



BID COMMITTEE REPORT

Meeting Date: June 8, 2023
 Contact: Alexander Ralph
 Contact No.: 604 829 2092

TO: Bid Committee
 FROM: Chief Procurement Officer/Director – Supply Chain Management

RECOMMENDATION

Recommendation to enter into a development agreement with Entre Nous Femmes Housing Society (“Entre Nous”), in relation to Request for Proposal No. PS20230315-ACCS-RFP – Non-Profit Housing Providers for Development and Operation of Social Housing at 450 Pacific Street.

Recommendation to enter into a development agreement with Vancouver Native Housing Society (“VNHS”), recently renamed as BC Indigenous Housing Society, in relation to Request for Proposal No. PS20230317-ACCS-RFP – Non-Profit Housing Providers for Development and Operation of Social Housing at 1050 Expo Boulevard.

The Chief Procurement Officer recommends that the Bid Committee approve the entry into the following contract, under the authority of the City’s Procurement Policy ADMIN-008 provided that such contract shall not be entered into until it is also approved by Council, as required by such policy (subject to final negotiations).

Solicitation Numbers:	PS20230315-ACCS-RFP: Non-Profit Housing Providers for Development and Operation of Social Housing at 450 Pacific St.	PS20230317-ACCS-RFP: Non-Profit Housing Providers for Development and Operation of Social Housing at 1050 Expo Blvd.
Description of the Services:	Development and operation of Social Housing	
Recommended Vendors:	Entre Nous Femmes Housing Society (“Entre Nous”)	Vancouver Native Housing Society (“VNHS”)
Contract Term:	Term commences upon execution of a Development Agreement followed by a long term ground lease which terminates 60 years after full residential occupancy of building in order to coincide with length of BC Housing Operating Agreement.	

PROCUREMENT SUMMARY FOR PS20230315-ACCS-RFP – NON-PROFIT HOUSING PROVIDERS FOR DEVELOPMENT AND OPERATION OF SOCIAL HOUSING AT 450 PACIFIC STREET

Date of Issuance:	April 6, 2023
Notices Sent:	Supply Chain Management sent notices through the City’s e-sourcing system to 28 “suppliers” and nine responded and were deemed compliant.
Closing Date:	May 1, 2023
Responses Received:	Aboriginal Land Trust Society (“ALT”)
	Catalyst Community Development (“Catalyst”)
	Community Land Trust Foundation of BC (“CLT”)
	Entre Nous Femmes Housing Society (“Entre Nous”)
	More Than a Roof Mennonite Housing Society (“More than a Roof”)
	S.U.C.C.E.S.S. Affordable Housing Society (“S.U.C.C.E.S.S.”)
	New Vista Society (“New Vista”)
	Tikva Housing Society (“Tikva”)
Vancouver Native Housing Society (“VNHS”)	

PROCUREMENT SUMMARY FOR PS20230317-ACCS-RFP – NON-PROFIT HOUSING PROVIDERS FOR DEVELOPMENT AND OPERATION OF SOCIAL HOUSING AT 1050 EXPO BOULEVARD

Date of Issuance	April 4, 2023
Notices Sent:	Supply Chain Management sent notices through the City’s e-sourcing system to 28 “suppliers” and nine responded and were deemed compliant.
Closing Date:	May 1, 2023
	Catalyst Community Development (“Catalyst”)
	Community Land Trust Foundation of BC (“CLT”)
	Entre Nous Femmes Housing Society (“Entre Nous”)
	Sanford Housing Society (“Sanford”)
	S.U.C.C.E.S.S. Affordable Housing Society (“S.U.C.C.E.S.S.”)
	Vancouver Native Housing Society (“VNHS”)

The evaluation weighting was set as below for both RFPs:

Evaluation Criteria	Weighting
Proponent Organization and Experience	25%
Project Plan	20%
Operations Planning and Integration	20%
Financial Strategy	25%
Social Sustainability and Green Operations	10%
Total	100%

COMMENTS

For the recommended contract, the following requirements have been met:

- a) The solicitation documents were publicly advertised in accordance with the City’s Procurement Policy ADMIN-008;
- b) The contract is proposed to be entered into with the vendor offering the best value, which is also the highest-scoring vendor determined in accordance with the criteria, factors or methods previously disclosed in the public solicitation documents;
- c) Financial Planning and Analysis and the applicable business unit have reviewed and concur on the financial analysis and recommendation;
- d) Bid Committee approval authority exists, as outlined in the City’s Procurement Policy ADMIN-008 and Council approval is required since a below-market value lease of City property is considered to be a grant under the Vancouver Charter and therefor requires a two-thirds majority vote on Council;
- e) The City Solicitor, General Manager, Arts, Culture and Community Services and Chief Procurement Officer are authorized to execute and deliver all legal documents on behalf of the City; and
- f) The Bid Committee approval is pre-contract award, the final contract information may vary subject to final negotiations and award.

DECISION

That Bid Committee approved the entry into a development agreement in relation to:

- Request for Proposal No. PS20230315-ACCS-RFP – Non-Profit Housing Providers for Development and Operation of Social Housing at 450 Pacific Street with Entre Nous Femmes Housing Society, and
- Request for Proposal No. PS20230317-ACCS-RFP – Non-Profit Housing Providers for Development and Operation of Social Housing at 1050 Expo Boulevard with Vancouver Native Housing Society, also known as B.C. Indigenous Housing Society.

Under the authority of the City’s Procurement Policy ADMIN-008, provided that such contract shall not be entered into until it is also approved by Council, as required by such policy.