



BID COMMITTEE REPORT

Meeting Date: March 20 2025.
Contact: Alexander Ralph
Contact No.: 604 829 2092

TO: Bid Committee
FROM: Chief Procurement Officer

RECOMMENDATION

Recommendation to enter into a contract with 1357245 BC Ltd. Dba Ridall Pest Control #212 – 4288 Lozells Ave., Burnaby, BC V5A 0C7, for provision of structural pest control services.

Solicitation Number:	Request for Proposal PS20240977-REFM-RFP
Description of the Goods or Services:	Supply of Structural Pest Control Services for REFM and Vancouver Board of Parks and Recreation
Recommended Vendor:	1357245 BC Ltd. Dba Ridall Pest Control
Contract Term and Estimated Contract Value:	The recommended term of the contract is 5 years, with the City's unilateral option to extend for two additional two-year terms. The estimated contract value is \$ \$1,502,800.00 plus applicable taxes, over the initial 5-year term of the contract. The estimated contract value for the entire potential term, including all possible extension terms, is \$2,705,040.00 plus applicable taxes.

PROCUREMENT SUMMARY

Date of Issuance of RFP:	October 16, 2024
Notices Sent:	Supply Chain Management sent notices to 7 proponents
Closing Date:	November 14, 2024
Responses Received:	1357245 BC Ltd. Dba Ridall Pest Control ("Ridall")
	Advance Pest Control Corporation ("Advance")
	L.G.I. Local Group Industries Ltd. ("L.G.I.")
	Atlas Pest and Wildlife Control Ltd. ("Atlas")
	Ecopest Inc. ("Ecopest")
	EnviroGreen Pest Solutions Ltd. ("EnviroGreen")
	Orkin Canada Corporation ("Orkin")

Evaluation Criteria	Evaluation Weighting
Technical	45%
Financial	40%
Sustainability	15%
Total	100%

COMMENTS

The recommended contract meets the following requirements:

- The City advertised the procurement in accordance with the City's Procurement Policy (ADMIN-008);
- The proposed vendor offered the best value and scored the highest and offered the lowest compliant price, which City staff calculated in accordance with the criteria, factors, and methods stated in the City's solicitation documents;
- The City's Financial Planning & Analysis department and the client business unit reviewed and concurred on the procurement budget and the selection of the proposed vendor;
- Pursuant to the City's Procurement Policy (ADMIN-008), the Bid Committee has authority to approve the contract because the total price is greater than \$1,000,000;
- If Bid Committee approves this report, the City's Category Manager, Director of Legal Services, Chief Procurement Officer, General Manager of Parks and Recreation and General Manager of Real Estate, Environment and Facilities Management will have the authority to negotiate, execute, and deliver all legal documents for this procurement on behalf of the City; and
- As the Bid Committee approval is a pre-contractual award, the terms and conditions of the final agreement may vary as a result of the negotiation with the proposed vendor.

DECISION

Pursuant to the City's Procurement Policy (ADMIN-008), the Bid Committee approved the contract with Ridall Pest Control for structural pest control services under RFP PS20240977-REFM-RFP.