview neighbourhood of Vancouver. The RM-4 zoned site has a net area of 0.46 acres, with the improvements representing a 1.33 FSR. The property sold in November 2005 for \$3,925,000 or \$100,641 per unit. The transaction shows an overall rate of 5.0% (33.8% operating expenses). East side Vancouver locations often have a higher overall rate than those on the west side.

Apartment Sale No. 11 refers to the December 2005 sale of a 47-unit apartment building on a 22,400 square foot RM-4 zoned site at the northwest corner of Cypress Street and West 7th Avenue, in Kitsilano. After adjusting for post purchase repairs and fees, the price was \$7,825,000. The overall rate was 4.5%. Expenses were 30.23%, with the landlord paying heat.

Apartment Sale No. 12 represents the January 2006 sale of a 32-unit, wood frame apartment building located on the south side of West 8th Avenue, in Kitsilano. The RM-4 zoned site measured 18,750 square feet and represented most of the value. Built circa 1966, 22 units were 1-bedroom, with six 2-bedroom and only three studio units. The sale price of \$5,700,000 equates to an overall rate of 4.04%, with a 30.1% operating expense ratio. When land makes up the bulk of value, lower overall rates are the result.

Apartment Sale No. 13 is a three-storey 21-unit wood frame apartment in Kitsilano. The 12,000 square foot site is zoned RM-4, 1.45 FSR. The building has an elevator, both two-bedroom suites have two bathrooms and the condition was very good. Rents were believed to be below market, which influenced the overall rate; the \$4,000,000 estate sale closed in January 2006: 3.8% overall rate, 30.6% operating expense ratio, \$3,210 per unit. Rents were reportedly below market, thus depressing the overall rate.

Apartment Sale No. 14 is Carolina Court, a 41-unit three-storey frame apartment building in the Mount Pleasant neighbourhood of Vancouver. The 0.46-acre RM-4 zoned site can yield a maximum density of 1.45 FSR; however, the existing improvement likely represents full development of the site under present guidelines. The property sold in January of 2006 for \$4,250,000, after 84 days of marketing; 4.97% overall rate (33.7% operating expense ratio, \$2,613 per unit). The expenses as reported appear low, and this would inflate the overall rate.

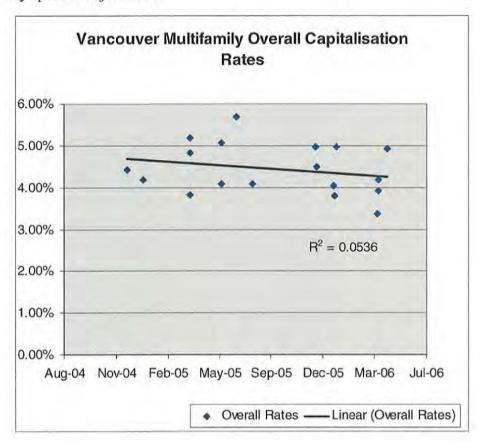
Apartment Sale No. 15 is Fortune House, a 12-storey strata apartment high-rise located in Downtown Vancouver, southeast corner of Howe Street and Nelson Street. This is a 1980's office building that was converted to a strata-titled apartment building in the '90s. Comprised of 130 residential units and 8 retail units with a total net saleable/leasable area of 84,106 sq. ft., the top two floors contain eight luxury penthouse suites. The transaction closed at the end of March 2006, at a price of \$30,030,000, a value inflated by the strong marketplace for strata apartments. The overall rate of 3.37% requires an upward adjustment for this factor.

Apartment Sale No. 16 is an extensively renovated 27-suite three-storey apartment building on the south side of West 12th Avenue, west of Oak Street in Vancouver's Fairview neighbourhood, near transit. It occupies a 12,632 square foot RM-3 zoned site. The property sold in April of 2006 for \$5,200,000, yielding a 4.9% overall rate (29% operating expense ratio, \$3,856 a unit.) The extensive investment in renovations has led to quality units with high rents, and inflated the overall rate.

Pending Apartment Sale No. 17 is a three-storey frame apartment building on the northwest corner of West 14th Avenue and Spruce Street, in Fairview. It occupies an 18,731 square foot RM-3 zoned site. An offer in April of 2006 for \$5,900,000 reflects a 4.2% overall rate (\$3,297 expenses per unit, 30.0% of effective gross income).

Pending Apartment Sale No. 18 is a three-storey-plus-penthouse 30 unit frame apartment building in the 1300 block of West 11th Avenue, in Fairview. It occupies an 18,731 square foot site that is zoned RM-3 and comprises the bulk of value. An April 2006 offer to purchase for \$5,600,000 reflects a 3.9% overall rate, at a 32.6% operating expense ratio. Again, the high underlying land value likely depressed the overall rate.

The 18 indices presented traded between December 2004 and April 2006 at prices ranging from \$3,925,000 to \$30,030,000. We examined the data for a pattern of change over time. Plotting these sales on a graph suggests a modest decline, but variation within the data makes it difficult to quantify any specific adjustment.



Overall rates range from 3.4% to 4.7%, with a median and average of 4.31% and 4.45%, respectively. These rates include a rate of return on the land and building investment, as well as recapture of the depreciating improvement asset. All of the indicators require a negative adjustment to reflect a land-only lease situation, but as discussed above, some of the rates require upward adjustment for other factors.

Based on the above, after consideration for the existing strong market conditions, income characteristics, location and relative size, a realistic ground rental conversion rate will lie in the order of 3.75% to 4.25%. According, we adopt a rate of 4.0% for the purpose of the Rate-Times-Value method.

Market rent by the Rate-Times-Value method is estimated as follows:

\$10,094,240 times 4.0% is \$403,770

This rent is equivalent to \$13,459 per unit per year, and \$9.20 per square foot of building.

CERTIFICATION

Re: Millbank, Market Hill, Leg in Boot Square (VR588), Vancouver, British Columbia

We hereby certify that, except as otherwise noted in the preceding analysis, to the best of our knowledge and belief:

- the statements of fact contained in this report are true and correct;
- the reported analyses, opinions and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal impartial, and unbiased professional analyses, opinions and conclusions;
- we have no present or prospective interest or bias in the subject property, and no personal interest or bias with respect to the parties involved;
- our engagement in and compensation for this assignment were not contingent upon developing or reporting predetermined results, the amount of the value estimate, or a conclusion favouring the client;
- our analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the Canadian Uniform Standards;
- we have the knowledge and experience to complete this assignment competently;
- as of the date of this report, the undersigned has fulfilled the requirements of The Appraisal Institute of Canada Continuing Professional Development Program for designated members and candidate members;
- no one provided significant professional assistance to the person signing this report;
 Andrea Franz assisted with factual research and report drafting.
- the undersigned personally inspected the subject property on April 21, 2006;
- based upon the data, analyses and conclusions contained herein, the annual net market rental value of the interest in the property described, as at May 1, 2006, is estimated at:

FOUR HUNDRED AND THREE THOUSAND SEVEN HUNDRED AND SEVENTY

DOLLARS (\$403,770)

GROVER ELLIOTT & CO. LTD

per:

Larry Dybvig, AACI, P.App. MAI

Re: Millbank, Market Hill, Leg in Boot Square (VR588), Vancouver, British Columbia

The only party who may rely on the opinions expressed in this report is the specified intended user, even where the report is for financing purposes. Where the intended user is a lender, its borrower and the loan insurer may also rely on this report. This report assumes that only the intended user specified herein will rely upon it, and only for the intended use stated herein. No one else may rely on this report without the written consent of the appraiser, which we may not provide retroactively. We expressly deny any legal liability for unauthorized reliance and for any other use.

When preparing an appraisal for lending purposes, appraisers do not investigate if the prospective loan and applicant satisfy prudent loan underwriting criteria. Correspondingly, we assume no responsibility for loans made where the borrower lacks the ability or motivation to repay the loan, or where the lender has not followed prudent lending practices. When we authorize a lender to rely on this report, we grant such authorization subject to the lender completing a thorough due diligence investigation, which reasonably concludes that the borrower has the intention and capacity to repay the loan.

The basis of the opinions and estimates herein is information gathered from various sources considered reliable and believed to be correct.

We assume no responsibility for factors relating to the legal description, state of title or for unapparent conditions of the property not brought to our attention that might affect value.

We have included plans and sketches for visual reference only. We cannot assume responsibility for the accuracy of such illustrations where the basis was third party sources.

The client or identified third parties provided figures in this report relating to land and floor areas unless stated otherwise. Incorrect land and floor areas could render our analysis and conclusions invalid.

The economic conditions and outlook current at the date of valuation form the basis of our opinions and conclusion of value. Because market conditions, including economic, social and political factors change rapidly, and, on occasion, without warning, it could be misleading to rely on the market value estimate expressed herein as of any other date except with the further advice from the appraiser, for which advice we will accept no responsibility unless made formally and confirmed in writing.

We undertook no investigation with the local zoning office, the fire department, the building inspector, the health department or any other government regulatory agency except as expressly described in this report. The subject property must comply with such government regulations. Any noncompliance may affect market value. Confirming compliance could require further investigations.

We were not provided with studies of hazardous materials or contaminated land, and we were not authorized to commission such studies. We therefore offer no opinion with respect to the status of the lands or soils. We assume no responsibility for any such conditions or for any specialized expertise or engineering knowledge required to discover, remove or eliminate them. We recommend retaining an expert in this field if doubt exists about the quality of the soils or groundwater.

The appraiser is not qualified to comment on environmental issues that may affect the market value of the property appraised, including but not limited to pollution or contamination of land, buildings, water, groundwater or air. Unless expressly stated, the property is assumed to be free and clear of pollutants and contaminants, including but not limited to moulds or mildews or the conditions that might give rise to either, and in compliance with all regulatory environmental requirements, government or otherwise, and free of any environmental condition, past, present or future, that might affect the market value of the property appraised. If the party relying on this report requires information about environmental issues then that party is cautioned to retain an expert qualified in such issues. We expressly deny any legal liability relating to the effect of environmental issues on the market value of the property appraised.

Except as this report specifically notes otherwise, our conclusions presume that the appraised property is free and clear of all liens or encumbrances except normal mortgage financing. Our valuation excludes the cost to retire the mortgage obligation.

Our report presumes that adequate fire, peril and liability insurance are available to cover any reasonable use of the property, at costs and terms that have been typical over the years.

The liability of Grover, Elliott & Co. Ltd. for a claim related to professional service provided pursuant to this service in either contract negligent misrepresentation or tort, including the owner's, officers, employees or subcontractors of the firm is limited to the extent that such liability is covered by the Appraisal Institute of Canada's errors and omissions insurance in effect from time to time, which is available to indemnify the company and its appraisers at the time the claim is made and not more than two years after the services are rendered.

No one should rely on this report in any context other than that in which we present it. Use in excerpted or partial form could mislead.

Possession of this report, or a copy of it, does not carry the right to reproduction or publication, in full or in part. No one other than the identified intended user can use this report for its stated purpose. No one can use this report for any other purpose without our written consent. Exceptions exist for due process of law and for confidential review by the Appraisal Institutes of Canada and the United States.

Attendance at any legal proceedings with respect to this report, and any fees and expenses for preparation and attendance requires our prior agreement. However, neither this nor any other limiting condition is an attempt to limit the use that a judicial body might make of this report should it properly become evidence in duly constituted proceedings. In such a case, the judicial body will decide the use of the report that best serves the administration of justice.

This report is valid only if it bears the original signature of the author.

We cannot monitor changes to our reports once they leave our office, nor can we prevent changes, additions or deletions in copies of our reports. We recommend that people intending to rely on our report do so only after reading an original copy in its entirety. With the prior consent of our client, we will provide an original of this report.

Time: 10:59:44

Page: 001

Date: 06/05/05 TITLE SEARCH PRINT - VANCOUVER

Requestor: (PA42625) GROVER, ELLIOTT & CO. LTD.

TITLE - E14179

VANCOUVER

LAND TITLE OFFICE

TITLE NO: E14179

FROM TITLE NO: C65357

APPLICATION FOR REGISTRATION RECEIVED ON: 07 MARCH, 1977

ENTERED: 05 APRIL, 1977

REGISTERED OWNER IN FEE SIMPLE:

CITY OF VANCOUVER

TAXATION AUTHORITY:

CITY OF VANCOUVER

DESCRIPTION OF LAND:

PARCEL IDENTIFIER: 003-980-367

STRATA LOT 9 FALSE CREEK LEASEHOLD STRATA PLAN VR. 419 TOGETHER WITH AN INTEREST IN THE COMMON PROPERTY IN PROPORTION TO THE UNIT ENTITLEMENT OF

THE

STRATA LOT AS SHOWN ON FORM 1.

LEGAL NOTATIONS:

NOTICE OF INTEREST, BUILDERS LIEN ACT (S.3(2)), SEE BM249219

FILED 1998-09-03

CHARGES, LIENS AND INTERESTS:

NATURE OF CHARGE

CHARGE NUMBER DATE TIME

LEASE

E88679 1977-12-08 11:27

REGISTERED OWNER OF CHARGE:

GLADYS JUNE COX

E88679

REMARKS: ASSIGNMENT OF LEASE E12100 RECEIVED 24/02/1977

14:44 CERTIFICATE OF LEASEHOLD TITLE 35703 ISSUED

12/12/1977

MODIFIED BY BG413576

ASSIGNED TO BH413631 18 11 1994

C OF C 35703 SURRENDERED 18 11 1994 SEE BH413631

LEASE

1993-11-17 12:56 BG413576

REMARKS: MODIFICATION OF E12100

SEE E88679

ASSIGNED TO BH413631 18 11 1994

LEASE

1994-11-18 14:51 BH413631

REGISTERED OWNER OF CHARGE:

GLADYS JUNE COX,

LYNDA JUNE STANDERWICK,

JOINT TENANTS

BH413631

CONTINUES ON PAGE 002

Date: 06/05/05

TITLE SEARCH PRINT - VANCOUVER

Time: 10:59:44 Page: 002

Requestor: (PA42625) GROVER, ELLIOTT & CO. LTD.

City of Vancouver - FOI Request 2019-466 - Part 7 of 7 - Page 87 of 321

TITLE - E14179

REMARKS: ASSIGNMENT OF E12100 REC'D 24 02 1977 @ 14 44

SEE ALSO E88679 AND BG413576

TRANSMITTED TO BH433911, 05/12/1994

LEASE

BH433911 1994-12-05 14:44 REGISTERED OWNER OF CHARGE: LYNDA JUNE STANDERWICK

BH433911

REMARKS: TRANSMISSION OF E12100 REC'D 24/02/1977 @ 14:44

SEE E88679, BG413576 AND BH413631

TRANSFERRED TO BM93305

1998/03/30

LEASE

BM93305 1998-03-30 14:55

REGISTERED OWNER OF CHARGE:

JUDITH LYNN GROBERMAN

BM93305

REMARKS: TRANSFER OF LEASE E12100 (REC'D: 1977/02/24 @

14:44)

(SEE ALSO E88679, BG413576, BH413631 AND BH433911)

TRANSFERRED TO BR161705

LEASE

BR161705 2001-06-28 15:07

REGISTERED OWNER OF CHARGE:

CAROLYN JEAN FRASER

BR161705

REMARKS: TRANSFER OF E12100 RECEIVED 24/02/1977

(SEE E88679, BG413576, BH413631,

BH433911 AND BM93305)

"CAUTION - CHARGES MAY NOT APPEAR IN ORDER OF PRIORITY. SEE SECTION 28,

L.T.A."

DUPLICATE INDEFEASIBLE TITLE: NONE OUTSTANDING

TRANSFERS: NONE

PENDING APPLICATIONS: NONE

*** CURRENT INFORMATION ONLY - NO CANCELLED INFORMATION SHOWN ***



LEASEHOLD STRATA PLAN OF AIR SPACE PARCEL 1, OF LOT 7, FALSE CREEK . GROUP I. NEW WESTMINSTER DISTRICT ACCORDING TO AIR SPACE PLAN 6

SCALE: I INCH- 40 FEET

CITY OF VANCOUVER

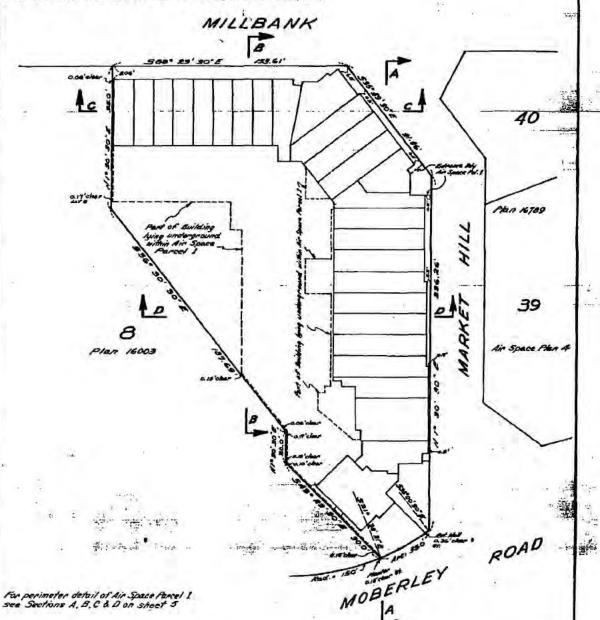
FOR CERTIFICATE UNDER SECTION 4 (1) SEE D.F. F77885

STRATA PLAN

deposited and registered in the Land Registry Office at Varcount B.C. this LETE day of Tanager 18

REGISTRAR

- 1



Bearings Astronomic and derived from Plan 16003

The address for service of documents on the Strata Corporation is:

THE OWNERS STRATA PLAN V. 508

1. J. M. Pannell .. of the City of Vancouver, British Columbia Land Surveyor, hereby certify that the building erected on the parcel described above is wholly within the external boundaries of that pancel.

- 46 STRATIACO MANAGEMENT Dated at Vancouver, & C. Mis 28# day BURNABY, B. C. VSC 647

Underhill & Underhill Engineens & Surveyors Vancouver, B.C. - City of Antonie 4 4 8 Request 1 of 1 - Page 200 at 324

ST. 1-30

J-7937

		FORM 1	FORM 2	FORM 3	
20T NO	SHEET NO.	SCHEQULE OF UNIT ENTITLEMENT	SCHEDULE OF INTEREST UPON DESTRUCTION		
1	5,7,8	1709	97,400		
2	5, 9, 10	1551	90,910		
3	5, 11.12	1548	86,960		
4	5,13,14	1548	83,200		
5.	5,15,16	1543	85,810		
6	5, 17, 18	/635	90,770		
7	5,19,20	1672	90,210		
8	5, 21, 22	1666	93,730		
9	5, 23, 24	2276	148,620		
D	5,25,26	1518	/30,200		
11	5, 27, 28	1760	117,180		
12	29,30	1607	117.180		
19	5,31,32	1687	117.180		
14	5,33,54,35	1599	125,550		
15	5, 36, 37	1366	91,140		
16	5,38,39	1366	08,350		
17	5,40,41	1366	86,769		
18	5,42,43	1366	86,769		
19	5,44,45	1366	86,769		
20	5,46,47	1366	86,769		
21	5,40,49	1366	86,769		
22	5, 50,51	1366	86,769		
23	5, 52,53	1366	86,769		
24	5,54,55	946	61,845		
25	5,54,55	994	66,960		
26	5,54,55	994	68,820		
27	5, 59, 61	989	65,035		
28	5,59,61	1187	76,818		
29	5,60,61	1189	81,375		
30	5,60,61	1537	//3,460		
- 1					
33					
	- 3				
AGGRE	GATE	43,472	2796,086		

5	TATUTARY	DECLARATION

I/We the undersigned do solemnly declare hat (I) I/We the undersigned (am/are) the owner developer or (in the alternative) the duly authorized agent of the owner developer.

(2) The Strata Flan is entirely for revisional even.

am Driver Declared before me at Vancouver, British Columbia this 6 day of December, 1978

1im. A Commissioner for taking Affidevits for Beitigh Columbia

SHINDER GRAHAM ATTY.

141

FRANK STANEL DONSTRUCTION LTD.

REPORT TREASURER

CERTIFICATE SECTION 4 (1)

I. M. Pannell British Columb.
Land Surveyor, hereby certify that
the building shown in this strata plan
has not, as of the 28 th day of July
1978, been previously occupied. British Columbia

Dated at Hancouver , British Osbunbia

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WITHERS AS TO BOTH SIFNATURES

V. E. Garter

City of Vancouver - FOI Request 2019-466 Page 97 1970ge 91 of 321*

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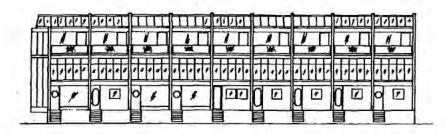
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SHEET 4 OF 63 SHEETS

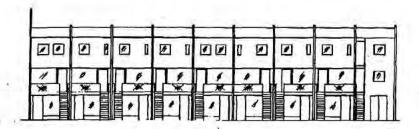
*STRATA PLAN

ELEVATIONS

SCALE: 1"- 20"



NORTH ELEVATION



SOUTH ELEVATION

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SERVICE CONTRACTOR CONTRACTOR CONTRACTOR OF

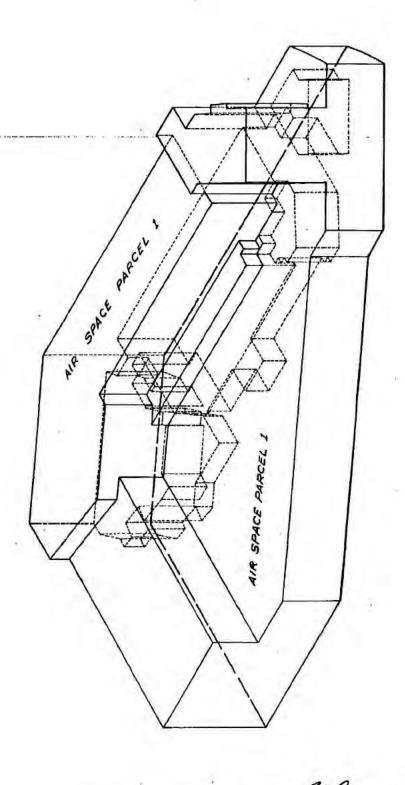
STRATA PLAN

Vr 588

ISOMETRIC

SCALE: 1"-40"

AIR SPACE PARCEL 1

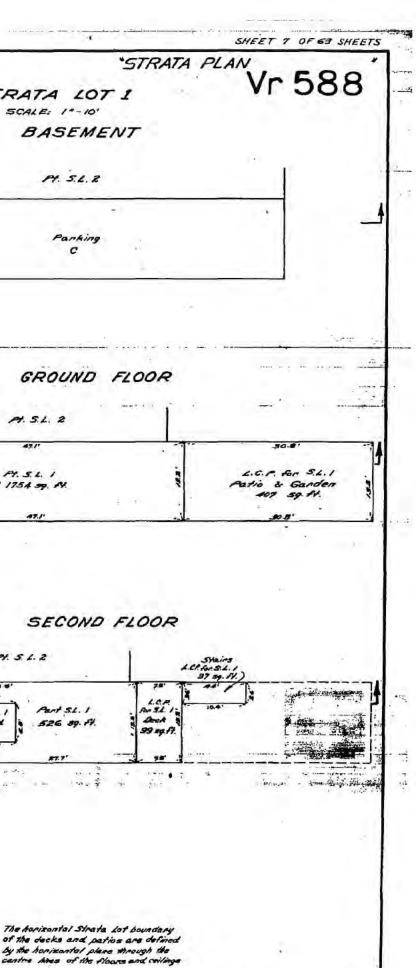


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City of Vancouver - FOI Request 2019-466-47 mt 4-577, 1999e 95 of 321



STRATA LOT 1 SCALE: 1"-10"

76 sq. A.

4.5. L. I

Stairs C

BASEMENT

Pt. 5.L. 2

Parking

P. S.L. 2

47/

Pt. S.L. 1 Total 1754 39. FY.

P1. 5. L. 2

N.SL. 1

The second

Part SL. 1

526 89. FY.

S.L. denotes Strata Lot

Common Property

C

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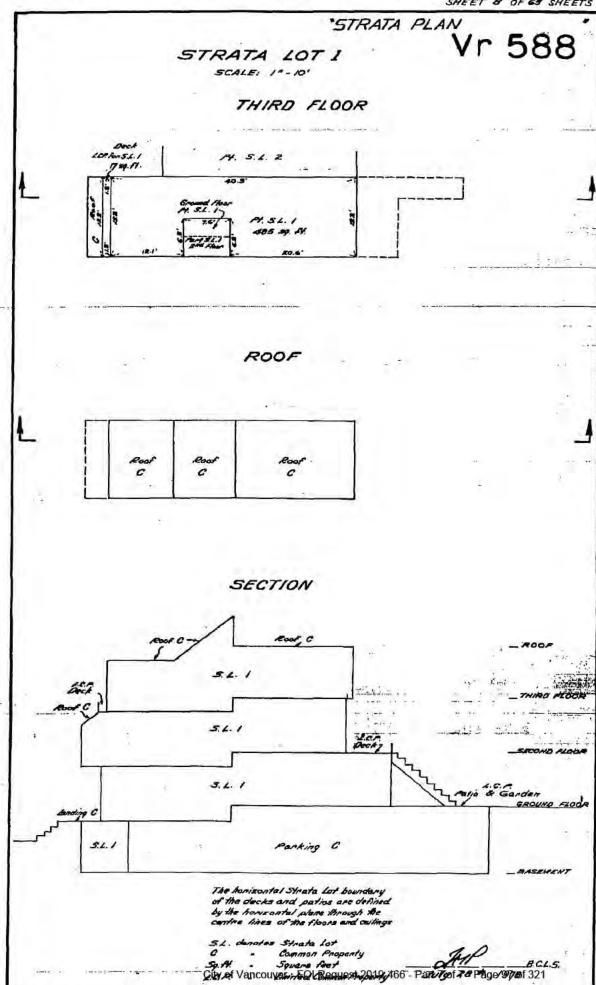
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CIVIC ADDRESS 698 MILLBANK FALSE CREEK

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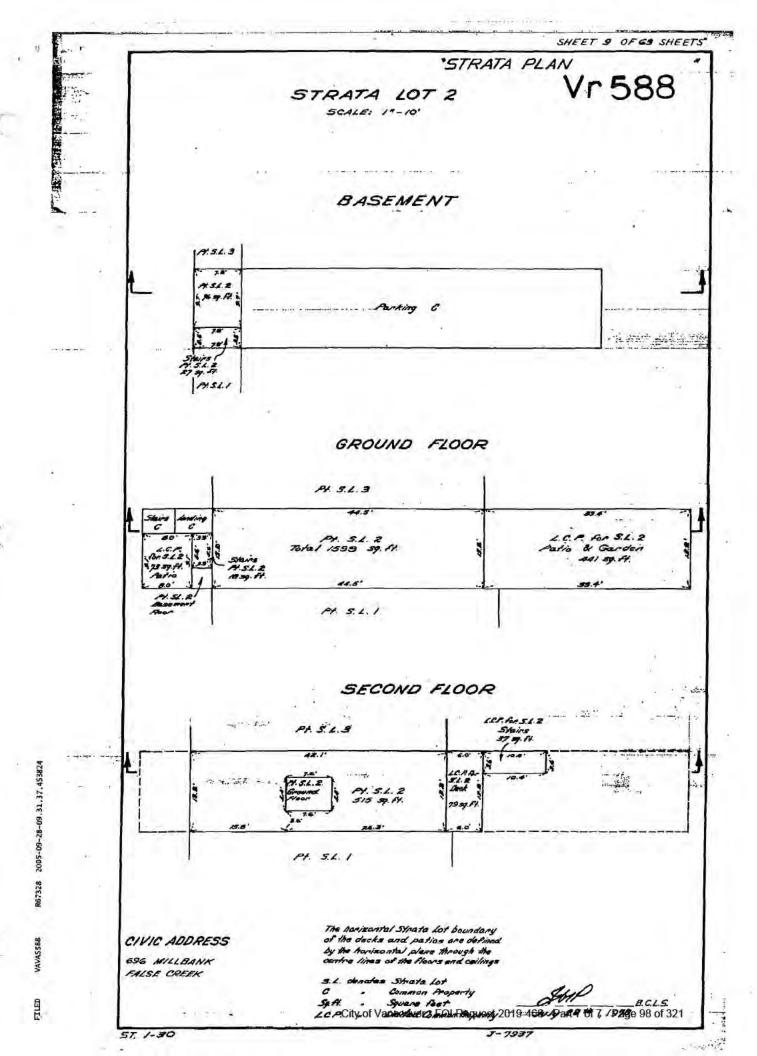
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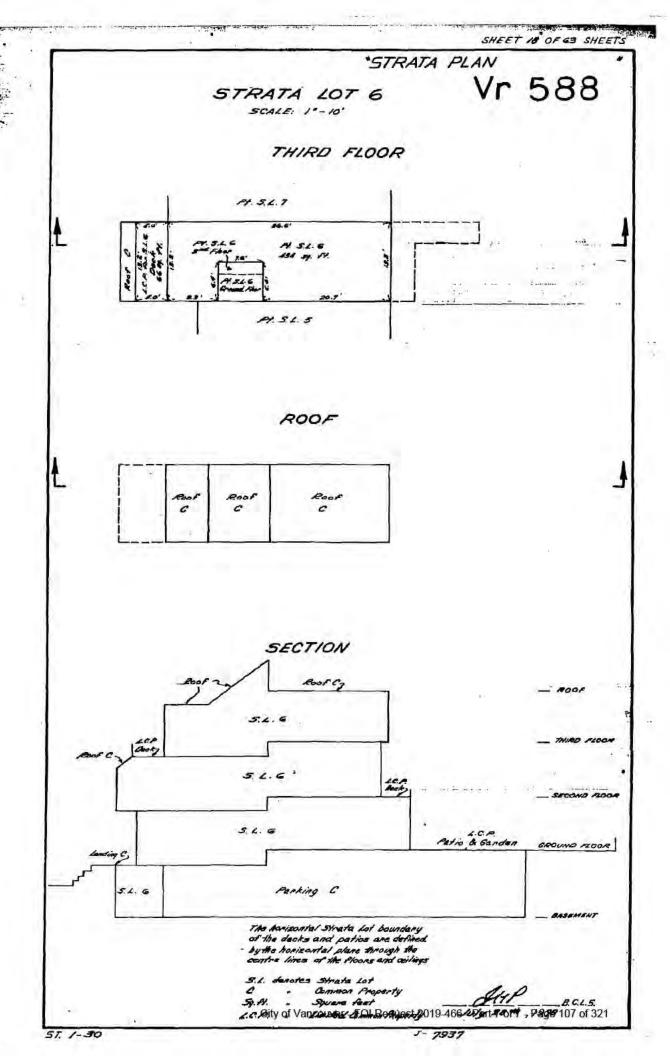
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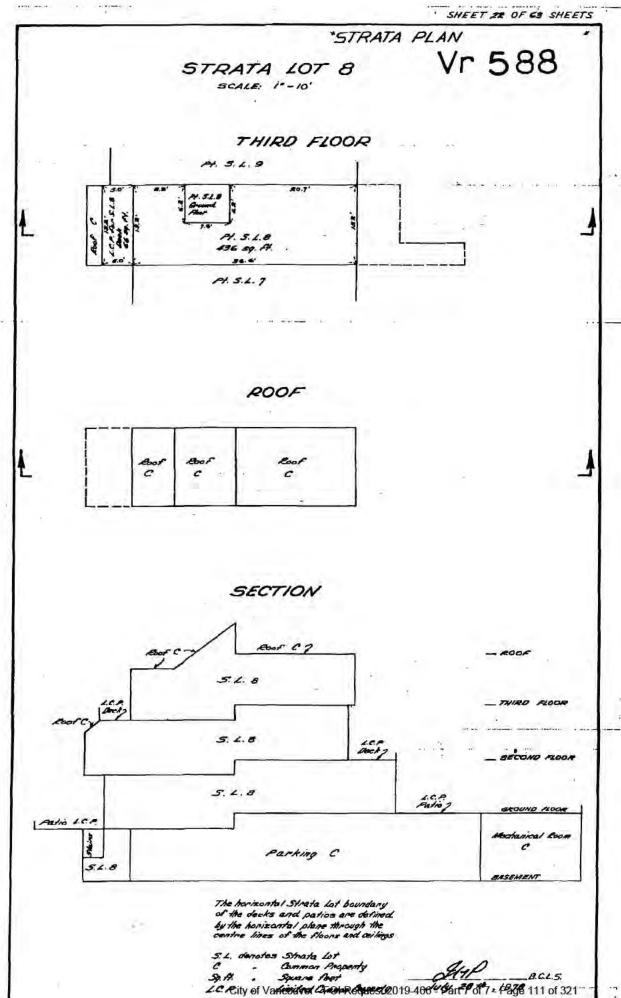
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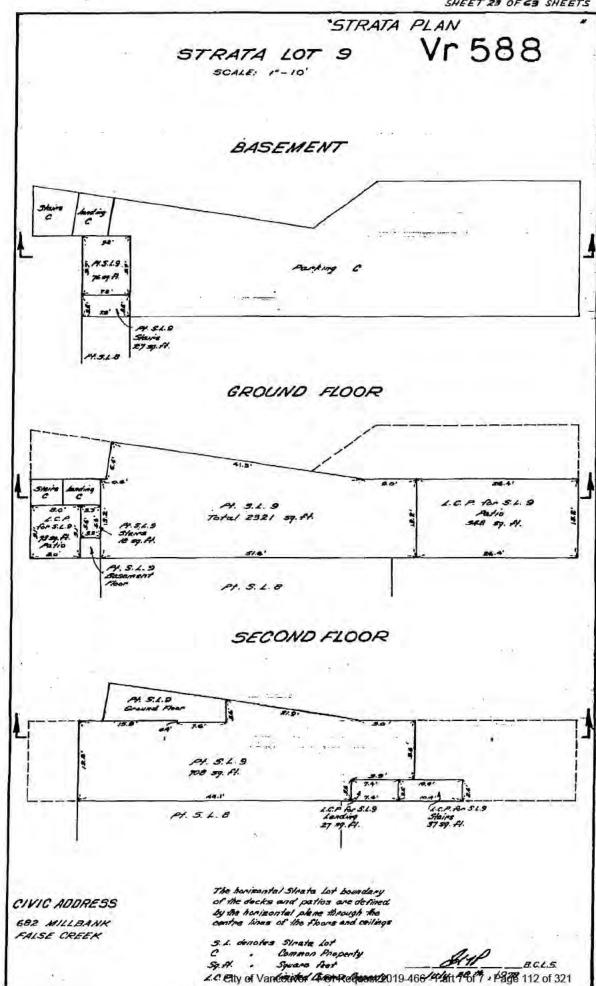


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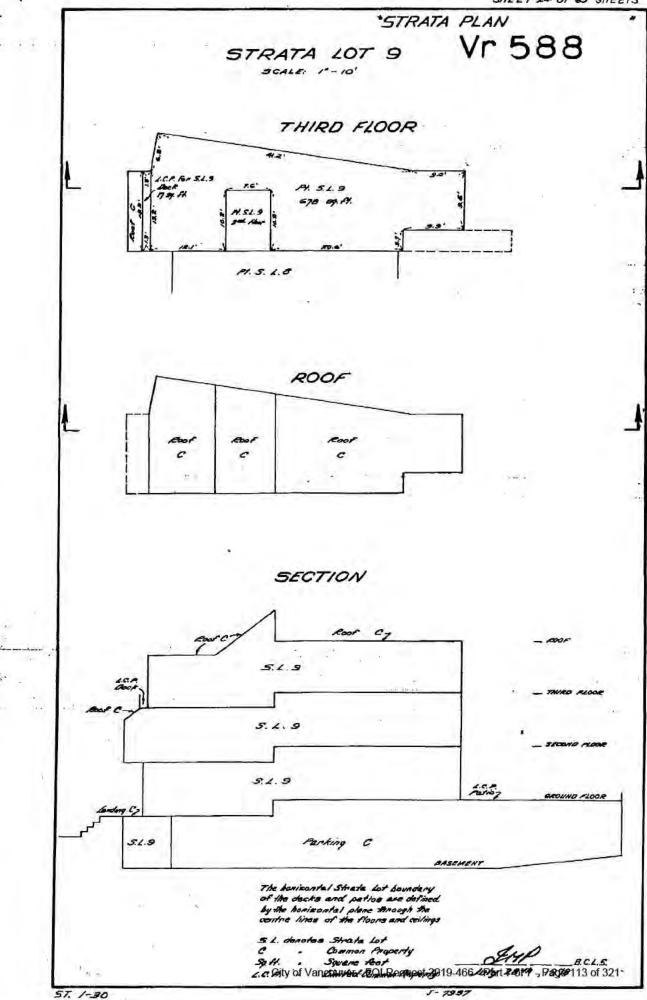
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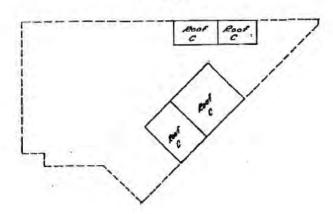
STRATA PLAN

STRATA LOT 10

Vr 588

SCALE: 1"-10"

ROOF



SECTION

		50000	_ 4000
L	Bofe Decky	Stairs C	_ FOURTH MODE
15	5.1.10	Stairs C	_ THIED FLOOR
LEA	5. 2. 10	Stairs C	
0			_ SECOND FLOOR

S.L. denotes Strate Let
C Common Proper
Sp.H. Square feat
Balcony
P Planter

Planter Planter Corrections 466 4 th for 7 - Page 115 of 321

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*STRATA PLAN Vr 588 STRATA LOT 12 SCALE: 1"-10" SECOND FLOOR PAS. L. 13 44.4 Pt. S. L. 12 Total 1687 59. Ft. Pt. S.L. 11 THIRD FLOOR Pt. S.L. 13 0 P1. S.L. 12 443 39.14 PA 5. L. 11 FOURTH FLOOR Pt. S.L. 13 7.5.L.A Place Pt. S.L. 12 C 518 59.14. 20 Pt. S.L. 11 The horizontal Strate Lot boundary of the decks and be knowns are defined by the horizontal place through the centre lines of the floors and callings CIVIC ADDRESS S. L. denotes Strata Lot
Common Property
Sp. H. Spuane Feet
Barcony
City of Vancourse Common Market 2019 466 Fast Legith Page 18 of 321 #313 - 674 LEG IN BOOT SQUARE FALE CREEK

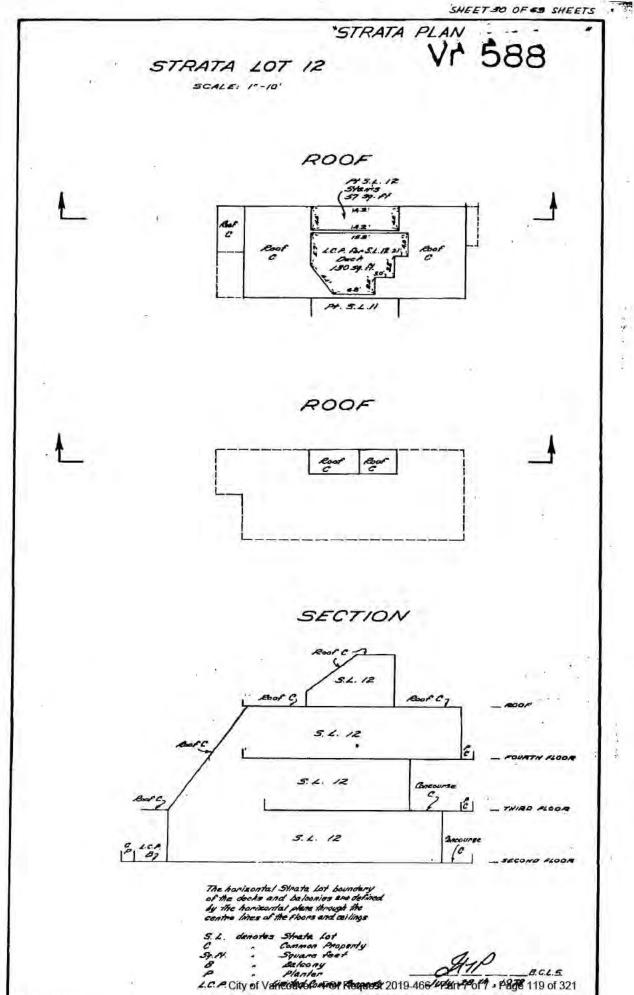
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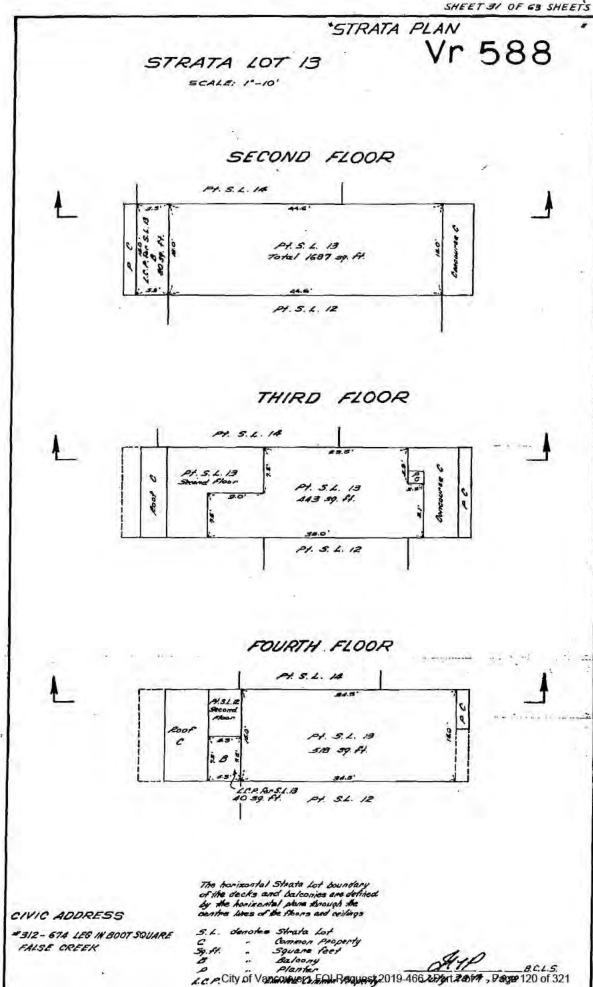
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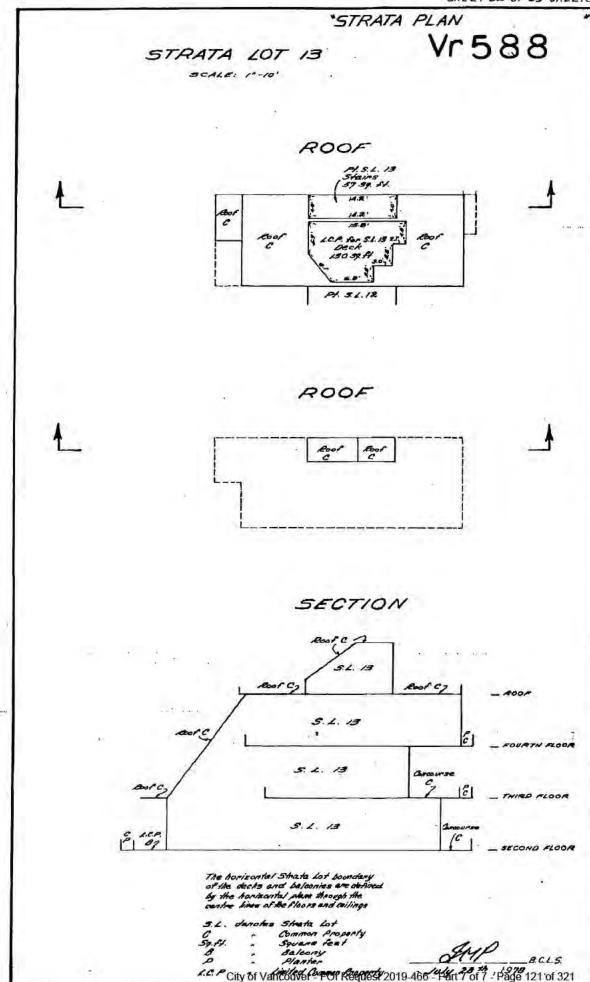
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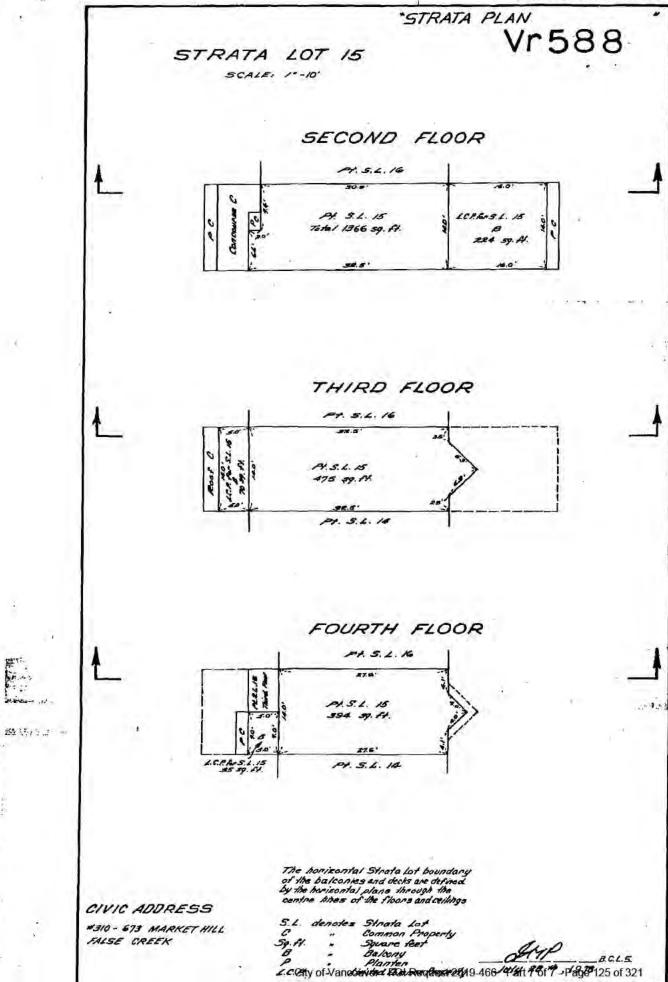
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S.L. denotes Strata Lot
C. Common Property
Square feet
B. Balcony
P. Marter
Divine Transport Sully 28 to , 1978
L.C. City of Vancouver - FOI Request 2019-466 - Part 7 of 7 - Page 124 of 321

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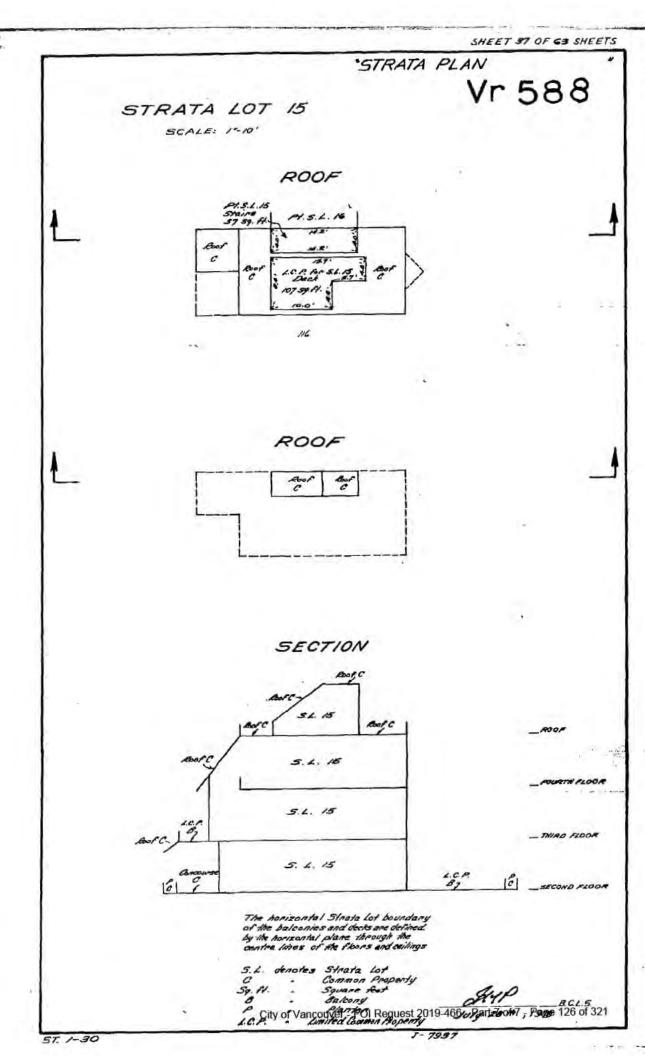


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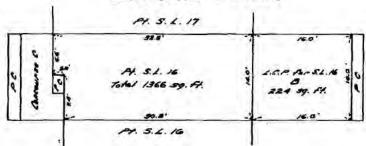
STRATA PLAN

STRATA LOT 16

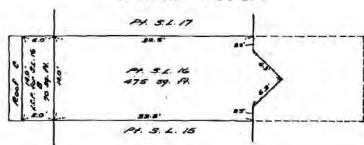
SCALE: 1--10"

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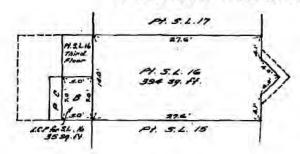
SECOND FLOOR



THIRD FLOOR



FOURTH FLOOR



CIVIC ADDRESS

309-673 MARKET HILL FALSE CREEK

5T. 1-30

The horizontal Strata lot boundary of the balconies and decks are defined by the horizontal plane through the centre lines of the floors and cellings

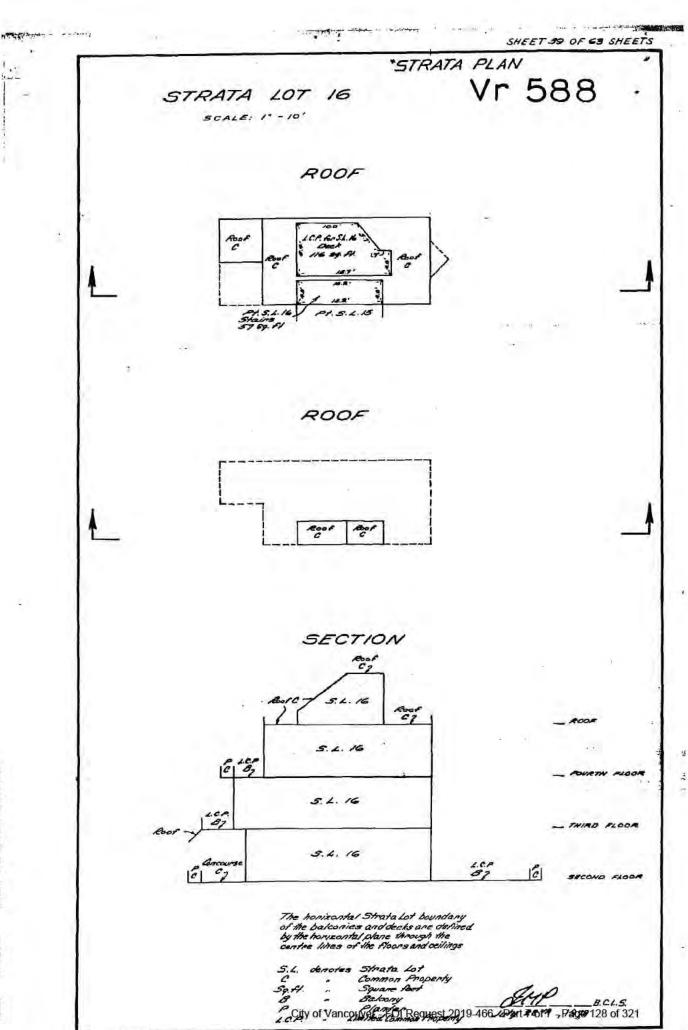
S L denotes Strata Lot Common Property

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ST. 1-80

FALSE CREEK

#308-673 MARKET HILL

Limited Common Property

City of Vancoust 201 Request 2019-466 Part of 7 - Page #29 of 321

July 28 # , 1978

Common Property

Sp. A.

LOP.

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STRATA LOT 17 SCALE: 1-10'

PH. 5. 1. 17 Stairs 57 59. Ft.

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P1.5.1.18

Dech SLA 3

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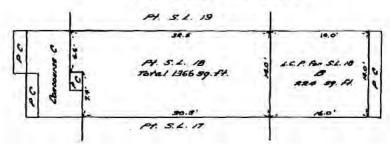
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5.4. 17

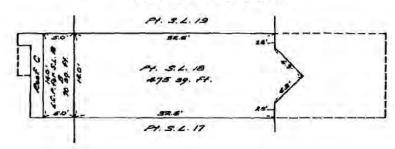
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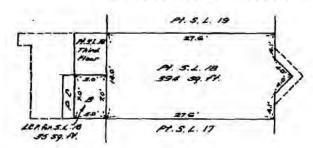




THIRD FLOOR



FOURTH FLOOR



CIVIC ADDRESS

#307-675 MARKET HILL FALSE CREEK

The horizontal Strata Lot boundary of the balconies and decks are defined by the horizontal plane through the centre lines of the floors and ceilings

S.L. denotes Strata Lot C ... Common Property

Common Property

Spring Peer

Balcony

City of Vancouver Nor Request 2019-486 - Fait Lyf In Page 18 f 61 321 LOP

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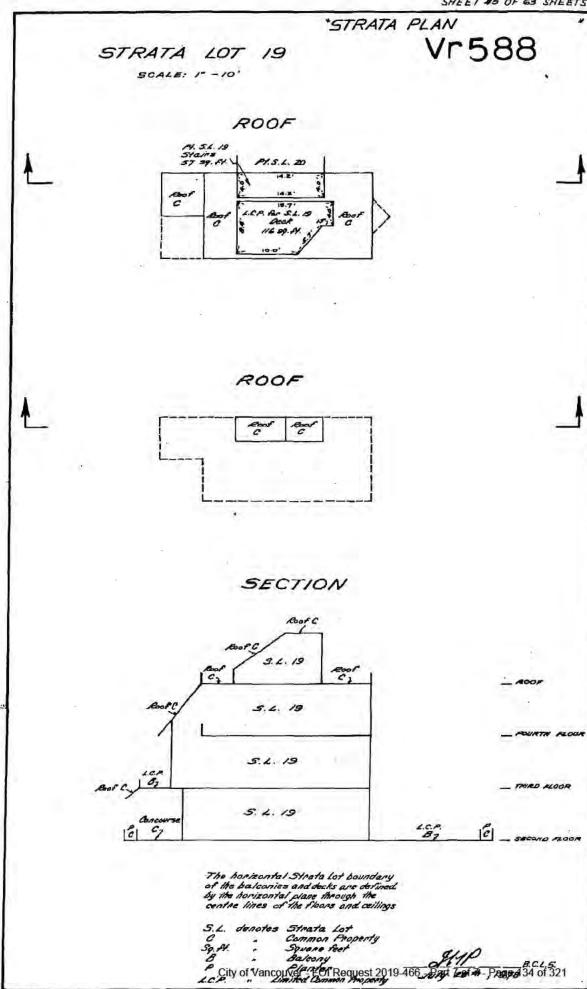
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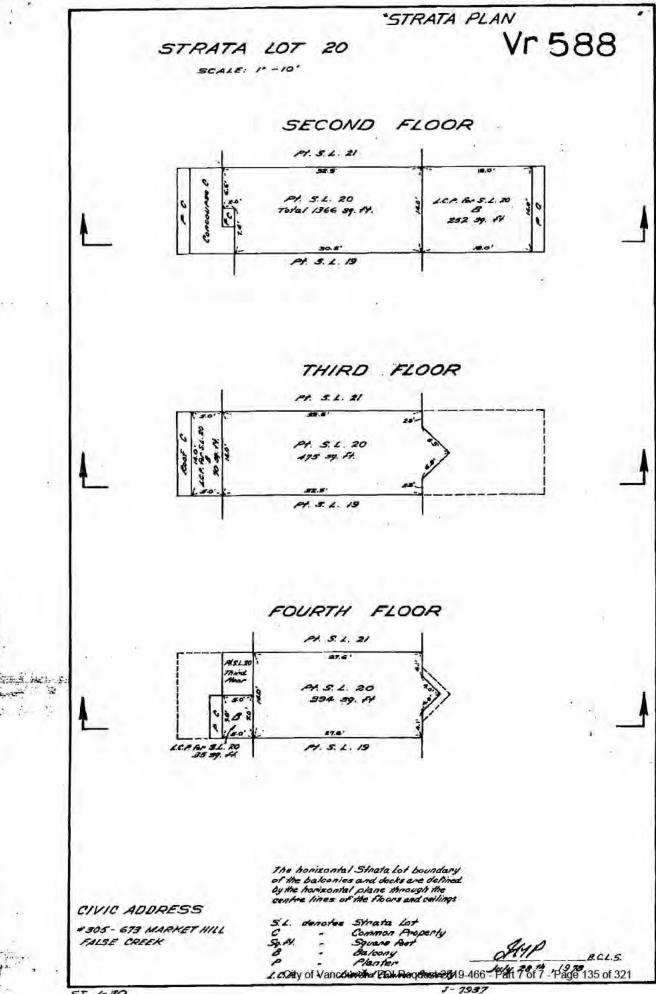
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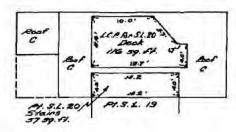
STRATA PLAN

STRATA LOT 20

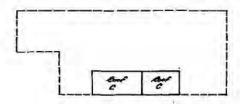
SCALE: 1 -10'

Vr 588

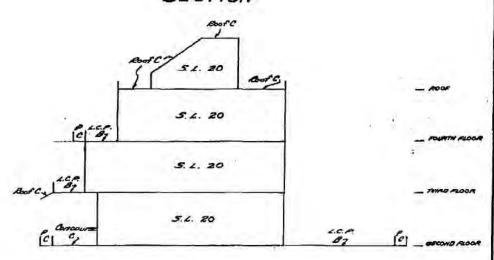
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ROOF



SECTION



The honizontal Strata Lot boundary of the baloonies and decks are defined by the horizontal plane through the centre lines of the floors and ceilings

common Property
Square foot

City of Vancouver Foll Request 2019-466 Partition, Page 136 of 321

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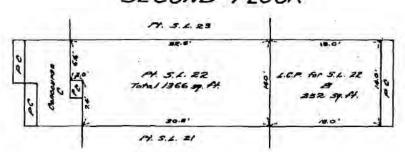
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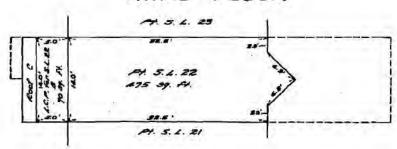
SCALE: 1" -10"

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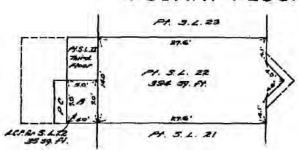
SECOND FLOOR



THIRD FLOOR



FOURTH FLOOR



The horizontal Strata Lot boundary of the balconies and decks are defined by the horizontal plane through the centre lines of the floors and ceilings

CIVIC ADDRESS

303-613 MARKET HILL FALSE CREEK S. L. denotes Strata Lot
C Common Property
Sy. System flet
8 Balcony
P Planten

2 Coity of Vancouver & OL Brongst 2019-460-4961 7817 Page 139 of 321

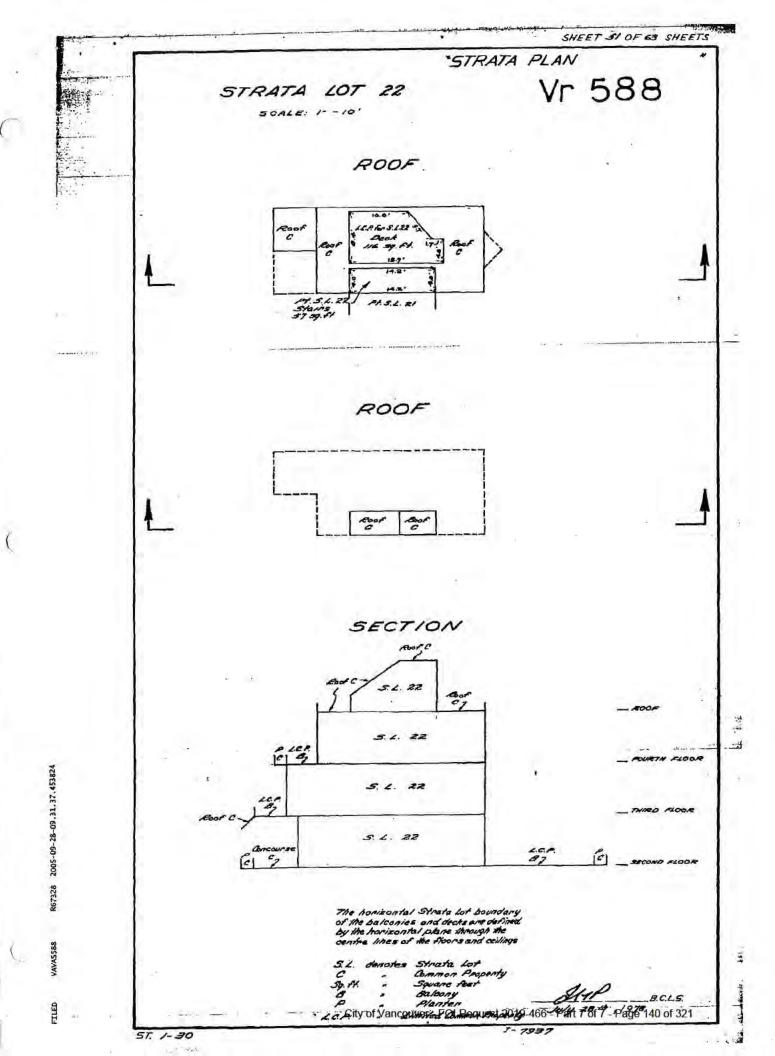
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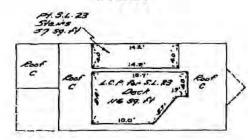
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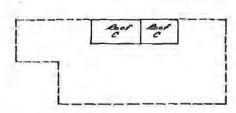
STRATA LOT 23

SCALE: 1"-10"

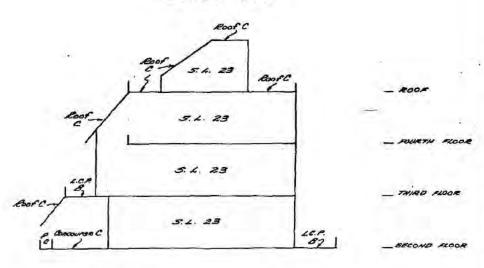
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ROOF



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The horizontal Strate Lot boundary of the balconies and decks are defined by the horizontal plane through the centre lines of the Floors and cellings

denotes Strata Lot
Common Property
Square Ret
Bakeny

City of Vancouver and Request 2019-466 - Room 726 # Pagge 42 of 321

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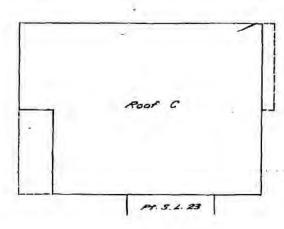
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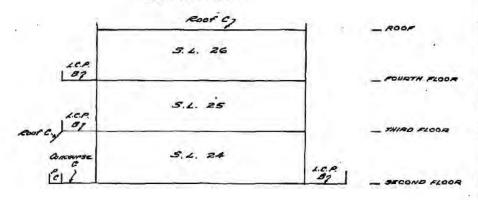
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SCALE: /" - 10"

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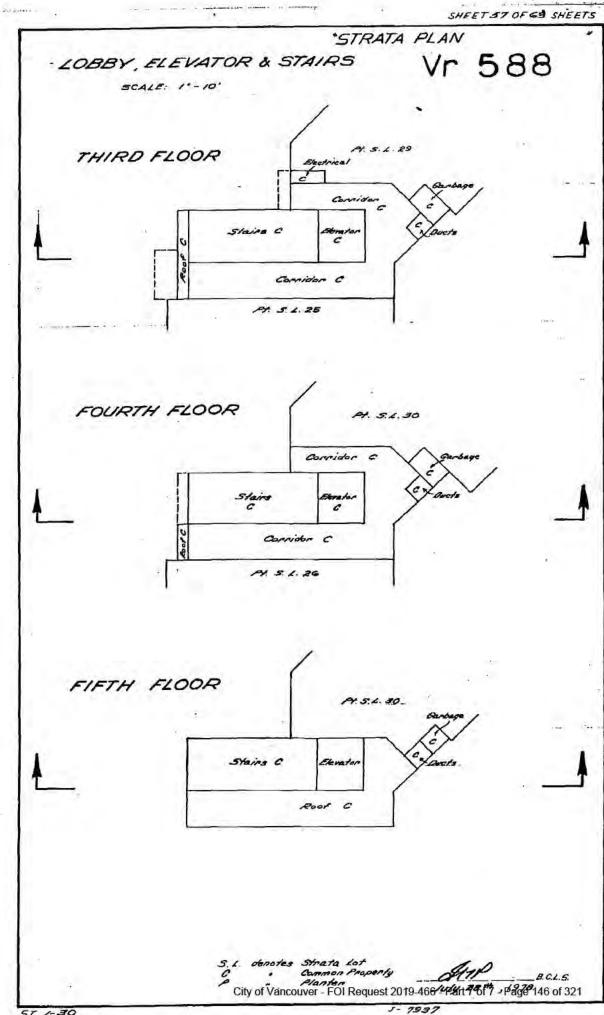


The horizontal Strata Lot boundary of the balconies are defined by the horizontal plane through the centre lines of the floors and ceilings

5.1. denotes Strata Lot
Common Property
Sp. 14. Square feet
B " Balcony JIP BCL5.
L.C. Lity of Vanganyer & DI Bernest 2019-468 Upon Pott 7 - Page 144 of 321

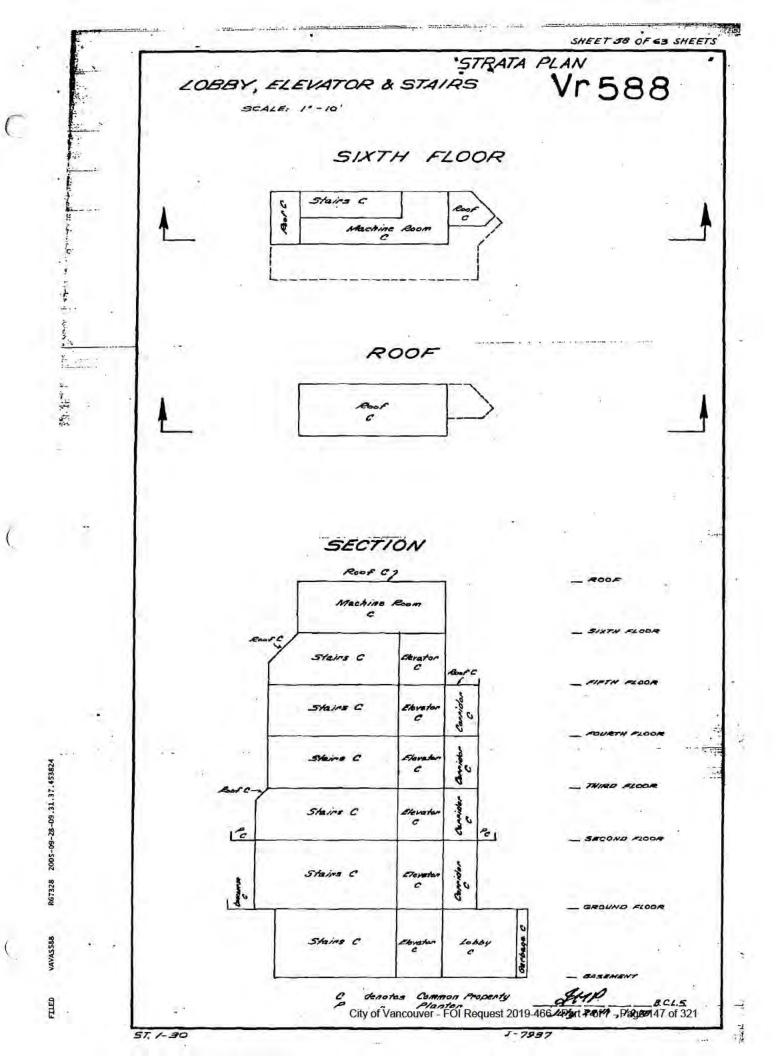
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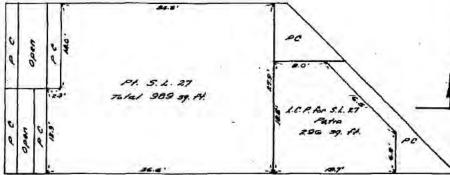


STRATA PLAN

STRATA LOTS 27 & 28 . - Vr 588

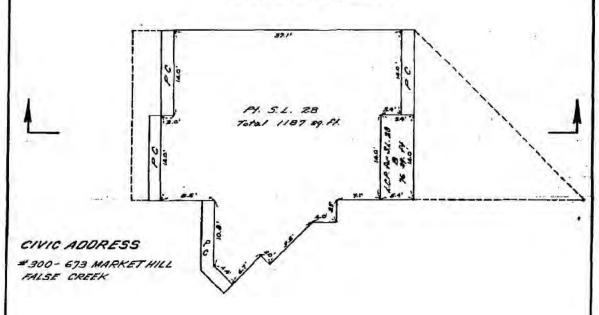
SCALE: /"-10"

GROUND



CIVIC ADDRESS # 200 - 673 MARKET HILL FALSE CREEK

SECOND FLOOR



The horizontal Strata Lot boundary of the baltonies and patric are defined by the horizontal plane through the centre lines of the floors and ceilings

S.L. denotes Strata Lot
C " Common Property

Square Port

Square Port

P City of Vancours And Request 2019 408 - Part

Page 148 61-321 Limited Common Poperty

2005-09-28-09.31.37.453824

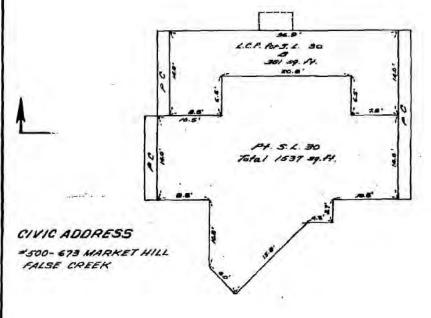
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#400 - 673 MARKET HILL FALSE CREEK

FOURTH FLOOR



The horizontal Strata lot boundary of the balconies are defined by the horizontal plane through the centre lines of the Moons and ceilings

S.L. denotes Strata Lot
C Common Property
Sp. FY. Square Feet Sp. FY. City of Vancouvella February 2019-466 Part 1-01 To Page 149 of 321 Linked Common Property L.C.P.

2005-09-28-09.31.37,453824

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J- 7957

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STRATA PLAN RECORD OF BY-LAWS AND ORDERS ETC.

FILING		DOCUMENT	
NUMBER	DATE	DATE	NATURE AND PARTICULARS
DF. G 6955	02 - 02 - 79	12 - 12 - 78	NOTIFICATION OF CHANGE OF BY-LANG.
DF. H 108509	23 - 12 - 60	10 - 12 - 80	NOTIFICATION OF CHANCE OF BY-LAVE.
1.26607	13-12-82	15-3-43	MOTIFICATION OF CHANGE OF BY. LAWS
4 95590	19-9-83	20 -0 - 01	NOTIFICATION OF WARRE OF STARS
DF PIOSEL	3/2/8/0		NOTIFICATION OF CHANGE OF BY-LANS
DF R 2391	14/01/37		NOTIFICATION OF CHANGE
GD91797	80/8/90		NOTIFICATION OF CHANGE
8F 79690	6.3.92		NOTIFICATION OF OUNGE OF BYLHUS.
0F 193591	Aug 4/12	-	Change of Bylane
BJ 106609	12 · 4 · 95		NOTIFICATION OF CHANGE OF BILANS
			By a hart Cheese
		Sant	ALTOSE OF BC & C. S. TOP
		-	
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City of Vancouver = FOI Request 2019-466 Part For # - Page 151 of 321

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A STREET, STREET, ST. S.

States ALTOS2 or BC OnLine for Outcome Information. BC Reg. 76(95

STRATA PLAN Vr 588

DEALINGS AFFECTING THE COMMON PROPERTY

LINDA J. O'SHEA, Registe. Non-Westminster Land Titto Decem

REGISTRATION			DOCUMENT	
NUMBER	DATE	DATE	NATURE AND PARTICULARS	t
W. G 17559	22 - 3 - 79	15 - 2 - 79	RESOLUTION DESIGNATING LIMITED	1
Caralyana			COMMON PROPERTY PURSUANT TO	
			SECTION 29 (1). LOR Milgary	
-	-		ALMSTINT DENTY RECURREN	
6 42376	26/6/79	11/6/72	SUBLEASE TO FRANK STANZE	Į.
SSIGNED TO GC	134687		CONSTRUCTION ATD. OVER PARKING	ł:
			PLAN 14420. W. H. HAGWOY	
- 0 N7377	21/2/20	11/6/79	SUB NEWS TO SOME STANDS	
ASSIGNED TO GO	134688		CONSTRUCTION ATO, ONE BARKING	2 2 2 2 2
1100000			SPACE HUB MELUNGS MY EXPLANATION	
		-+	пом 14420. 4. В. Рованой политала.	,
64237#	26/6/77	11/4/22	SUA LEGIE TO FRANK STANZL	
ASSIGNED TO 4	C 134689		CONSTRUCTION ATD. OVER PRANING	
			SMICE NO. 20 MICHURED IN	d .
			EXPLANATORY READ, WY20.	
			Australia State Mariana	
G42379	26/6/79	11/6/11	SUB LEASE TO FRANK STANDL MASTAULTO	
SOUND TO GC	134 640		WITE ONER ASSISTES AND 25 LIKELING	
			W BANKON MAN 18420 W. A. Mary	
G 42310	26/6/79	11/6/79	SUB LUNG TO FRANK STATEL CONSTANTING AT	
ASSIGNED TO GO	134 691	-	PERSONAL PROM HASO A. R. PORTON	
1.	75 (10) A		REGULA.	
SHEWED TO GO	26/6/79	11/4/27	SUB LEWS TO FRANK STANKE CONSTRUCTION LTD.	i i
- GC	- 127012		DES MANNE SPECE DE 22 MENTES ES	et e
642312	26/6/79	. 11/4/79	SOR LEASE TO FRANK STANEL CONTRIVENCE IN	1
SSIGNED TO GC		. "/	DAR MARING SPEED AND SE INCLUDED IN	
			ELENATORS MAN 14420 WIR HOS ANTON	
. 6.42383	24/4/79	11/6/77	Sug Lette To Farmer Street Construction	
SSIGNED TO GO		6.24.24	UTD OWN BEAUTY SPACE No. 31 JANGEUSED AND	
			DIRECTORY PLAN MYZO AS P. P. MANTH	
A.55895	9/8/77	21/3/79	EASEMENT AND MIDERWITY AS RECINCAL	
		•	THAT	
			HILLIAM ANNE PARKE	e
GC 134687 2	tolio187	116/79	SUG LEASE TO FRANK STANZL	CORRECTE)
			SPACE NO I IN ESPLANATORY (LAN	17/6/94-12
49		9	14420 ASSIGNMENT OF SUB	
			LANSE G 42376 REC'D 20/06/19 PM	
CC 134086 2	0110139	11/6/79	SUB LEASE TO STANK TORK ALEXA	JOER CARDO
		1	CONSTRUCTION OVER PARKING	
R			SPACE NO IR IN EXAMPTORY AM	1
			14420 ASSIGNMENT OF SUB LEASE	
			642377 REC'D 26/06/79 8 14:00	
				: III
		4		

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STRATA PLAN VR 588

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DEALINGS AFTER THE THE

LINDA J. O'SHEA, Register.

		0.01.0109	116179	SUB LEASE TO FRANK STANKE CAUSE FRANK TOUS	-
	GC 134689	20110181	awin	STACE NO 20 IN EXPLANATORY PLAN 14420 ASSIGNMENT OF	1
				SUB LEASE G 43377 REC'D .	
	60 154690	20/10 139	nl6179	SUB LEASE TO FRANK STANZE MARY ALISON WOO CONSTRUCTION OVER PARKING STACE NO 26 IN EXPLANATORY PLAN 14420 ASSIGNMENT OF SUB LEASE 6 42379 REC'D 26106179 @ 14:03	2
	INVES 20	2010 37	nlul19	SUBLEASE TO FRANK STANZE CONSTRUCTION OVER PARKING SPACE NO 29 IN EXAMMATORY PLAN 14420 ASSIGNMENT OF SUBLEASE G 42380 RECID 24100179 @ 14.03. ASSIGNED TO BE 349175	The state of the s
	GC 134692	2010189	116179	SUB LEASE TO THEMEN STANDER CONSTRUCTION OVER MARKING . STACE NO 32 IN EXPLANATORY. PLAN 14420 ASSIGNMENT OF . SUB LEASE G 42381 REC'D . 24104179 © 14:04	6
	6C 134693	20 ko 189	11 lo 179	CLIFFORD DOWNAS CALDWELL SHE LEASE TO FRANK STANZE SMCE NO 35 IN EXPLANATORY PLAN 14420 ASSIGNMENT OF SUB LEASE G 42382 REC'D 2010479 @ 14:04	14
	PROPEL 29	Ps loil ac	116179	DALE RESPONDE PARTRIDGE / CONSTITUCTION OVER PARKING SPACE NO 39 IN EXPLANATORY PLAN 14420 ASSIGNMENT OF DUB LEADE G 42383 REC'D 2410479 @ 14.04	Te
	BE 349175 5516NFO TO	16/12/9/ BS175623		SUB- LEASE TO GARY CREIGHTON COUGHLAN AND ROBERT ALMIONSE LAPANLE, JOHN TENANTS; OVER PRIEMAG SPACE NO. 29 IN EXPLANATORY PLAN 14420; ASSEMBLY OF EUR LEASE G42300 SEE OC 13469)	
a	F 328750	20/8/92		SUB - LEASE TO HARVEY NEWBY GOOPWYN, OVER PARHING SPACE NO. EAA IN DIRIANATORY PLAN LMP6878	
8	3175623	15/6/95		SUB-LEASE TO ROWALD KEITH NELSON, OVER PARKING SPACE NO. 29 IN EXPLANATORY PLAN INVOCATE ASSENCE SASSELEASE 642380-SEE GC134691- BE 349175	
					1



CITY OF VANCOUVER CORPORATE SERVICES GROUP Real Estate Services

Bruce Maitland, Director Michael Flanigan, Manager

October 5, 2005

BY COURIER

Jim Stout
Digby Leigh & Company
3050 Highland Boulevard
North Vancouver, B.C. V7R 2X3

Dear Sirs:

Re: Assignment of Lease

Executors of the Estate of Helen Blomquist (as Vendor)

Rodney Lloyd Pantages & Marija Mimi Pantages

(as Purchaser)

54 - 1425 Lameys Mill Road

Strata Lot 35, Leasehold Strata VR 1157

Our File: D 117

We wish to acknowledge receipt of three (3) copies of the above assignment of leasehold interest received on October 3, 2005.

The assignments have now been executed and are being returned on your undertakings that:

- upon completion of registration, a fully registered copy of the assignment will be provided to our office on or before November 2, 2005.
- a copy of the State of Title Certificate will be forwarded to our office, when available.

We trust the above is to your satisfaction.

Yours truly,

Jim Anderson Real Estate Services Phone: 604.873.7438

Email: jim.anderson@vancouver.ca

C:\False Creek Leaseholds\Assignments (by year)\Assignments - 2005\Assign D 117 - Pantages.doc

RESIDENTIAL GROUND LEASE AGREEMENT

LAND REGISTER THE ME

Date 47 17 107 / Halung of Interest. Litter Decrees view sleet, 100, at a commence of the Tolerane un C = 17 Feb Names

1719 Thor 1075 W. Seorgie Vancouver, B.C. VSE 302 Berrister & Solicitor

grand the second deposit some

RESIDENTIAL GROUND LEASE

THIS INDEMITIES made as of the 1st day of October,

1976,

BETWEEN:

MEMORANDUM DE RECISERATION REGISTERED

CITY OF VANCCUVER

(herein called the "LESSOR")

JAN 23 197

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OF THE FIRST PART

AND:

FRANK STANEL CONSTRUCTION LTD. a company incorporated under the laws of the Province of British Columbia and having an office at 6625 Fraser Street in the City of Vancouver, Province of British Columbia, Certificate of Incorporation No. 44348

(herein called the "LESSEE")

OF THE SECOND PART

WHEREAS the LESSOR is the owner of the SAID LANDS (herein defined) . together with all improvements presently standing thereon;

AND WHEREAS the LESSOR has agreed to lease to the BESSEE the SAID LAVES for the TERM (herein defined) in order that the LESSER may except the BUILDINGS (herein defined) on the SAID LANDS and convert this lease under section 53(2) of the STRATA TITLES ACT and use, occupy and enjoy the SALD LANDS and the BULLDINGS erected thereon for the term of this lease, all upon the terms and conditions and subject to the provisos herein contained: 0651.10 -

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NOW THIS INDEMTURE WITNESSES that in consideration of the rents, covenants and agreements hereinafter reserved and contained and on the part of the LESSEE to be paid, observed and performed, the LESSOR has demised and leased and by these presents does demise and lease unto the LESSEE and the JESSEE does hereby take and rent upon and subject to the conditions hereinafter expressed the SAID JANDS.

TO HAVE AND TO HOLD the SAID LANDS for and during the TMFM;

YIELDING AND PAYING to the LESSOR in each and every of the years during the TERM rent as hereinafter provided.

This lease is made upon and subject to the following covenants and conditions which each of the LESSOR and the LESSEE respectively covenants and agrees to keep, observe and perform to the extent that the same are binding or expressed to be binding upon it.

ARTICLE I

DEFINITIONS

Section 1.01

The terms defined in this section 1.01 for all purposes of this lease unless otherwise specifically provided herein, have the meanings hereinafter specified. The terms here defined are:

- (a) "ADDITIONAL PENT" means the amounts, is any, payable by the LESSEE pursuant to sections 3.02, 3.04, 3.05 and 8.12:
- (b) "ARCHITECT" means Thompson Berwick Pratt & Partners, architects, of 1553 Robson Street, in the City of Vancouver, Province of Reitish Columbia, or such other architects as the LESSEE may appoint from time to time.
- (c) "BASIC PENT" as of any particular time means the net basic rental provided for in this lease as specified in Article II of this lease during the TERM, together with any other and additional amounts which are herein expressed to be added to and made part of BASIC RENT, other than ADDITIONAL RENT;
- (d) "BUILDINGS" means all structures and buildings constructed upon the SAID DANDS or any part thereof by or for the DESSEE pursuant to the provisions of this lease, together with all replacements, alterations, additions, changes, substitutions, improvements or repairs thereto and all other improvements from time to time constructed upon or affixed or appurement to the SAID DANDS;
- (e) "COMMERCIAL DEVELOPMENT" means the structures from time to time erected upon and in Air Space Parcel 2 of Lot 7, False Creek, Air Space Plan 6 in the City of Vancouver, Province of British Columbia, in accordance with the DEVELOPMENT PERMIT:
- (f) "COMMON PACIFICAL means a facility that is available for the use of all the DWNEPS, and without limiting the generality of the Foregoing, may isolude a lounday

room, playground, swimming pool, recreation centre, clubbouse, termis court, or any other facility;

- (g) "COMMON PROPERTY" means so much of the SAID LANDS and BUILDINGS for the time being comprised in the LEASEHOLD STRATA PLAN that is not comprised in a STRATA LOT shown in the LEASEHOLD STRATA PLAN as more particularly defined in the STRATA TITLES ACT;
- (h) "DEVELOPMENT PERMIT" means the development permit issued by the City of Vancouver to Frank Stanzl Construction Ltd., 6625 Fraser Street, in the City of Vancouver, Province of British Columbia, and given number 75082;
- (i) "LEASEHOLD STRATA PLAN" means a strata plan deposited in the Vancouver Land Registry Office pursuant to the STRATA TITLES ACT in which the land included in the strata plan is subject to this lease;
- (j) "MORTGAGE" means a mortgage or mortgages upon or in respect of the leasehold interest of the LESSEE in the SAID LANDS and the BUILDINGS or any part thereof and includes any debenture or deed of trust and mortgage to secure any bonds or debentures issued thereunder;
- (%) "MOSTGAGES" means a mortgagee or mortgagees under a MOSTGAGE and includes any debenture holder or brustee for bondholders or debenture holders or any debenture holder under a deed of trust and mortgage to secure any bonds or debentures issued therounder;
- (1) "OWNER" means a person registered in the register of the Vancouver Land Registry Office as a lessee pursuant to a lease of a leasehold interest from the LESSOR in a STRATA LOT whether actitled thereto in the might of the OWNER or in a representative capacity or otherwise and includes a purchaser as that here is defined in the STRATA TITLES ACT;
- (m) "PARCEL INO PASEMENT AGREEMENT" means the agreement lated as of December 1, 1978, and made between the DESSEE as the company, the DESSOR as the City and as the Grantee, and the Royal Bank of Canada as the Mortgagee wherein contain easements are granted to the Grantee over Air Space Parcel 2 of Lot 7,

beauting the residence of the first of the residence of the production of the profession in the first of the contract of the c

False Creek, Air Space Plan 6 in the City of Vancouver, Province of British Columbia and registered in the Vancouver Land Registry Office;

- (n) "SAID LANDS" means those lands in the City of Vancouver in the Province of British Columbia, more particularly known and described as Air Space Parcel 1 of Lot 7, False Creek, Air Space Plan 6, and owned by the LESSOR;
- (o) "SPECIAL RESOLUTION" means a special resolution passed by the STRATA CORPORATION in accordance with the provisions of the STRATA TITLES ACT;
- (p) "STRATA CORPORATION" means the corporation created by the provisions of the STRATA TITLES ACT, the lessee or lessees of the STRATA LOTS included in the LEASEHOLD STRATA PLAN and his or their successors constituting and being the members for the time being of the corporation;
- (g) "STRATA LOT" means a strata lot shown as such on the LEASEHOLD STRATA PLAN, together with any structure erected therein or thereon and including its share in the COMMON PROPERTY and COMMON FACILITIES;
- (r) "STRATA TITLES ACT" means the Strata Titles Act, S.B.C. 1974, Chapter 89, as amended from time to time;
- (s) "TERM" means the period of sixty (60) years beginning on 1 October, 1976, and ending on 30 September 2036;
- (t) "TRUSTEE" means The Royal Trust Corporation of Canada or such other trust company duly authorized to carry on business in the Province of British Columbia appointed by the LESSOR for the purposes of section 8.07;
- (u) "UNIT ENTITLEMENT" means the unit entitlement of a STRATA LOT and indicates the share of an OWNER in the COMMON PROPERTY, COMMON FACILITIES, and other assets of the STRATA CORPORATION and is the figure by reference to which the OWNER'S contribution to the common expenses of a STRATA CORPORATION is calculated.

Section 1.02

All the provisions of this lease shall be deemed

and construed to be conditions as well as governants as though the words specifically expressing or importing coverants on conditions were used in each separate provision hereof.

Section 1.03

The voxis "herein", "hereby", "hereunder" and words of similar import rafer to this lesse as a whole and not to any particular article, section or subsection hereof.

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ARTICLE II

PAYMENT OF RENT

Section 2.01 Annual Rent

The LESSEE covenants and agrees to pay to the LESSOR as rent BASIC RENT for and during each year of the TERM commencing on 1 October, 1976, the annual sums set forth in or to be determined in accordance with Schedule "A" attached hereto.

Section 2.02 Determination of Market Rental Value

In determining the market rental value of the SAID LANDS pursuant to this Article II the arbitrators shall exclude from such determination the value of the BUILDINGS and all other structures and improvements in and upon the SAID LANDS (as if the SAID LANDS were unimproved) and shall determine such market rental value on the basis that the SAID LANDS may only be used for the purposes set forth in section 5.01 of this lease.

Section 2.03 Adjustment of BASIC RENT

If the BASIC RENT at any time payable hersunder is subject to a revision which is dependent upon a determination to be made pursuant to the provisions of this Article II but which has not then been made, and if consequently the amount of the revision of the BASIC RENT cannot then be ascertained, the LESSEE shall, pending such determination, continue to pay monthly instalments of the BASIC RENT equal to the monthly instalments payable in the year immediately preceding the period of the TERM for which such revision of the BASIC RENT is to be determined or such larger instalments as the EESSEE may elect and when the revised BASIC RENT has been ascertained, the DESSEE shall pay to the LESSOR the amount, if any, by which the monthly instalments of the revised BASIC RENT payable prior to the date thereof exceeds the amount actually paid between the termination of the said immediately preceding year and the final determination of the revised BASIC RENT together with interest at the rate of one per centum (1%) per annum above the average

prime landing rate of the main branches of the chartered banks of Canada carrying on business in the City of Vancouver on such excess amount or the LESSOR shall credit the LESSEE against future instalments of BASIC RENT with any overpayment together with interest on such overpayment at the rate of one per centum (14) per annum above the average prime lending rate of the main branches of the chartered banks of Canada carrying on business in the City of Vancouver.

Section 2.04 Net Dease

Unless otherwise expressly provided for herein, all rent required to be paid by the LESSEE hereunder shall be paid without any deduction, abatement or setoff whatsoever, it being the intention of this lease that all expenses, costs, payments and outgoings incurred in respect of the SAID LANDS, the BUILDINGS and any other improvements on the SAID LANDS or for any other matter or thing affecting the SAID LANDS, shall be borne by the LESSEE, that the rent herein provided shall be absolutely ret to the LESSEE, that the rent herein provided shall be absolutely ret to the LESSEE, taxes, charges, rates, assessments, expenses, costs, payments or outgoings of every nature arising from on related to the SAID LANDS, and that the LESSEE shall pay or cause to be paid all such taxes, charges, rates, assessments, expenses, payments and outgoings.

Section 2.05 Collection of other amounts due

Inv sums, costs, expenses or other amounts from time to time due and payable by the LESSEE to the LESSOR under the provisions of this lease, including sums payable by way of indemnity and whether expressed to be rent or not in this lease, may at the option of the LESSOR be treated as and deemed to be BASIC NEWF, in which event the LESSOR shall have all the remedies for the collection of such sums, costs, expenses or other amounts, when in arrears, as are available to the LESSOR for the collection of rent in arrears.

Section 2.06 Interest on amounts in arrears

When the INSIC PENT, ADDITIONAL RENT or any other

amounts payable hereunder by the LESSEE to the LESSOR shall be in arrears, such amount shall bear interest at the rate of three per centum (3%) per annum above the average prime lending rate of the main branches of the chartered banks of Canada carrying on business in the City of Vancouver until paid, and the LESSOR shall have all the remedies for the collection of such interest, if unpaid after demand, as in the case of rent in arrears, but this stipulation for interest shall not prejudice or affect any other remedy of the LESSOR under this lease.

ARTICLE III

PAYMENT OF TAXES

Section 3.01 Payment of Taxes if LESSOR is not exempt therefrom

Save as otherwise provided in section 3.02, the LESSEE will in each and every year during the TERM not later than the day immediately preceding the date or dates on which real-property taxes and other charges imposed upon real property within the City of Vancouver become due and payable whether monthly, quarterly, twice-yearly or otherwise, pay and discharge or cause to be paid and discharged all taxes, rates, duties therees and assessments, including school taxes, local improvement, rates and other charges which now are or shall or may be levied, rated, charged or assessed against the SAID LANDS, the BUILDINGS, all other structures, all machinery, equipment, Sacilities and other property of any nature whatspever thereon and therein, whether such taxes, rates, duties, charges and assessments are charged by ony municipal, parlimentary, legislative, regional, school or other authority during the TERM and will indemnify and keep indemnified the LESSOR from and against payment of all losses, costs, charges and expenses occasioned by or axising from any and all such taxas, rates, duties, charges and assessments; and any such losses, costs charges and expenses suffered by the IESSOR may be collected by the MESSOR as BASIC RENT with all rights of distress and otherwise as reserved to the LESSOR in respect of tent in arrears. The LESSEE Surther povenints and agrees that during the TERM, it will deliver to the MESSOR for inspection receipts for payments of all taxes, mates, duties, charges, assessments, including school taxes, local improvement rates and other charges in respect of the SAID LANDS, the BUILDINGS, all other structures, all machinery, equipment. facilities and other property of any nature whatsoever thereon and therein which were due and payable during the TERM within fourteen 114) days following receipt by the LESSEE of each of such receipts for payment. The NESSOR shall, not later than fourteen (14) days following receipt of any assessment rotices delivered to the LESSOR by any taxing authority,

o calon of an ing Australia district Total

relating to the SAID LANDS, the BUILDINGS, or any other structures, any machinery, equipment, facilities and other property of any nature whatsoever thereon and therein, forward a copy thereof to the LESSEE. The LESSEE shall have the right from time to time to appeal any assessment of the SAID LANDS or the BUILDINGS or any other tax, rate, duty, charge or amount referred to in this section 3.01 provided that such appeal shall be at the sole cost and expense of the LESSEE. The LESSEE shall have the further right from time to time to apply for the cancellation, reduction or refund of taxes, rates, duties, charges or amounts levied, rated, charged or assessed in any year in respect of any structure or building on the SAID LANDS that was razed by fixe, demolition or otherwise or in respect of an overcharge of taxes levied or such other charges imposed on the SAID LANDS, the BUILDINGS, or any other structure, any machinery, equipment, facilities and other property of any nature whatsoever thereon or therein by reason of any error, provided that any such application shall be at the sole cost and expense of the RESSEE; and any such refund of taxes, rates, duties, assessments or such other charges shall belong to the party which has, at the date of such refund, borne the expense of such taxes, rates, duties, assessments or charges. If in the future the LESSEE is unable to appeal any assessment of the SAID LANDS or the BUILDINGS, or any other tax, rate, duty, charge or smount referred to in this section 3.01 except in the name of the LESSOR, then the LESSEE shall have the might to appeal in the name of the LESSOR.

Motwithstanding anything herein contained, the DESSEE small be responsible only for the payments referred to in this section 3-CL from 1 October, 1976 and such payments as to the first and last years of this lease shall be reduced proportionately.

Section 3.02 Payment of Taxes if LESSOR is exempt therefrom

The LESSEE covenants and agrees with the LESSOR that if during the TERM, the SAID LANDS, the BUILDINGS, all other structures, all machinery, equipment and facilities

and other property of any nature whatsoever thereon and therein are by the provisions of the Vancouver Charter, S.B.C. 1953, Chapter 55. as amended from time to time, or any other municipal, parliamentary, legislative or regional enactment exempt from taxation in whole or in part by reason of the LESSOR'S ownership of the SAID LANDS and they would otherwise have been subject to taxation, then the LESSEE shall in each and every year during the TERM that such exemption occurs pay to the LESSOR as ADDITIONAL RENT, in like manner and time as taxes are to be paid pursuant to section 3.01, at amount equal to the amount that but for such exemption would have been paid by the LESSHE pursuant to section 3.01 for taxes, rates, duties, charges, assessments. including school taxes and local improvement rates, and other charges. For such purpose in each year during the TERM the following provisions shall apply:

(i) if the City of Vancouver or any municipal, parliamentary, legislative, regional or other authority having the authority so to do passes a by-law or by-laws in advance of the passing of a rating by-law or preparation of the real-groperty tax roll for the current year providing for the payment of real-property taxes and other charges imposed or to be imposed upon real property within the City of Vaccouver by monthly, quarterly or twice-yearly instalments and providing that the amounts of such instalments shall be a percentage of the amount of real-property taxes payable on the real-property roll for the immediately preceding year, the BESSUR shall deliver to the BESSEE an advance tax statement or statements of the amount or amounts owing under such by-law or by-laws from time to time in respect of the SALD LANDS, the BUILDINGS and all other structures, all machinery and equipment and facilities and other property of any nature whatroever thereon and therain: and

(ii) after the passing of a rating by-law or rating by-laws (as the case may be) by the City of Vancouver or any municipal, parliamentary, legislative, regional or other authority having the authority so to do, establishing the rate or rates to be levied on real property within the City of Vancouver, for the current year, the LESSOR shall determine the ADDITIONAL RENT by applying the rate or rates of levy established by such rating by-law or rating by-laws (as the case may be) to all, or such portion of the assessed value of the SAID LANDS, the BUILDINGS and all other structures, all machinery, equipment and facilities and other property of any nature whatscever thereon and therein as the said rate or rates of levy are applied to other taxpayers in the City of Vancouver in like case, and the LESSOR shall deliver to the LESSEE a statement of the amount payable under this section 3.02 after deducting all realproperty taxes and other charges paid in advance for the current year.

The LESSEE shall have the right from time to time to appeal any assessment of the SAID LANDS or the BUILDINGS or any other tax, rate, duty, charge or amount referred to in this section 3.02, provided that such appeal shall be at the sole cost and expense of the LESSEE. If in the future, the LESSEE is unable to appeal any assessment of the SAID LANDS or the BUILDINGS, or any other tax, rate, duty, charge or amount referred to in this section 3.02 except in the name of the LESSOR, then the LESSEE shall have the right to appeal in the name of the LESSOR.

Notwithstanding anything herein contained, the LESSEE shall be responsible only for the payments referred to in this section 3.02 from 1 October, 1976 and such payments

as to the first and last years of this lease shall be reduced proportionately.

Section 3.03 Delinquent Taxes

If the LESSEE shall in any year during the TERM fail to pay the taxes under section 3.01 when due, the LESSEE shall thereupon pay interest at the percentage rate or rates established by the City of Vancouver by by-law under the Vancouver Charter, S.B.C. 1953, Chapter 55, as amended from time to time or any other taxing authority, for unpaid real property taxes in the City of Vancouver, and in addition thereto, if such be the case, the interest fixed by the Vancouver Charter, S.B.C. 1953, Chapter 55 as amended from time to time or any other taxing authority, for delinquent taxes, but so that the LESSEE shall only be obligated to pay such interest as would be payable by other taxpayers in the City of Vancouver in like case.

Section 3.04 Payment for Utility Services

The LESSZE covenants with the LESSOR to pay for or cause to be paid when due all charges for gas, electricity, light, heat, power, telephone, water and other utilities and services used in or supplied to the SAID DANDS and the BUILDINGS throughout the TERM and will indemnify and keep indemnified the LESSOR from and against payment of all losses, costs, charges and expenses occasioned by or arising from any and all such charges, and any such loss, costs, charges and expenses which relate to such charges suffered by the LESSOR may be collected by the LESSOR as ADDITIONAL RENT with all rights of distress and otherwise as reserved to the LESSOR in respect of rent in arrears.

Section 2.05 Business Tex and License Fees

The LESSEE covenants with the LESSOR to pay for or cause to be paid when due every tax and permit and license fine in respect of any and every business carried on, upon or in the SAID LANDS, and the BUILDINGS. In respect of the use or occupancy thereas by the LESSEE (and any and every sublessee.

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permittee and licensee) other than such taxes as corporate income, profits or excess profit taxes assessed upon the income of the LESSEE (or such sublessee, permittee and licensee) whether such taxes or permit and License feed are charged by any municipal, parliamentary, legislative, regional or other authority during the MERM and will indemnify and keep indemnified the LESSOR from and against payment of all losses, costs, charges and expenses occasioned by or arising from any and all such taxes and permit and license fees, and any such loss, costs, charges and expenses which relate to such charges suffered by the LESSOR may be collected by the LESSOR as ADDITIONAL RENT with all rights of distress and otherwise as reserved to the LESSOR in respect of rent in arrears.