



BID COMMITTEE REPORT

Meeting Date: May 30, 2024
 Contact: Alexander Ralph
 Contact No.: 604 829 2092

TO: Bid Committee
 FROM: Chief Procurement Officer

RECOMMENDATION

Recommendation to enter into a contract with the following vendors in relation to **PS20230296-ENG-RFP– Supply and Delivery of Vocational Truck Chassis.**

#	Vendor	Address
1	First Truck Centres (Velocity)	18688 – 96th Avenue, Surrey
2	Pacific Coast Heavy Truck Group	9758 - 203 Street, Langley
3	Inland Truck & Equipment	26770 Gloucester Way, Langley
4	The Lion Electric	11911 No. 5 Road, Richmond

The Chief Procurement Officer recommends that the Bid Committee approves the entry into the following contract, under the authority of the City’s Procurement Policy ADMIN-008 subject to final negotiations.

Solicitation Number:	PS20230296-ENG-RFP
Description of the Goods or Service:	Supply and Delivery of Vocational Truck Chassis
Recommended Vendor:	<ol style="list-style-type: none"> 1. First Truck Centres (Velocity) 2. Pacific Coast Heavy Truck Group 3. Inland Truck & Equipment 4. The Lion Electric

Contract Term and Estimated Contract Value:	<p>The recommended term of the contract is 5 years, with the option to extend for 2 additional one-year terms.</p> <p>The estimated contract price to purchase of 57 Vocational Truck Chassis from First Truck Centres (Velocity) over the first three (3) years (2023-2026 capital plan) is \$8,681,124.</p> <p>The estimated contract price during the entire term of the contract (5+2 years) for each vendor is as follows:</p> <ol style="list-style-type: none"> 1. First Truck Centres (Velocity): \$18,400,000 2. Pacific Coast Heavy Truck Group: \$1,500,000 3. Inland Truck & Equipment: \$1,000,000 4. The Lion Electric: \$600,000
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PROCUREMENT SUMMARY

Date of Issuance of RFP:	November 14, 2023
Notices Sent:	<p>Supply Chain Management sent notices to eight (8) proponents.</p> <ol style="list-style-type: none"> 1. Pacific Coast Heavy Truck Group 2. Peterbilt Pacific Inc. 3. First Truck Centre (Velocity) 4. Inland Truck & Equipment 5. The Lion Electric 6. Harbour International Trucks 7. BYD 8. Ford
Closing Date:	February 7, 2024
Responses Received:	<ol style="list-style-type: none"> 1. First Truck Centre (Velocity) 2. Pacific Coast Heavy Truck Group 3. Inland Truck & Equipment 4. The Lion Electric 5. Harbour International Trucks

Evaluation Criteria	Evaluation Weighting
Technical	65%
Financial	30%
Sustainability	5%
Total	100%

COMMENTS

For the recommended contract, the following requirements have been met:

- a) The City advertised the procurement in accordance with the City's Procurement Policy (ADMIN-008);
- b) The contract is proposed to be entered into with the vendors offering the best value, which is also are the highest-scoring vendors determined in accordance with the criteria, factors or methods previously disclosed in the public solicitation documents;
- c) Financial Planning & Analysis and the applicable business unit have reviewed and concur on the budget and recommendation;
- d) Pursuant to the City's Procurement Policy (ADMIN-008), the Bid Committee [and Council have authority to approve the contract because the total price is greater than \$3,000,000;
- e) If Bid Committee approves this report and Council subsequently approves a related Council Report the City's Director of Legal Services, Chief Procurement Officer, and General Manager of Engineering Services will have the authority to negotiate, execute, and deliver all legal documents for this procurement on behalf of the City; and
- f) As the Bid Committee approval is a pre-contractual award, the terms and conditions of the final agreement may vary as a result of the negotiation with the proposed vendors.

DECISION

The Bid Committee approved the entry into a contract in relation to **PS20230296-ENG-RFP– Supply and Delivery of Vocational Truck Chassis** with the following vendors under the authority of the City's Procurement Policy ADMIN-008.

First Truck Centre (Velocity):

Class 6, 7, and 8 Conventional Cab and Chassis

Pacific Coast Heavy Truck Group:

Class 8 Cab-Over-Engine Style Cab and Chassis

Inland Truck & Equipment:

Class 7 Cab-Over-Engine Style Cab and Chassis

The Lion Electric:

Class 6: Cab-Over-Engine Style Cab and Chassis