



BID COMMITTEE REPORT

Meeting Date: January 25, 2024
Contact: Alexander Ralph
Contact No.: 604 829 2092

TO: Bid Committee
FROM: Chief Procurement Officer

RECOMMENDATION

Recommendation to enter into contracts with 28 vendors (please see attached list, subject to final negotiations), in relation to Request for Applications PS20230443-REFM-RFA – Pre-Qualification of Building Management Services Consultants.

The Chief Procurement Officer recommends that the Bid Committee approve the entry into the following contracts, under the authority of the City's Procurement Policy ADMIN-008 provided that such contracts shall not be entered into until it is also approved by Council, as required by such policy (subject to final negotiations).

Solicitation Number:	Request for Applications (RFA)-PS20230443-REFM-RFA
Description of the Goods or Service:	Pre-Qualification of Building Management Services Consultants
Recommended Vendor:	Please see attached List for all 28 vendors prequalified for 1 or more categories
Contract Term and Estimated Contract Value:	<p>The recommended term of the contracts is 3 years.</p> <p>The estimated aggregate contract price for the pre-qualification program is approximately \$8M, plus applicable taxes, over the 3-year term of the contracts.</p>

PROCUREMENT SUMMARY

Date of Issuance of RFA:	July 5, 2023
Notices Sent:	Supply Chain Management sent notices to 53 proponents.
Closing Date:	August 30, 2023
Responses Received:	AECOM Canada Limited
	AES
	Apex Elevator Consulting Inc
	Aspect Structural Engineers Canada Ltd.
	Associated Engineering (BC) Ltd.
	Ausenco Engineering Canada Inc.
	Beaver Engineering Ltd.
	C Y Loh Associates Ltd
	CIMA Canada Inc. (CIMA+)
	Chorus Consulting Inc.
	EXP Services Inc.
	Emode Solutions Ltd.
	Entuitive Corporation
	Evoke Buildings Engineering Inc.
	First Light Energy Solutions Ltd
	Flow Engineering
	GHD Limited
	Impact Energy Engineering Ltd.
	Introba Canada LLP
	Kelvin Commissioning Engineering Ltd
	LDR Engineering Group
	McCuaig & Associates
	Morrison Hershfield Limited
	O'M Engineering Inc
	Omicron Canada Inc.
	Orijinal Engineering Inc.
	Peter Kuo Consulting Inc.
	Pinchin Ltd.
	Prism Engineering Limited
	Quantum Lighting Inc
	RJC Engineers
	Rimkus Consulting Group Canada Inc.
	Rocky Point Engineering Ltd.
	Ron Wong & Associates Inc.
	SES Consulting Inc
	Smith + Andersen (Vancouver)
	Spratt Emanuel Engineering Ltd.

	Stantec Consulting Ltd.
	The AME Consulting Group Ltd.
	WSP Canada Inc.
	Zenith Commissioning Consulting Ltd.

Evaluation Criteria	Evaluation Weighting
Technical	70%
Financial	25%
Sustainability	5%
Total	100%

COMMENTS

For the recommended contract, the following requirements have been met:

- a) The solicitation documents were publicly advertised in accordance with the City's Procurement Policy ADMIN-008;
- b) The contract is proposed to be entered into with the vendors offering the best value, which are also the highest-scoring vendors determined in accordance with the criteria, factors or methods previously disclosed in the public solicitation documents;
- c) Financial Planning & Analysis and the applicable business unit have reviewed and concur on the budget and recommendation;
- d) Bid Committee approval authority exists, as outlined in the City's Procurement Policy ADMIN-008 and Council approval is required under the City's Procurement Policy ADMIN-008, due to the value being in excess of \$3 million;
- e) The Category Manager, Director of Legal Services, Chief Procurement Officer and General Manager, REFM to be authorized to execute and deliver all legal documents on behalf of the City; and,
- f) The Bid Committee approval is pre-contract award, the final contract information may vary subject to final negotiations and award.

DECISION

The Bid Committee approved the entry into a contract in relation to Request of Applications PS20230443-REFM-RFA – Professional Building Management Services Consultants with 28 vendors (Please see attached list, subject to final negotiations), under the authority of the City's Procurement Policy ADMIN-008, provided that such contract shall not be entered into until it is also approved by Council, as required by such policy.

Category 1 – Mechanical-: in total, 10 consultants were pre-qualified out of 26 applications.

Mechanical	Technical Score	Social Diversity	Financial	Total Score	Pre-Qualify (Yes/No)
	70	5	25	100	
First Light Energy Solutions Ltd	57.0	1.6	25.0	83.6	Yes
Rocky Point Engineering Ltd.	54.8	1.7	25.0	81.5	Yes
The AME Consulting Group Ltd.	52.0	2.9	25.0	79.9	Yes
Prism Engineering Limited	52.0	2.6	22.5	77.1	Yes
Introba Canada LLP	51.0	3.4	22.5	76.9	Yes
Morrison Hershfield Limited	44.3	3.7	25.0	73.0	Yes
CIMA Canada Inc. (CIMA+)	42.5	4.0	25.0	71.5	Yes
Impact Energy Engineering Ltd.	45.0	2.8	22.5	70.3	Yes
Chorus Consulting Inc.	43.3	2.0	22.5	67.8	Yes
Smith + Andersen (Vancouver)	45.8	1.2	20.0	67.0	Yes
Stantec Consulting Ltd.	40.3	2.8	22.5	65.6	No
Pinchin Ltd.	36.8	2.7	25.0	64.5	No
Peter Kuo Consulting Inc.	39.8	2.1	22.5	64.4	No
WSP Canada Inc.	36.8	4.0	22.5	63.3	No
SES Consulting Inc	37.0	2.6	22.5	62.1	No
Flow Engineering	37.3	2.0	22.5	61.8	No
AECOM Canada Limited	34.8	3.9	22.5	61.2	No
Associated Engineering (BC) Ltd.	39.5	3.2	17.5	60.2	No
GHD Limited	30.5	3.7	25.0	59.2	No
Emode Solutions Ltd.	36.3	0.2	22.5	59.0	No
Ron Wong & Associates Inc.	33.8	0.0	22.5	56.3	No
Beaver Engineering Ltd.	31.0	0.2	25.0	56.2	No
McCuaig & Associates	35.3	2.7	17.5	55.5	No
Entuitive Corporation	32.5	2.7	20.0	55.2	No
Omicron Canada Inc.	33.0	0.7	20.0	53.7	No
Kelvin Commissioning Engineering Ltd	25.3	1.6	25.0	51.9	No

Category 2 – Electrical: in total, 8 consultants were pre-qualified out of 16 applications.

Electrical	Technical Score	Social Diversity	Financial	Total Score	Pre-Qualified (Yes or No)
	70	5	25	100	
AES	63.3	1.4	22.5	87.2	Yes
Introba Canada LLP	55.0	3.4	25.0	83.4	Yes
CIMA Canada Inc. (CIMA+)	48.3	4.0	25.0	77.3	Yes
Orijinal Engineering Inc.	49.3	2.2	25.0	76.5	Yes
Prism Engineering Limited	45.7	2.6	25.0	73.3	Yes
Stantec Consulting Ltd.	47.7	2.8	22.5	73.0	Yes
Quantum Lighting Inc	46.3	1.2	22.5	70.0	Yes
WSP Canada Inc.	41.7	4.0	22.5	68.2	Yes
Omicron Canada Inc.	40.7	0.7	25.0	66.4	No
O'M Engineering Inc	39.7	0.8	25.0	65.5	No
Associated Engineering (BC) Ltd.	44.3	3.2	17.5	65.0	No
Morrison Hershfield Limited	38.0	3.7	22.5	64.2	No
GHD Limited	36.3	3.7	20.0	60.0	No
Smith + Andersen (Vancouver)	38.0	1.2	20.0	59.2	No
AECOM Canada Limited	29.0	3.9	22.5	55.4	No
Impact Energy Engineering Ltd.	22.7	2.8	22.5	48.0	No

Category 3 – Building Envelope: in total, 5 consultants were pre-qualified out of 8 applications.

Fire & Life Safety	Technical Score	Social Diversity	Financial	Total Score	Pre-Qualify (Yes/No)
	70.0	5.0	25.0	100.0	
Introba Canada LLP	50.3	3.4	25.0	78.7	Yes
Prism Engineering Limited	47.3	2.6	22.5	72.4	Yes
Orijinal Engineering Inc.	44.0	2.2	25.0	71.2	Yes
Zenith Commissioning Consulting Ltd.	38.0	0.6	22.5	61.1	Yes
Omicron Canada Inc.	34.7	0.7	25.0	60.4	Yes
Rocky Point Engineering Ltd.	29.0	1.7	25.0	55.7	No
WSP Canada Inc.	23.7	4.0	22.5	50.2	No
The AME Consulting Group Ltd.	21.7	2.9	25.0	49.6	No

Category 4 – Elevating Devices: in total, 1 consultant was pre-qualified out of 1 a single application.

Elevating Devices	Technical Score	Social Diversity	Financial	Total Score	Pre-Qualify (Yes/No)
	70.0	5.0	25.0	100.0	
Apex Elevator Consulting Inc	47.3	0.8	25.0	73.1	Yes

Category 5 – Building Envelope: in total, 6 consultants were pre-qualified out of 13 applications.

Building Envelope	Technical Score	Social Diversity	Financial	Total Score	Pre-Qualify (Yes/No)
	70.0	5.0	25.0	100.0	100.0
RJC Engineers	50.5	1.5	22.5	74.5	Yes
Rimkus Consulting Group Canada Inc.	43.3	2.2	20.0	65.5	Yes
WSP Canada Inc.	38.8	4.0	22.5	65.3	Yes
Morrison Hershfield Limited	37.8	3.7	22.5	64.0	Yes
LDR Engineering Group	36.3	2.6	25.0	63.9	Yes
Invoke Buildings Engineering Inc.	39.5	1.8	17.5	58.8	Yes
Omicron Canada Inc.	32.0	0.7	25.0	57.7	No
Entuitive Corporation	36.5	2.7	17.5	56.7	No
EXP Services Inc.	34.5	2.7	17.5	54.7	No
Pinchin Ltd.	32.5	2.7	20.0	55.2	No
GHD Limited	26.3	3.7	22.5	52.5	No
McCuaig & Associates	31.5	2.7	17.5	51.7	No
Spratt Emanuel Engineering Ltd.	21.5	2.2	22.5	46.2	No

Category 6 – Commissioning: in total, 7 consultants were pre-qualified out of 13 applications.

Commissioning	Technical Score	Social Diversity	Financial	Total Score	Pre-Qualify (Yes/No)
	70	5	25	100	
WSP Canada Inc.	55.3	4	22.5	81.8	Yes
Kelvin Commissioning Engineering Ltd	51.8	1.6	25.0	78.4	Yes
Introba Canada LLP	49.8	3.4	22.5	75.7	Yes
SES Consulting Inc	47.3	2.6	22.5	72.4	Yes
Emode Solutions Ltd.	48.8	0.2	22.5	71.5	Yes
Zenith Commissioning Consulting Ltd.	48.0	0.6	22.5	71.1	Yes
First Light Energy Solutions Ltd	46.0	1.6	22.5	70.1	Yes
Stantec Consulting Ltd.	42.8	2.8	22.5	68.1	No
Prism Engineering Limited	42.5	2.6	22.5	67.6	No
The AME Consulting Group Ltd.	38.8	2.9	25.0	66.7	No
Morrison Hershfield Limited	39.3	3.7	22.5	65.5	No
Impact Energy Engineering Ltd.	37.5	2.8	22.5	62.8	No
McCuaig & Associates	42.0	2.7	17.5	62.2	No

Category 7 – Commissioning: in total, 6 consultants were pre-qualified out of 12 applications.

Structural - Buildings	Technical Score	Social Diversity	Financial	Total Score	Pre-Qualify (Yes/No)
	70.0	5.0	25.0	100.0	
WSP Canada Inc.	50.3	4.0	22.5	76.8	Yes
CIMA Canada Inc. (CIMA+)	45.7	4.0	25.0	74.7	Yes
Ausenco Engineering Canada Inc.	48.7	3.3	22.5	74.5	Yes
Associated Engineering (BC) Ltd.	53.7	3.2	17.5	74.4	Yes
Aspect Structural Engineers Canada Ltd.	52.0	2.1	20.0	74.1	Yes
RJC Engineers	49.3	1.5	22.5	73.3	Yes
Stantec Consulting Ltd.	47.7	2.8	22.5	73.0	No
Morrison Hershfield Limited	46.3	3.7	20.0	70.0	No
C Y Loh Associates Ltd	40.3	2.3	25.0	67.6	No
Entuitive Corporation	42.3	2.7	17.5	62.5	No
GHD Limited	34.7	3.7	22.5	60.9	No
Omicron Canada Inc.	33.0	0.7	25.0	58.7	No