



BID COMMITTEE REPORT

Meeting Date: June 11, 2020
Contact: Alexander Ralph
Contact No.: 604 829 2092

TO: Bid Committee
FROM: Chief Procurement Officer

RECOMMENDATION

Recommendation to enter into a contract with Johnson Controls Canada LP with office address at 1485 Lindsay Place, Delta BC V3M 6V1, in relation to Request for Proposal PS No. PS20190748 - Supply and Maintenance of Sewage Heat Recovery Heat Pump.

The Chief Procurement Officer recommends that the Bid Committee approve the entry into the following contract, under the authority of the City's Procurement Policy ADMIN-008 provided that such contract shall not be entered into until it is also approved by Council, as required by such policy (subject to final negotiations).

Solicitation Number:	PS No. PS20190748 - Request for Proposal
Description of the Goods or Service:	Supply and maintenance of a fully packaged sewage heat recovery heat pump that will achieve the largest possible thermal output capacity within the existing space in False Creek Energy Centre (FCEC) while still maintaining optimal efficiencies and requisite equipment clearances.
Recommended Vendor:	Johnson Controls Canada LP
Contract Term and Estimated Contract Value:	The recommended term of the contract is 10 years The estimated contract price is \$6,581,726.50, plus applicable taxes, over the initial 10-year term of the contract.

PROCUREMENT SUMMARY

Date of Issuance of RFP	August 16, 2019
Notices Sent:	Supply Chain Management sent notices to 2 proponents
Closing Date:	October 17, 2019
Responses Received:	Johnson Controls
	Trane Canada ULC

Evaluation Criteria	Evaluation Weighting
Technical	55%
Financial	40%
Sustainability	5%
Total	100%

COMMENTS

For the recommended contract, the following requirements have been met:

- a) The solicitation documents were publicly advertised in accordance with the City's Procurement Policy ADMIN-008;
- b) The contract is proposed to be entered into with the vendor offering the best value, which is also the highest-scoring and compliant vendor determined in accordance with the criteria, factors or methods previously disclosed in the public solicitation documents;
- c) Financial Planning & Analysis and the applicable business unit have reviewed and concur on the budget and recommendation;
- d) Bid Committee approval authority exists, as outlined in the City's Procurement Policy ADMIN-008 and Council approval is required under the City's Procurement Policy ADMIN-008 due to the value being in excess of \$750,000 or \$2 million; and
- e) The Director of Legal Services, Chief Procurement Officer and General Manager, Engineering to be authorized to execute and deliver all legal documents on behalf of the City.
- f) The Bid Committee approval is pre-contract award, the final contract information may vary subject to final negotiations and award.

DECISION

The Bid Committee approved the entry into a contract in relation to PS20190748 - Supply and Maintenance of Sewage Heat Recovery Heat Pump with Johnson Controls Canada LP, under the authority of the City's Procurement Policy ADMIN-008, provided that such contract shall not be entered into until it is also approved by Council, as required by such policy.