



## BID COMMITTEE REPORT

Meeting Date: March 20, 2025  
Contact: Alexander Ralph  
Contact No.: 604 829 2092

TO: Bid Committee  
FROM: Chief Procurement Officer

### RECOMMENDATION

Recommendation to enter into two contracts with the following two vendors in regard to PS20240748-ENG-RFP - Supply and Delivery of Temporary Rental Fencing project:

- 1) Maple Leaf Disposal LTD. dba MLD, Maple Leaf ("Maple Leaf") located at 20378 Langley Bypass, Langley BC. V3A 5E7 for regular **operational** fence rental and support services.
- 2) Super Save Fence Rentals Inc. ("Super Save") located at 19395 Langley Bypass, Surrey, BC V3S 6K1 for **event** fence rental and support services.

|                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Solicitation Number:</b>                        | Request for Proposal PS20240748-ENG-RFP                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Description of the Goods or Services:</b>       | Supply and Delivery of Temporary Rental Fencing                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>Recommended Vendor:</b>                         | 1) Maple Leaf for regular <b><u>operational</u></b> fence rental and support services.<br>2) Super Save for <b><u>event</u></b> fence rental and support services.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>Contract Term and Estimated Contract Value:</b> | <p>The recommended term of the contract is three (3) years, with the City's unilateral option to extend for two (2) additional three-year terms.</p> <p>The estimated contract values are as described below, plus applicable taxes, over the initial three-year term of the contract</p> <p>1) Maple Leaf - \$295,999 for regular operational services<br/>2) Super Save - \$93,975 for event services</p> <p>The estimated contract values for the entire potential nine (9) years term, including all possible extension terms, are as described below, plus applicable taxes.</p> <p>1) Maple Leaf - \$887,998 for regular operational services<br/>2) Super Save - \$281,925 for special event services</p> |

## PROCUREMENT SUMMARY

|                                 |                                                              |
|---------------------------------|--------------------------------------------------------------|
| <b>Date of Issuance of RFP:</b> | November 6, 2024                                             |
| <b>Notices Sent:</b>            | Supply Chain Management sent notices to five (5) proponents. |
| <b>Closing Date:</b>            | December 11, 2024                                            |
| <b>Responses Received:</b>      | Maple Leaf Disposal LTD. dba MLD, Maple Leaf ("Maple Leaf")  |
|                                 | Sunbelt Rentals of Canada, Inc ("Sunbelt")                   |
|                                 | Super Save Fence Rentals Inc. ("Super Save")                 |
|                                 | Total Site Services Ltd. ("Total Site")                      |

| Evaluation Criteria | Evaluation Weighting |
|---------------------|----------------------|
| Technical           | 47%                  |
| Financial           | 47%                  |
| Sustainability      | 6%                   |
| Total               | 100%                 |

## COMMENTS

The recommended contract meets the following requirements:

- a) The City advertised the procurement in accordance with the City's Procurement Policy (ADMIN-008);
- b) The proposed vendors offer the best value, which City staff calculated in accordance with the criteria, factors, and methods stated in the City's solicitation documents;
- c) The City's Financial Planning & Analysis department and the client business unit reviewed and concurred on the procurement budget and the selection of the proposed vendor;
- d) Pursuant to the City's Procurement Policy (ADMIN-008), the Bid Committee authority to approve the contract because the total price is greater than \$1,000,000;
- e) If Bid Committee approves this report recommendation, the City's Category Manager, Chief Procurement Officer, and General Manager of Engineering Services will have the authority to negotiate, execute, and deliver all legal documents for this procurement on behalf of the City; and
- f) As the Bid Committee approval is a pre-contractual award, the terms and conditions of the final agreement may vary as a result of the negotiation with the proposed vendor.

## **DECISION**

Pursuant to the City's Procurement Policy (ADMIN-008), the Bid Committee approved the contract with Maple Leaf and Super Save for Supply and Delivery of Temporary Rental Fencing under PS20240748-ENG-RFP.