



BID COMMITTEE REPORT

Meeting Date: June 2, 2022
Contact: Alexander Ralph
Contact No.: 604 829 2092

TO: Bid Committee
FROM: Chief Procurement Officer

Recommendation to enter into a contract with Ansan Industries Ltd., in relation to Request for Proposal PS20220002 – Supply and Delivery of Traffic Control Services.

RECOMMENDATION

The Chief Procurement Officer recommends that the Bid Committee approve the entry into the following contract, under the authority of the City's Procurement Policy ADMIN-008 provided that such contract shall not be entered into until it is also approved by Council, as required by such policy. (subject to final negotiations).

Solicitation Number:	Request for Proposal PS20220002
Description of the Goods or Service:	Supply and Delivery of Traffic Control Services
Recommended Vendor:	Ansan Industries Ltd.
Contract Term and Estimated Contract Value:	The recommended term of the contract is 3 years, with the option to extend for 6 additional one-year terms. The estimated contract price is \$17,988,930.63, plus applicable taxes, over the initial 3-year term of the contract.

PROCUREMENT SUMMARY

Date of Issuance of RFP:	March 9, 2022
Notices Sent:	Supply Chain Management sent notices to 7 proponents.
Closing Date:	April 14, 2022
Responses Received:	Ansan Industries
	Metro Traffic Ltd.
	Lanesafe Traffic Control Ltd.
Department:	Supply Chain Management (SCM) and Engineering Services.

Evaluation Criteria (RFP Only)	Evaluation Weighting
Technical	65%
Financial	30%
Sustainability	5%
Total	100%

COMMENTS

For the recommended contract, the following requirements have been met:

- a) The solicitation documents were publicly advertised in accordance with the City’s Procurement Policy ADMIN-008;
- b) The contract is proposed to be entered into with the vendor offering the best value, which is also the highest-scoring vendor determined in accordance with the criteria, factors or methods previously disclosed in the public solicitation documents;
- c) Financial Planning & Analysis and the applicable business unit have reviewed and concur on the budget and recommendation;
- d) Bid Committee approval authority exists, as outlined in the City’s Procurement Policy ADMIN-008 and Council approval is required under the City’s Procurement Policy ADMIN-008, due to the value being in excess of \$2 million;
- e) The Director of Legal Services, Chief Procurement Officer and General Manager, Engineering Services to be authorized to execute and deliver all legal documents on behalf of the City; and
- f) The Bid Committee approval is pre-contract award, the final contract information may vary subject to final negotiations and award.

DECISION

The Bid Committee approved the entry into a contract in relation to Supply and Delivery of Traffic Control Services with Ansan Industries Ltd., under the authority of the City's Procurement Policy ADMIN-008, provided that such contract shall not be entered into until it is also approved by Council, as required by such policy.